

Mc Graw Hill

AAES

Stephanie DeRosa

Associate Portfolio Manager Accounting

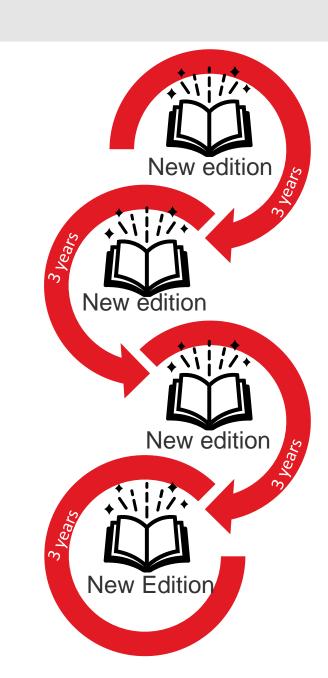




Current State

New editions of the text (print and eBook) and Connect

- Approximately 80%
 of our titles are
 revised for currency
 every 3 years
- Course rebuilds are required for Connect





Evergreen



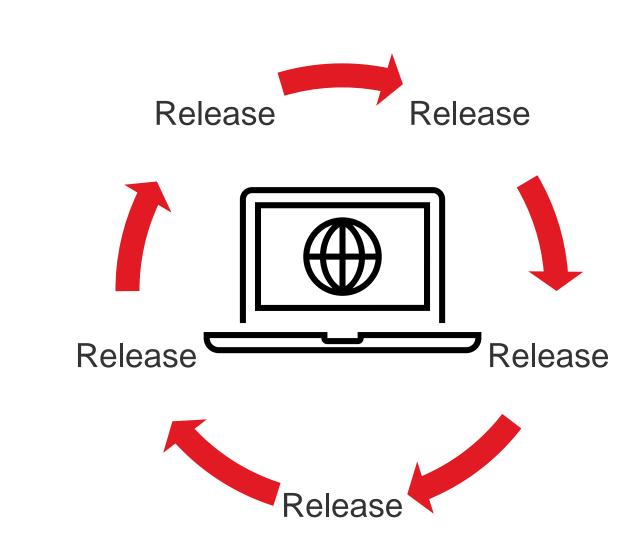
Updated, relevant course materials delivered when needed to existing Connect courses



The Future

Annual Updates on Digital Components

- More focused updates
- Seamless
 experience, less
 effort on your part to
 update
- No Connect rebuilds!





Blocher, Cost Management

Brewer, Introduction to Managerial Accounting

Christ, Cost Accounting: A Data Analytics Approach

Brewer, Introduction to Managerial Accounting

Cruz, Fundamentals of Taxation

Edmonds, Introductory Financial Accounting for Business

Edmonds, Fundamental Financial Accounting Concepts

Jones, Principles of Taxation for Business and Investment Planning

Kay, Computer Accounting with QuickBooks Online

Landin, Payroll Accounting

Louwers, Auditing & Assurance Services (Connect only)

Messier - Auditing & Assurance Services: A Systematic Approach (Connect only)

Resutek, Financial Statement Analysis: A Data Analytics Approach

Spilker (all)

Thomas, Financial Accounting for Managers

Whittington, Principles of Auditing & Other Assurance Services

Yacht, Computer Accounting with QuickBooks Online: A Cloud Based Approach

5



Sharpen is a new study app that boosts student success

Promote Better Study Skills

Chapter content is efficient, taking just 15 minutes to complete.

Overview Videos



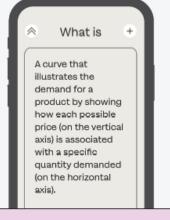
Start with a 3-5 minute video overview

Chapter Summaries



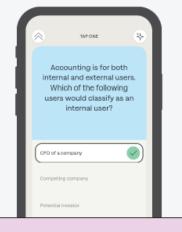
Swipe through a visual chapter summary

Flashcards



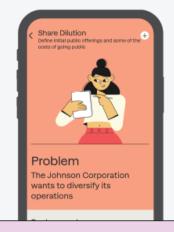
Flashcards help students learn new terminology

