## **Undergraduate Certificates**

## **Certificate Requirements**

\*\*Must have a minimum of 12 hours.

\*\*Must attain at least a 2.00 GPA on all courses utilized in certificate program.

\*\*Must complete a minimum of 6 credits of upper or lower division credits in the cerficate in courses administered by Springfield campus.

\*\*A certificate may not be used in lieu of a minor (or second major) to satisfy the needs of a comprehensive major.

Business Principles (12 hours)		
Non-Business majors only		
Course	Hours	Prerequisites
ACC 201 - Intro to Financial Accounting	3	24 hrs, "C" or better GenEd MTH
BUS 135 - Introduction to Business	3	
LAW 231 - Legal Environment of Business	3	24 hours
MKT 150 - Marketing Fundamentals OR	3	
MKT 350 - Principles of Marketing		54 hours, PSY 121

Financial Awareness (12 hours)		
Course	Hours	Prerequisites
FIN 266 - Principles of Real Estate	3	15 hours
FIN 381 - Financial Planning	3	54 hours, C or better MTH 134/higher
LAW 231 - Legal Environment of Business	3	24 hours
RMI 211 - Principles of Insurance	3	15 hours

Online Entrepreneurship (12 hours)		
Course	Hours	Prerequisites
ENT 201 - Launching your new bus online	3	Fall
ENT 202 - Managing your new bus online	3	Fall
ENT 203 - Leading your new bus online	3	ENT 202/ Spring
MGT 400 - Topics in Management	3	MGT 340 (requires 54 hrs/PSY 121

Leadership Development (15 hours)			
Offered jointly by MGT and COM			
Course	Hours	Prerequisites	
COM 436 - Communications/Leadership	3	COM 115; 60 hours	
MGT 340 - Principles of Management	3	PSY 121, 54 hours	
MGT 341 - Org Behavior/Leadership	3	MGT 340	
COM 315- Adv speaking in prof setting <b>OR</b>	3	COM 115	
COM 328 - Persuasion		COM 115	
MGT 440 - Leadership Skill Develop OR	3	MGT 340, MGT 341	
MGT 441 - Ethical Leadership in Bus		MGT 340/ Fall	

Insurance (12 hours)		
Course	Hours	Prerequisites
RMI 211 - Principles of Insurance	3	15 hours
RMI 312 - Life Insurance	3	RMI 211/ Spring
RMI 313 - Property and Liability Insurance	3	RMI 211/ Fall
RMI 310 - Theory of Risk & Measure OR	3	QBA 237 or equivalent/ Fall
RMI 314 - Employee Benefits and Social Ins		30 hours

Information Technology (12 hours)		
Course	Hours	Prerequisites
ITC 201 - Computer Applications for Business	3	
ITC 235 - Computer Hardward and Oper Sys	3	
ITC 260 - Intro to JAVA programming	3	
ITC 295 - Database Mgt Systems Concepts	3	

Fashion Merchandising (15 hours)		
Course	Hours	Prerequisites
MTH 130 or higher	3	
MFD 202 - Textiles	3	Fall
MFD 301 - Technical Planning	3	"C" or better MFD 202/ Spring
MFD 304 - Forecasting and Branding	3	Spring
MFD 306 - Industry Calculations/Formulas	3	MTH 130 or higher/ Fall

Financial Planning (18 hours)		
Course	Hours	Prerequisites
ACC 321 - Tax Accounting I	3	"B" or better in ACC 201
FIN 381 - Financial Planning	3	54 hrs, "C" in MTH 134 or higher
FIN 485 - Investments I	3	"B-" or better in FIN 380
FIN 538 - Estate Planning <b>OR</b>	3	LAW 231, FIN 380 or FIN 381
ACC 524 - Tax Accounting II	5	"C" or better in ACC 321
FIN 581 - Professsional Financial Planning	3	ACC 321, FIN 381, FIN 485, RMI 211, LAW 231, RMI 314 or concurrent enroll; FIN 538 or ACC 524 or concurrent enroll
RMI 314 - Employee Benefits and Social Ins	3	30 hours