

Jody Gordon, B.A. (Hons.), M.A. Senior Consultant

Strategic Enrollment Management Planning

November 12 and 13, 2019

November 12 – DAY 1 – SEM Goals, Strategies and Tactics

Time	Location	Торіс	MSU Personnel	Comments
9:30 AM	Carrington 203	Project Overview	Senior Leadership	 Review the objectives of the project Hear from the president and the senior team about their expectations for the SEM Plan project.
10:00 AM	Carrington 203	SEM Goals, Strategies and Tactics Workshop	Steering Committee Members	 Review of the objectives for next two days Overview of SEM Goals, Strategies and Tactics Setting expectations for the 4 Councils
11:30 AM		BREAK		
11:45 AM	Carrington 203	Data review	Data Committee Members	 Review of enrollment data Internal and External Environment scans Student Satisfaction Surveys



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				What stories have emerged from our data
1:15 PM	PSU Union Club	Lunch BREAK		 Working Lunch with Rob and Tammy Set-up for workshop
2:00 PM	PSU Ballroom West	Introduction to SEM Goals, Strategies and Tactics Workshop	Members from all 4 Councils	 Goals, Strategies and Tactics overview Data overview SWOT exercise What Stories have emerged from our data and our SWOT exercise Discussion for day 2 workshop for establishing Strategic Enrollment Goals
4:30 PM	Carrington 304	End of Day 1 wrap up	Project Leads	Rob and Tammy
5:00 PM		End of Day 1		



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November 13 – DAY 2 – Establishing Strategic Enrollment Goals

Time	Location	Торіс	MSU Personnel	Comments
9:00 AM	Carrington	Review of objectives for the day	Project Leads	Rob and Tammy
	304			
9:30 AM	PSU Ballroom West	Workshop on Establishing Strategic Enrollment Goals	Members from all 4 Councils	 From our stories what issues emerged Prioritizing our issues leads to the development of goals Developing two recruitment and two retention (student success) enrollment goals per Council
12:00 PM	PSU	Lunch BREAK and report back on goals	Members from all 4	Working lunch
	Ballroom	developed	Councils	
	West			
1:30 PM		BREAK and transition time		
1:45 PM	Carrington 304	Preparation for Meeting with Steering Committee	Project Leads	Rob and Tammy Prepare to present the Enrollment Goals established by the 4 Councils
2:30 PM	PSU 317	Strategic Enrollment Goals Report Back	Steering Committee Members and/or Senior Leadership	 Present the Enrollment Goals established by the 4 Councils Solicit feedback



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3:30 PM PSU 317 or Wrap-up and next steps Rob and Tammy Carrington 304 4:30 PM End of Day 2