Quizzes



Assess knowledge with chapter quizzes

Solutions



Dive deeper with step-by-step practice problems







Financial and Accounting



Fundamental Accounting Principles John Wild



Financial Accounting David Spiceland



Intermediate Accounting David Spiceland



Introduction to Managerial Accounting Peter Brewer



Managerial Accounting Ray Garrison



Accounting Stacey Whitecotton



Fundamentals of **Financial** Accounting Fred Phillips



Financial Accounting Robert Libby



Financial Accounting: Information for Decisions John Wild



Survey of Accounting Thomas Edmonds



College Accounting John Price



Financial Accounting McGraw Hill All Courses Compatible



Managerial Accounting McGraw Hill

All Courses Compatible



Managerial Accounting: Creating Value in a **Dynamic Business** Environment

Ronald Hilton



Fundamental Financial Accounting Concepts

Thomas Edmonds



Fundamental Managerial Accounting Concepts

Thomas Edmonds



Managerial Accounting for Managers

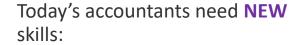


Financial Accounting **Fundamentals** John Wild



Managerial Accounting John Wild

The Certified Public Accountant (CPA) Exam regularly undergoes minor updates, but has not had an overhaul this large in 25 years.



- Decision making & problem solving
- Data analysis & storytelling
- Service Organization Controls (SOC) engagements
- Knowledge of emerging technologies
- Procedures previously handled by CPAs are being automated or offshored

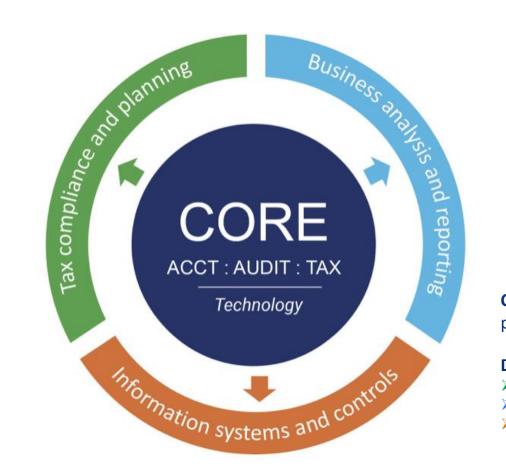






The practice and landscape of accounting is changing.





= CPA

Core: All students are required to take this portion

Discipline: Students select one of three:

- > TCP Tax Compliance & Planning
- BAR Business Analysis & Reporting
- > ISC Information Systems & Controls

The new CPA licensure model is a core + discipline licensure model.

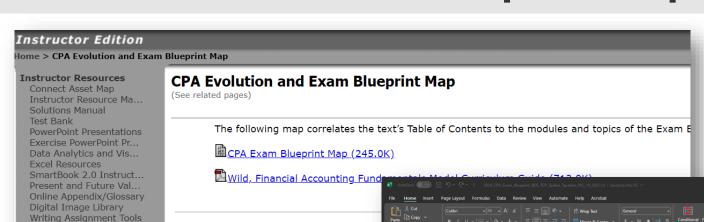


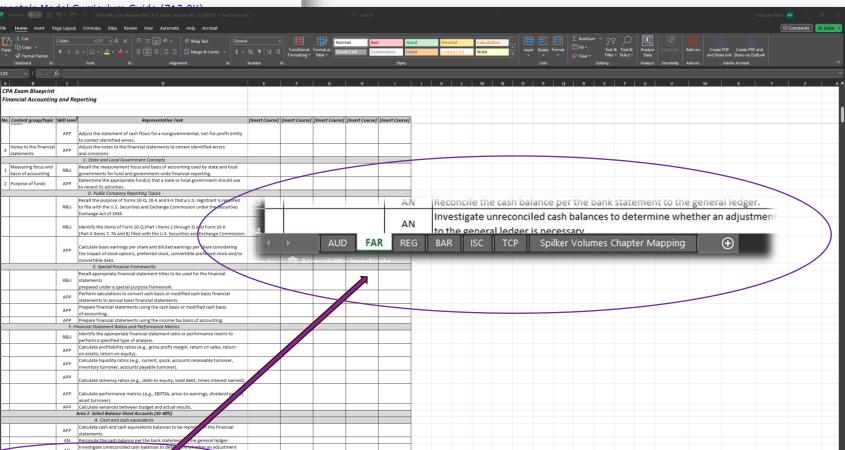
CPA Evolution and E...

Additional Student Res..

