

# *College of Business*

Listed as one of the “Best Business Schools” in the *Princeton Review 2008 Edition*



**Missouri State**  
UNIVERSITY

**Springfield, Missouri**

## Transfer Guide 2015 – 2016

For Potential Business Students Planning to Transfer From:

**Jefferson College**  
Hillsboro, MO



**MSU's College of Business  
Offers AACSB-Accredited Programs in:**

| Accounting | Administrative Management | Advertising and Promotion | Business Education | Computer Information Systems | Entertainment Management | Entrepreneurship | Finance | Financial Planning | General Business | Human Resources | Information Technology Service Management | International Business | Logistics & Supply Chain Management | Marketing Management | Marketing Research | Production/Operations Management | Real Estate | Risk Management & Insurance | Sales/Sales Management |  
and



**ACCE-Accredited Programs in:**

Construction Management



College of Business  
Missouri State University  
901 S. National  
Springfield, Missouri 65897

### **Business Advisement Center**

Ms. Sandra Culver, Director  
Phone: 417-836-5386  
Fax: 417-836-6757  
E-mail: [BusinessAdvisement@missouristate.edu](mailto:BusinessAdvisement@missouristate.edu)  
Web: <http://www.missouristate.edu/BusAdv/>

### **College of Business**

Dr. Stephanie Bryant, Dean  
Phone: 417-836-5646  
Fax: 417-836-4407  
E-mail: [COB@MissouriState.edu](mailto:COB@MissouriState.edu)  
Web: <http://business.missouristate.edu/>

### **School of Accountancy**

Dr. Dick Williams, Director  
Phone: 417-836-5414  
Fax: 417-836-5164  
E-mail: [Accountancy@missouristate.edu](mailto:Accountancy@missouristate.edu)  
Web: <http://www.missouristate.edu/soa/>

### **Department of Computer Information Systems**

Dr. Michael Hignite, Interim Department Head  
Phone: 417-836-4131  
Fax: 417-836-6907  
E-mail: [CIS@missouristate.edu](mailto:CIS@missouristate.edu)  
Web: <http://www.cis.missouristate.edu/>

### **Department of Finance and General Business**

Dr. Kent Ragan, Department Head  
Phone: 417-836-5504  
Fax: 417-836-6224  
E-mail: [FinanceandGeneralBus@missouristate.edu](mailto:FinanceandGeneralBus@missouristate.edu)  
Web: <http://www.missouristate.edu/fgb/>

### **Department of Technology and Construction Management**

Dr. Neal Callahan, Department Head  
Phone: 417-836-5121  
Fax: 417-836-8556  
E-mail: [tcm@missouristate.edu](mailto:tcm@missouristate.edu)  
Web: <http://tcm.missouristate.edu>

### **Department of Interior Design**

Phone: 417-836-5121  
Fax: 417-836-8556  
E-mail: [tcm@missouristate.edu](mailto:tcm@missouristate.edu)  
Web: <http://tcm.missouristate.edu>

### **Department of Management**

Dr. Barry Cobb, Interim Department Head  
Phone: 417-836-5415  
Fax: 417-836-3004  
E-mail: [Management@missouristate.edu](mailto:Management@missouristate.edu)  
Web: <http://www.mgt.missouristate.edu/>

### **Department of Marketing**

Dr. Ronald Coulter, Department Head  
Phone: 417-836-5413  
Fax: 417-836-4466  
E-mail: [Marketing@missouristate.edu](mailto:Marketing@missouristate.edu)  
Web: <http://www.missouristate.edu/mkt/>

### **Department of Merchandising, Fashion and Design**

Phone: 417-836-5136  
Fax: 417-836-4341  
E-mail: [FID@missouristate.edu](mailto:FID@missouristate.edu)  
Web: <http://www.missouristate.edu/fid>

### **Office of Admissions**

Phone: 417-836-5517  
Or 1-800-492-7900  
Fax: 417-836-5137  
E-mail: [info@missouristate.edu](mailto:info@missouristate.edu)  
Web: <http://missouristate.edu/admissions/>

