

## Undergraduate Certificates

### Certificate Requirements

\*\*Must have a minimum of 12 hours.

\*\*Must attain at least a 2.00 GPA on all courses utilized in certificate program.

\*\*Must complete a minimum of 6 credits of upper or lower division credits in the certificate in courses administered by Springfield campus.

\*\*A certificate may not be used in lieu of a minor (or second major) to satisfy the needs of a comprehensive major.

### Business Principles (12 hours)

*Non-Business majors only*

Course	Hours	Prerequisites
ACC 201 - Intro to Financial Accounting	3	12 hrs, "C" or better GenEd MTH
BUS 135 - Introduction to Business	3	
LAW 231 - Legal Environment of Business	3	24 hours
MKT 150 - Marketing Fundamentals <b>OR</b>	3	
MKT 350 - Principles of Marketing		54 hours, PSY 121

### Financial Awareness (12 hours)

Course	Hours	Prerequisites
FIN 266 - Principles of Real Estate	3	15 hours
FIN 381 - Financial Planning	3	54 hours, C or better MTH 134/higher
LAW 231 - Legal Environment of Business	3	24 hours
RMI 211 - Principles of Risk Management Insurance	3	15 hours

### Online Entrepreneurship (12 hours)

Course	Hours	Prerequisites
ENT 201 - Launching your new bus online	3	Fall
ENT 202 - Managing your new bus online	3	Fall
ENT 203 - Leading your new bus online	3	ENT 202/ Spring
MGT 400 - Topics in Management	3	MGT 340, Demand

### Leadership Development (15 hours)

*Offered jointly by MGT and COM*

Course	Hours	Prerequisites
COM 436 - Communications & Leadership	3	COM 115; 60 hours/ Spring
MGT 340 - Principles of Management	3	PSY 121, 54 hours
MGT 341 - Org Behavior & Leadership	3	MGT 340 or concurrent enrollment
COM 315 - Adv speaking in prof setting <b>OR</b>	3	COM 115
COM 328 - Persuasion		COM 115, Rec Prereqs: COM 209, 210
MGT 440 - Leadership Skill Develop <b>OR</b>	3	MGT 340
MGT 441 - Ethical Leadership in Bus		MGT 340/ Fall

### Agricultural Economics (11-12 hours)

Course	Hours	Prerequisites
<b>Choose 2 from this list:</b>		
ECO 409 - Applied Econometrics	3	QBA 237 or Equivalent
ECO 450 - Urban and Regional Economics	3	ECO 101 or 165 or GRY 321/Sp Even
ECO 540 - Environmental, Resource, & Energy Economics	3	ECO 165/ Fall Even
<b>Choose 2 from this list:</b>		
AGB 354 - Land Economics	2	AGB 144/ Summer
AGB 364 - Intro to Agr Risk Mgt: Commodity Futures	3	AGB 334/ Fall
AGB 444 - American Agricultural Policy	3	AGB 144/ Fall
AGB 524 - Agricultural Prices	3	AGB 334/ Fall

### Cybersecurity (12 hours)

Course	Hours	Prerequisites
ITC 235 - Computer Hardware and Operating Systems	3	
ITC 330 - Introduction to Networking	3	ITC 235
ITC 360 - Fundamentals of Cybersecurity	3	ITC 330/ Demand
<b>Choose 1 additional course from the following:</b>		
ITC 397 - Topics in Information Technology and Cybersecurity	3	permission
ITC 563 - Introduction to Network Security	3	ITC 360/ Demand
ITC 564 - Introduction to Ethical Hacking	3	ITC 360/ Demand
ITC 565 - Computer Forensics	3	ITC 360/ Demand
ITC 566 - Web Application Security	3	ITC 360/ Demand

### Digital Fashion Design (12 hours)

Course	Hours	Prerequisites
DFM 210 - Fashion Technology	3	Fall, Demand
DFM 270 - Introduction to Digital Studio and Sustainable Fashion	3	Fall, Demand
DFM 370 - Digital Apparel Materials	3	C or better in DFM 270/ Spring, Demand
DFM 371 - Digital Apparel Pattern Making	3	C or better in DFM 370/ Spring, Demand

### Insurance (12 hours)

Course	Hours	Prerequisites
RMI 211 - Principles of Risk Management and Insurance	3	15 hours
RMI 312 - Life Insurance	3	RMI 211/ Spring
RMI 313 - Property and Liability Insurance	3	RMI 211/ Fall
RMI 310 - Principles of ERM: Theory & App <b>OR</b>	3	QBA 237 or equivalent/ Fall
RMI 314 - Employee Benefits and Social Ins		30 hours

### Economic Principles (12 hours)

Course	Hours	Prerequisites
Choose 2 courses from:		
ECO 101 - Economics of Social Issues	3	12 hours
ECO 155 - Principles of Macroeconomics	3	
ECO 165 - Principles of Microeconomics	3	
Six hours of ECO courses (300 level or above)	6	Watch prerequisites

### Information Technology (12 hours)

Course	Hours	Prerequisites
ITC 201 - Introduction to Current & Emerging Technologies in Business	3	
ITC 235 - Computer Hardware and Oper Sys	3	
ITC 260 - Programing Logic and Design for Business	3	MTH 134 or higher
ITC 295 - Database Mgt Systems Concepts	3	MTH 134 or higher

### Fashion Merchandising (15 hours)

Course	Hours	Prerequisites
MTH 130 or higher	3	
DFM 202 - Fashion Fabrics	3	Fall
DFM 301 - Apparel Quality	3	"C" or better DFM 202/ Spring
DFM 304 - Fashion Law	3	Spring, Demand
DFM 306 - Industry Formulas & Calculations	3	MTH 130 or higher/ Fall

### Relationship Selling(12 hours)

Course	Hours	Prerequisites
MKT 352 - Professional Sales	3	MKT 350
MKT 410 - Services Marketing	3	MKT 350
MKT 451 - Advanced Professional Sales	3	MKT 352
MKT 452 - Sales Management	3	MKT 352

### Modern Global Economy (12 hours)

Course	Hours	Prerequisites
<b>Choose 2 courses from:</b>		
ECO 346 -International Economic Develop	3	ECO 155 and ECO 165/ Fall Odd
ECO 456 - Comparative Economic Systems	3	ECO 155/ Spring
ECO 565 - International Economics	3	ECO 155, ECO 165, QBA 237/ Spring
<b>Choose 2 additional courses from the following:</b>		
International Education Abroad in ECO 392	3	Demand
One of the following General Education:		
GRY 100 - World Regional Geo	3	
HST 104 -World HST sinc 1600 CE	3	
REL 110 - World Religions	3	
MGT 447 - International Management	3	MGT 340 or concurrent enrollment/ Demand
PLS 232 - International Relations	3	PLS 101

Fall 2025 06/03/2025