Course-wide Content

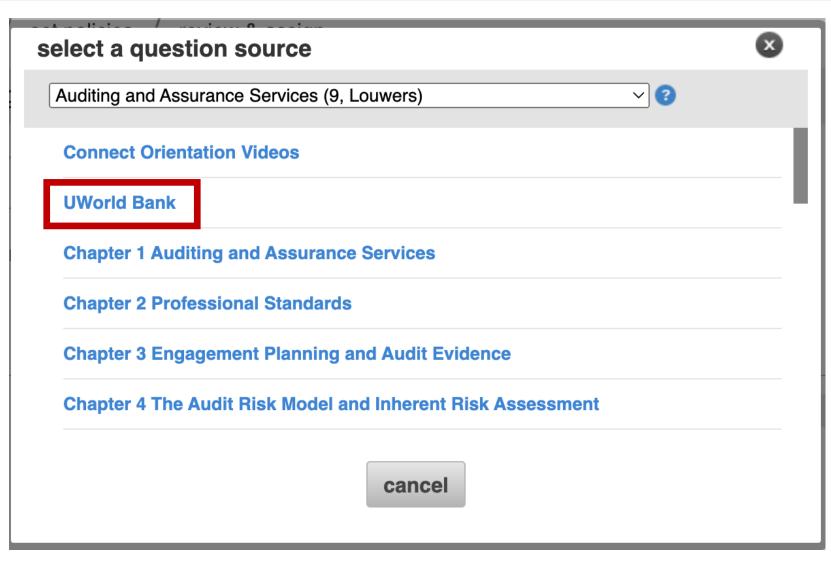
Exam Blueprint Map







Connect + UWorld CPA Review partnership:





Core Benefits:

- Task-Based Simulations, Document Review Simulations, M/C questions
- Integrated seamlessly in Connect
- Assignable
- Auto-gradable
- Quickly Filter questions by topics
- Integrated in all titles Intermediate and above



We heard **employers**!

They need employees who are proficient in Excel.

We heard you!

> Students need more Excel skills.

And, we heard your **students**!

Students want to prove to employers that they are career ready with Excel skills.





SIMnet is one of the leading online training and assessment platforms for developing students' skills in Microsoft Office applications, file management, operating systems, and computer concepts.

SIMnet has served more than **2 million students** and **19,000 instructors** and has issued **1 million digital badges** to validate students' skills in Word, Excel, Access, and PowerPoint.

Ease of Use

- Accessible from a PC, Mac, or Chromebook
- Text-to-speech functionality and language translation

Career Readiness

- Digital badging
- Certification preparation

Support

- Unparalleled in the market
- Accessible via phone, chat, and web





Introducing: SIMSkills Badging Series in Connect

Students can purchase access to self-paced Excel courses to earn badges:

- Foundational Skills for Microsoft Excel
- Advanced Skills for Microsoft Excel
- Data Analysis Skills for Microsoft Excel

Or, students can purchase a bundle of all 3!

When: Spring 2024

Powered by: SIMnet, McGraw Hill's leading platform for Office skills training



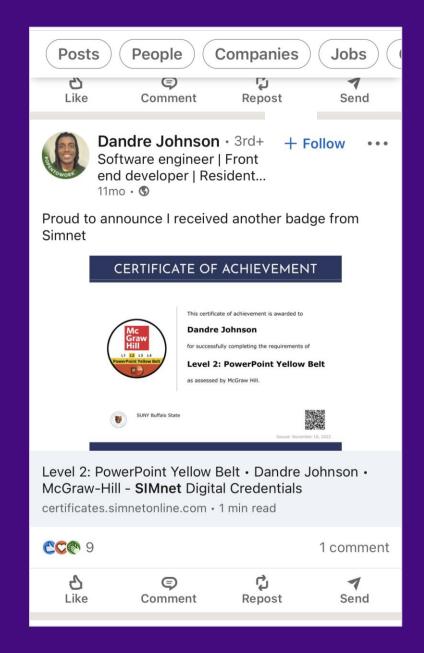






What Can Students Do With Their Badges?

- Add badges to their CV, LinkedIn, and social media pages!
- Promote fluency of MS Excel skills to prospective employers via LinkedIn!
- Get noticed for in-demand jobs!