### **Office of Financial Aid**

Ms. Vicki Mattocks, Director  
Phone: 417-836-5262  
Or 1-800-283-4243  
Fax: 417-836-8392  
E-mail: [FinancialAid@missouristate.edu](mailto:FinancialAid@missouristate.edu)  
Web: <http://www.missouristate.edu/Financialaid/>

### **Career Center**

Ms. Jill Wiggins, Director  
Phone: 417-836-5636  
Or 1-877-836-5627  
Fax: 417-836-6797  
E-mail: [CareerCenter@missouristate.edu](mailto:CareerCenter@missouristate.edu)  
Web: <http://CareerCenter.missouristate.edu/>

### **Residence Life & Services**

Mr. Gary Stewart, Director  
Phone: 417-836-5536  
Or 1-800-284-7535  
Fax: 417-837-2327  
E-mail: [ResidenceLife@missouristate.edu](mailto:ResidenceLife@missouristate.edu)  
Web: <http://www.missouristate.edu/reslife/>

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**2015-2016  
COLLEGE OF BUSINESS  
MISSOURI STATE UNIVERSITY**

The nationally-accredited College of Business at Missouri State University offers comprehensive major programs of study with the Bachelor of Science (B.S.) degree in Accounting, Computer Information Systems, Construction Management, Entertainment Management, Entrepreneurship, Facility Management, Fashion Merchandising and Design, Finance, General Business, Interior Design, Logistics & Supply Chain Management, Management, Marketing, Mechanical Engineering Technology, and Risk Management and Insurance. Another offering includes a Bachelor of Applied Science (B.A.S.) in Technology Management (see p. 12 for a description of the B.A.S. degree).

**PROGRAM CONTENT**

All major programs in business require the completion of the following categories of requirements:

1. **General Education** (see p. 8) ..... **45-49 credit hrs.**  
General Education requirements may be met through completion of the Associate of Arts degree. **Recommended sequencing plans, incorporating the requirements for the AA degree as well as the requirements for the B.S. degree in the various majors and options at MSU, are outlined beginning on p. 21.**
2. **Specific Course Requirements for All COB Majors** ..... **36-45 credit hrs.**  
Some of these courses may be used to partly satisfy general education requirements (see p. 9)<sup>1</sup>.
3. **Major Program Requirements** ..... **23-75 credit hrs.**  
These are specialized courses necessary to complete a comprehensive program and are listed in the MSU Undergraduate Catalog under individual major areas of study.
4. **Additional courses** to total 125 hours for the degree, 40 hours of upper-division (300+), and at least 63 hours<sup>1</sup> (50% of the hours recommended for graduation) of non-business credits recommended (excluding ENG 100, IDS 117, MTH 101, 102, and 103, but QBA 237 and 337 may be counted as course work outside COB) ..... **0-23 credit hrs.**

<sup>1</sup>Does not apply to Construction Management, Facility Management, Fashion Merchandising and Design, Interior Design, Mechanical Engineering Technology, and Technology Management majors.

## ADMISSION TO A B.S. DEGREE IN BUSINESS

All students who plan to apply for admission to the College of Business should declare a major in one of the seven academic departments of the College upon admission to the University and seek enrollment advice through the Business Advisement Center.

Students in good standing at MSU (not on probation) are eligible to be considered for admission to a B.S. degree program in the College of Business upon the completion of at least 54 semester hours including the following preparation courses:

COURSE	SUBJECT	HOURS
ACC 201 & 211 <sup>1</sup>	Accounting	6
CIS 200	Critical & Creative Thinking Using IT	3
COM 115	Public Speaking	3
ECO 155 & 165 <sup>1</sup>	Economics (Macro and Micro)	6
ENG 110	English Composition	3
MGT 286 <sup>1</sup>	Business Communications	3
MTH 135 or above (excluding 145) <sup>2</sup>	College Algebra	3
PSY 121	Introductory Psychology	3
QBA 237	Business Statistics	3
LAW 231	Legal Environment of Business	3

<sup>1</sup>Not required for Construction Management, Facility Management, Fashion Merchandising and Design, Interior Design, Mechanical Engineering Technology, and Technology Management majors.  
<sup>2</sup>MTH 135 required for Interior Design. MTH 261 or 287 required for Construction MGT. MTH 181 required for Facility MGT. MTH 261 required for Mechanical Engineering Technology.

<sup>1</sup>Admission to the College of Business is limited to a total of 2,000 majors at the combined junior and senior levels. Admission decisions will be determined by applicants' combined (MSU plus transfer) grade point average. However, all applicants whose combined grade point average is 2.50 or higher and otherwise meet the admission criteria, will automatically be admitted upon application. Factors in addition to grade point average may be considered in unusual cases, but exceptions to the prevailing minimum grade point average will be limited to five percent of the 2,000 majors at the combined junior and senior levels.

Students should gain admission to the College by that semester in which they have earned a total of 75 semester hours of college credit (including transfer credit). Students who do not gain admission as expected will not be permitted to register for the following semester without special permission. Students should contact the College of Business Advisement Center regarding the granting of special permission to register.

Business majors cannot be enrolled in upper-division (300+) business courses until their degree program has been finalized. Business majors who have enrolled in upper-division business courses without having met all admission requirements will be dropped from those courses.

## TRANSFER OF COURSEWORK TO MSU

Students transferring from an accepted Missouri community college may request simultaneous admission to the community college and the business program at Missouri State University. Upon successful completion of all specified requirements, students are guaranteed

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<sup>1</sup> GPA and admission limits do not apply to the Construction Management, Facility Management, Fashion Merchandising and Design, Interior Design, Mechanical Engineering Technology, and Technology Management majors.

automatic admission to the College of Business. Contact your advisor or MSU's Business Advisement Center for information on the **“parallel admission program.”**

Students planning to transfer to MSU should expect to complete most of their specific business courses during their junior and senior years. A student may transfer General Education or foundation courses equivalent to those required for the business degree at MSU.

A formal, course-by-course evaluation of your transfer work will be prepared after you have applied for admission to MSU. Although the Office of Admissions is unable to provide such an evaluation to prospective students prior to application, this transfer guide should answer most, if not all, of your questions. For further information, please contact the Business Advisement Center.

Effective Fall 2001 or later a student transferring from any regionally-accredited college or university with an Associate of Arts degree will be considered to have met the general education requirements at MSU. Students who have had a course in American Government that did not include a study of the Missouri Constitution must complete PLS 103. The following are special requirements which will be required if not taken as a part of the Associate of Arts or General Education program:

- Required for the Business Unit (Accounting, Computer Information Systems, Finance and General Business, Management, and Marketing): CIS 200, COM 115, ECO 155, ECO 165, PSY 121, MTH 135, and the globalization requirements.
- Required for Construction Management majors: ECO 155, MTH 261 or MTH 287, PHY 123 or PHY 203, GLG 110 or GRY 142, BIO 101 or GLG 115, CIS 200 or CSC 210.
- Required for Facility Management majors: ECO 155, PSY 121, MTH 181, BIO 101/111, CHM 116/117.
- Required for Fashion Merchandising and Design: PSY 121, ECO 155
- Required for Interior Design: MTH 135, PSY 121
- Required for Mechanical Engineering Technology: MTH 261, PSY 121, PHY 203, ENG 210



## **POLICY REGARDING TRANSFER OF COURSES TAKEN AT THE LOWER-DIVISION LEVEL FOR UPPER-DIVISION CREDIT**

It is the policy of the College of Business, in cooperation with academic departments, to assure that all students who are granted the baccalaureate degree, including students completing some work in transfer and those completing all course work at Missouri State University (MSU), receive an educational experience of similar quality.

In order to assure high standards in the educational programs, the academic departments reserve the right to evaluate and make a determination regarding the equivalency of courses taken at other institutions to be accepted for credit toward fulfillment of a baccalaureate program at MSU.

A course completed at the lower-division level (such as one completed toward fulfillment of an Associate of Science or Associate of Applied Science degree) but which is deemed by an academic department to be similar in content to an MSU course at the upper-division level, may be accepted for equivalent credit if the student can successfully demonstrate a level of achievement necessary to satisfactorily complete remaining upper-division course work.