Accounting for Sustainability



41%

University students interested in an accounting career because of ESG concepts

84%

27 top US accounting firms likely to provide ESG assurance in the next 1-3 years.



Environmental, Social, and Governance (ESG) Responsibilities

Perhaps today more than ever, a company's stakeholders—such as investors, customers, employees, suppliers, communities, and environmental and human rights advocates—expect it to deliver strong financial results while conscientiously attending to its environmental, social, and governance responsibilities. Environmental, social, and governance (ESG) are three criteria used by stakeholders for gauging the sustainability and ethical impacts of a company. ESG extends beyond legal compliance to include voluntary actions that satisfy stakeholder expectations. Numerous companies, such as Pirelli, 3M, Eli Lilly and Company, Gildan Activewear, Microsoft, Johnson & Johnson, Baxter International, Abbott Laboratories, REI, PNC Bank, Deloitte, Timberland, Unilever, and Caterpillar, prominently describe their ESG performance on their websites.

Exhibit P-9 presents 33 examples of ESG responsibilities of interest to many organizational stakeholders. ⁷ Notice five of the examples contain a parenthetical (-) indicating "less is more" in the eyes of stakeholders. The remaining 28 examples contain a parenthetical (+) indicating "more is better" from the stakeholders' standpoint. If a company fails to meet its ESG responsibilities, it can adversely affect stakeholder perceptions and profits. For example, if a company fails to provide safe and humane working conditions for its employees, a stakeholder backlash could cause the company's customers to defect and its "best and brightest" job candidates to apply elsewhere—both of which are likely to eventually harm financial performance. Scenarios like these are why, in managerial accounting, a manager must consider all stakeholders when establishing plans, implementing controls, and making decisions.

The Environmental Impacts of Fast Fashion

McKinsey & Co. estimates that, over a 14-year span, the number of times people wore a clothing item before discarding it declined by 36 percent. Given that 53 million metric tons of fiber—less than 13 percent of which is recycled—is annually used in clothing, this trend presents a worrisome environmental problem. More specifically, McKinsey estimates that by 2030 our annual global clothing consumption will use 118 billion cubic meters of water. It will also produce 2.79 billion tons of carbon dioxide and 148 million tons of waste, most of which is land-filled or incinerated. In an effort to tackle this problem, some companies such as Inditex SA and Lenzing AG are investing in recycling technologies, while others such as JCPenney and Macy's are starting to sell secondhand clothing.

Source: Saabira Chaudhuri, "Fast Fashion Leads to New Recycling Effort," The Wall Street Journal, October 13, 2019, pp. B1–B2.

IN BUSINESS



2-45 Ethics; Sustainability Like me, perhaps you love a good cup of coffee. Suppose that you do, and you have the following information about the company that makes the coffee you are considering. You are selecting a one-pound bag of coffee, and you can choose to pay anywhere from \$5 to \$15 for the bag of coffee. In each of these cases, we mean ethical standards to refer to business practices and labor relations; an example of an unethical business practice would be price-fixing, and an example of unethical labor relations would be discrimination in hiring practices.

Required Report the dollar figure asked for in each part of the four cases, and for each case, explain briefly your rationale for the price differences.

Case A: How much would you pay for the bag of coffee if (a) you know with certainty the company has high ethical standards, (b) you know with certainty the company has low ethical standards, and (c) you do not know anything about the company's ethical standards?

Case B: Similar to Case A, except that you only know what the company says about its ethical standards; however, you have for some time had high expectations that the company has high standards. How much would you pay for the bag of coffee if (a) you now find out with certainty the company has high ethical standards or (b) you now find out with certainty the company has low ethical standards?

Case C: Same as Case B, except that you have for some time had low expectations that the company has high ethical standards. How much would you pay for the bag of coffee if (a) you now find out with certainty the company has high ethical standards or (b) you now find out with certainty the company has low ethical standards?

EXHIBIT 10A-2

UN Sustainable Development Goals (SDGs)



Used with permission of the United Nations, www.un.org/sustainabledevelopment/. The content of this publication has not been approved by the United Nations and does not reflect the views of the United Nations or its officials or Members States.





Sustainability Reporting

Topics include:

- History of ESG Development and Reporting
- Sustainability Reporting Terms
- Reporting Frameworks and Standards
- United Nations Sustainable Development Goals
- Integrated Reporting