In order to assure this level of achievement, academic departments have established appropriate validating procedures for those courses frequently received in transfer. Other courses may be evaluated and appropriate validating procedures established on an individual basis. For those transfer courses requiring validation through completion of an additional course, a grade of "C" or better is required in the validating course.

These are the courses for which validating procedures have been established:

ACC 301 - Intermediate Accounting

Validating Course: ACC 302 - Intermediate Accounting II

MGT 340 - Organizational Behavior and Development

Validating Course: MGT 341 - Advanced Organizational Behavior and Development

CIS 326 - Database Management Systems Concepts and Design

Validating Course: CIS 528 - Database Management Systems Implementation

CIS 321 - Information Systems Analysis and Design

Validating Course: CIS 431: Structured Systems Design

CIS 370 – Web Application Development for Business I

Validating Course: CIS 375: Web Application Development for Business II

The following courses are validated by examination:

MKT 350 - Principles of Marketing  
MKT 351 - Consumer Market Behavior  
MKT 352 - Personal Selling  
MKT 354 - Principles of Advertising  
MKT 355 - Principles of Retailing

Any questions regarding the validation process or requests for validation should be directed to the Business Advisement Center. Please note that the validation process is **NOT** automatic. The student must request permission to complete the validation requirements by signing a form in the Business Advisement Center. Validation by exam must be completed within the semester of admission. Validation by additional coursework must be requested in the Business Advisement Center the semester of transfer and must be completed within one year.

\*Transfer courses accepted by community colleges are subject to approval of Department Heads at MSU-Springfield.

\*CLEP credit awarded by the community college may not be accepted by MSU-Springfield.

\*Students are strongly encouraged to seek advisement at the community college and at MSU-Springfield if they are transferring the 42-hour block.



## II. SPECIFIC REQUIREMENTS FOR ALL BUSINESS MAJORS

Refer to page 11 of this document or contact the MSU Admissions Office if you have questions about course comparability.

COURSES	HOURS
<b>LOWER-DIVISION REQUIREMENTS:</b>	
Principles of Microeconomics (ECO 165 <sup>1</sup> )	3
Introduction to Financial Accounting (ACC 201)	3
Introduction to Managerial Accounting (ACC 211 <sup>1</sup> )	3
Computer Applications for Business (CIS 201 <sup>1</sup> )	2
Business Communications (MGT 286 <sup>1</sup> )	3
Business Statistics (QBA 237)	3
Legal Environment of Business (LAW 231)	3
<sup>1</sup> Not required for Construction Management, Facility Management, Fashion Merchandising and Design, Interior Design, Mechanical Engineering Technology, and Technology Management majors.	

<b>GLOBALIZATION REQUIREMENTS<sup>1</sup></b>	<b>6</b>
<b>The College of Business recommends six hours of a single foreign language. However, the Globalization requirement can be met with 6 hrs. of either foreign language or foreign culture. At least 3 hours must be non-business. The foreign culture courses may be chosen from the following:</b>	
<u>ANT 100<sup>H</sup>, 226, 330, 331, 332, 334, 335, ECO 346, 456, 565, ENG 341, 361, GBL 250, GRY 100<sup>H</sup>, 305, 308, 320, 321, 323, 328, HST 200, 340, 350, 355, 380, 381, IDS 397, LLT 215, 225, MCL 303, MUS 239<sup>H</sup>, PLS 205, 232, 544, 545, 548, 550, REL 210<sup>H</sup>, 330, 350, 355, 360, SOC 150, APPROVED</u>	
<u>INTERNATIONAL STUDY TOURS. (ACC 506, FIN 582, FIN 586, MGT 447, MKT 464, 474, AND LAW 539 MAY BE USED TO SATISFY ONE FOREIGN CULTURE COMPONENT OF THE GLOBALIZATION REQUIREMENT, BUT NO MORE THAN 50% OF THE HOURS REQUIRED FOR GRADUATION ARE RECOMMENDED TO BE BUSINESS COURSES.)</u>	
<b><sup>H</sup>COURSES MARKED WITH AN "H" MAY BE USED TO SATISFY THE ARTS AREA AND CULTURAL COMPETENCE AREA FOR GENERAL EDUCATION.</b>	
<sup>1</sup> Not required for Construction Management, Facility Management, Fashion Merchandising and Design, Interior Design, Mechanical Engineering Technology, and Technology Management majors.	

**UPPER-DIVISION COURSES: (Does not apply to Construction Management, Facility Management, Fashion Merchandising and Design, Interior Design, Mechanical Engineering Technology, and Technology Management majors.)**

The 19 hours of upper-division business core requirements are expected to be completed during the junior and senior years. These courses should be taken at MSU. However if similar courses are taken at a two-year institution, validation through additional coursework or testing will be required.

UPPER-DIVISION COURSES		HOURS
Information Systems in Business	CIS 429 <sup>1</sup>	3
Financial Management	FIN 380	3
Organizational Behavior & Management	MGT 340	3
Operations Management	MGT 364 <sup>2</sup>	3
Strategic Management & Policy	MGT 487	3
Principles of Marketing	MKT 350	3
Debtor/Creditor Rights and Remedies	LAW 332	1

<sup>1</sup>ACC majors take ACC 341; CIS majors take CIS 461.

<sup>2</sup>MKT majors (not Logistics & Supply Chain MGT) can take MKT 450 in place of MGT 364.

**SPECIAL REQUIREMENTS:**

- A) Not more than 50 percent of the hours required for graduation is recommended to be business. This means that a minimum of 63 hours of non-business courses is recommended to be taken. (ENG 100; MTH 101, 102, 103; and IDS 117 are excluded from meeting this requirement). QBA 237 and QBA 337 may be counted as non-business courses. Construction Management, Facility Management, Fashion Merchandising and Design, Interior Design, Mechanical Engineering Technology, and Technology Management majors may take no more than 31 hours of business unit courses (ACC, CIS, FIN, BUS, LAW, INS, MGT, MKT).
- B) At least 50 percent of all business courses required for a degree must be taken at MSU.
- C) MSU GPA of 2.50 or above on all upper-division business courses taken at MSU is required at the time of graduation.

### III. MAJOR PROGRAM REQUIREMENTS

The upper-division major program courses should be taken at MSU. If similar courses are taken at a two-year institution, validation through additional coursework or testing will be required.

### IV. ADDITIONAL REQUIREMENTS

Additional courses to total at least 125 hours for the degree, 40 hours of upper-division (300+), and at least 63 hours (50 percent of the hours recommended for graduation) of non-business credits recommended (excluding ENG 100, IDS 117, MTH 101, 102, and 103, but QBA 237 and QBA 337 may be counted as coursework outside COB.)

Fall 2015-7/30/15

## JEFFERSON COLLEGE EQUIVALENTS TO MSU COURSES

### MSU

#### GENERAL EDUCATION

##### I. Foundations

GEP 101	(required if transferring <24 hrs)
ENG 110	ENG 101
Writing II	ENG 102
MTH 135	MTH 134
(MTH 134 <sup>3</sup> - Interior Design / MTH 180 <sup>3</sup> - Construction MGT & Mechanical Engineering Tech. / MTH 133 <sup>3</sup> - Facility MGT)	
COM 115	COM 110

##### II. Areas of Inquiry

##### A. Natural World (7-9 hours from 2 areas. 1 must have lab, \* indicates lab.)

##### 1. Life Sciences

*BIO 101/111 <sup>2</sup>	*BIO 101
BIO 101	BIO 102
*Life Science	*BIO 205
*Life Science	*BIO 206

##### 2. Physical Sciences

AST 114	*PHY 106
*PHY 100	*PHY 101
*PHY 123 <sup>2</sup>	*PHY 111
*PHY 203 <sup>2</sup>	*PHY 223
*CHM 116/117 <sup>2</sup>	*CHM 101
*GLG 110 <sup>2</sup>	*PHY 105

#### **Area B must include at least 4 different course codes.**

##### B. Breadth of Knowledge Human Cultures

##### 1. Social & Behavioral Sciences (choose two)

ECO 155 <sup>2</sup>	ECO 101
ECO 165 <sup>2</sup>	ECO 102
PSY 121 <sup>2</sup>	PSY 101
SOC 150	SOC 101
Social/Behavioral	ECO 100
Social/Behavioral	PNE 167

##### 2. Humanities (choose one)

HST 103	HST 201
HST 104	HST 202
MED 274	ENG 122
MUS 241	MSC 131
PHI 110	PHL 102
Humanities	ART 103
Humanities	ART 105
Humanities	ENG 250

### JEFFERSON

##### 3. The Arts (choose one)

ART 200	ART 101
The Arts	MSC 137
The Arts	MSC 133
The Arts	ART 112
The Arts	ENG 104

#### **Area C must include at least 4 different course codes.**

##### C. Public Affairs

##### 1. US & MO Constitutions/American History & Institutions (choose one from each box)

a. HST 121	HST 103
HST 122	HST 104
b. PLS 101	PSC 102

##### 2. Cultural Competence (choose one)

GRY 100 <sup>2</sup>	GEO 103
REL 210 <sup>2</sup>	PHL 201
SWK 219	SOC 125

##### 3. Public Issues (choose one)

PHI 105	PHL 101
PHI 115	PHL 202

##### LOWER DIVISION COB REQUIREMENTS

ACC 201	BUS 240
ACC 211	BUS 241
CIS 201	No Equivalent
MGT 286	BUS 261
QBA 237	No Equivalent
LAW 231	No Equivalent

##### GLOBALIZATION REQUIREMENT (6 hrs of foreign language or foreign culture)

##### Foreign Language

SPN 101, 102, 201, 202	SPN 101, 102, 201, 253
FRN 101, 102, 201, 202	FRN 101, 102, 201, 253
GRM 101, 102	GRM 101, 102

##### Foreign Culture

GRY 100 <sup>2</sup>	GEO 103
PLS 232	PSC 155
REL 210 <sup>2</sup>	PHL 201
SOC 150	SOC 101

<sup>2</sup>ECO 155, ECO 165, and PSY 121 are Special COB requirements. REL 210 or GRY 100 can count on the globalization requirement for the business unit. Construction Mgt. majors: ECO 155, GLG 110 (recommended), PHY 123 (or PHY 203), BIO 101. Facility Mgt. majors: ECO 155, PSY 121, BIO 101/111, CHM 116/117. Fashion Merchandising & Design majors: PSY 121, ECO 155. Interior Design majors: PSY 121. Mechanical Engineering Technology: MTH 261, PSY 121, PHY 203, ENG 210.

<sup>3</sup>MTH 135 (Interior Design). MTH 261 (Construction Management and Mechanical Engineering Technology). MTH 181 (Facility Management).

## **TECHNOLOGY MANAGEMENT (COMPREHENSIVE) – BACHELOR OF APPLIED SCIENCE**

All hours completed in a two-year technical degree, such as an A.S. or A.A.S., may be applied to the B.A.S. in Technology Management.

All of the required courses can be completed online or remotely through interactive television. Online and remote delivery of MSU courses will greatly reduce or eliminate the time required on the MSU campus for students.

Requirements for graduation with a B.A.S. are as follows:

1. Associate of Science or Associate of Applied Science degree from an accredited institution. Contact the department for details.
2. 40 hours of advisor approved upper-division courses, twelve hours of which must be from the Department of Technology and Construction Management to include TCM 359 (3) and TCM 358 (3).
3. General Education Requirements – see “Academic Programs and Requirements” section of catalog.
4. General Baccalaureate Degree Requirements – see “Academic Programs and Requirements” section of catalog.

## **FASHION MERCHANDISING AND DESIGN (COMPREHENSIVE) - BACHELOR OF SCIENCE**

1. Core Requirements (37 hours): FMD 101(1), 103(3), 201(3), 202(3), 210(3), 301(3), 303(3), 304(3), 305(1), 306(3), 307(3), 403(2); MKT 350(3), 351(3)
2. Complete one of the options:
  - a. Fashion Design and Product Development (25 hours): ART 115(3); FMD 270(3), 370(3), 371(3), 372(3), 402(4), 470(3), 570(3)
  - b. Fashion Merchandising and Management (28 hours): ACC 201(3); LAW 231(3); FMD 360(3); 361(3); 401(4), 460(3), 560(3); MGT 340(3); MKT 354(3)
3. General Education Requirements – see “Academic Programs and Requirements” section of catalog (PSY 121 and ECO 155 are required for major).
4. Public Affairs Capstone Experience Requirement (to be determined)
5. General Baccalaureate Degree Requirements – see “Academic Programs and Requirements” section of catalog.

## **INTERIOR DESIGN (COMPREHENSIVE) - BACHELOR OF SCIENCE**

1. Major Requirements:  
 ART 115(3), 215(3); ACC 201(3) or MKT 350 (3); HID 140(3), 201(3), 202(3), 208(3), 241(3), 303(3), 304(3), 325(1), 344(3), 346(3), 405(3), 406(3), 408(3), 424(2), 441(2), 499(4); LAW 231(3); TCM 123(3), 221(3), 313(3), 320(3), 321(3), 322(3), TCM 324 (3)
2. Public Affairs Capstone Experience will be fulfilled by completion of HID 499(4).
3. General Education Requirements – see “Academic Programs and Requirements” section of catalog (MTH 135 and PSY 121 are required for major).
4. General Baccalaureate Degree Requirements – see “Academic Programs and Requirements” section of catalog.

## **ADMISSION TO THE UNIVERSITY**

Admission decisions are made on a rolling basis after necessary information is received by the Office of Admissions.

Applications are available from the Admissions Office and most Missouri high schools and community colleges. An online application is also available on our website ([www.missouristate.edu/apply](http://www.missouristate.edu/apply)). Application deadlines are July 20 for the fall semesters, December 20 for spring semesters, and May 20 for summer sessions. Students are encouraged to apply up to one year in advance. Early applicants may receive advantages in registration, housing, and financial aid.

Students who have completed 24 or more transferable credit hours subsequent to graduation from high school with at least a 2.00 cumulative grade point average are guaranteed admission as transfer students. Student with fewer than 24 transferable credit hours must also meet the freshman admission requirements.

Students who apply while enrolled at another college or university may also be admitted on a pending basis but must supply an official, final transcript verifying an overall grade point average of 2.00 or higher on transferable courses to complete their admission.

It is the University's policy to award credit for courses taken through institutions accredited by a regional accrediting agency. **Effective Fall 2001, students transferring from a regionally-accredited institution with an Associate of Arts degree will be considered to have met the lower division general education requirements at MSU.**

Courses taken through non-accredited institutions are not accepted in transfer unless approved by the dean of the college in which a student plans to major. A copy of the transfer credit policy for undergraduates is available from the Admissions Office.

A course-by-course evaluation of transfer credit is sent to students after they have been admitted. Questions regarding these evaluations should be referred to the Admissions Office.



Students transferring from other Missouri colleges (especially public colleges) should be aware that a designated articulation officer is available on each campus to assist students who encounter difficulty in transferring courses. Dr. Rachelle Darabi, Associate Provost for Student Development/Public Affairs, is the articulation officer for general education courses at MSU. **Transfer equivalencies for most Missouri colleges and universities are available on our website at <https://www.secure.missouristate.edu/appadm/transequiv/transequiv.asp>**

**Admission to the University does not guarantee admission to a specific degree program.** Majors within the College of Business have grade point average requirements higher than the minimum required for University admission.

Transfer credit is awarded and posted to transcripts only for students who enroll at MSU subsequent to completing coursework at other institutions.

## **TRANSFER STUDENT ADVISEMENT AND REGISTRATION**

All admitted transfer students will receive an informational packet regarding advisement and registration. All new transfer students are required to meet with an advisor prior to registration for their first semester. All transfer students planning to major in business should contact the Business Advisement Center, 417-836-5386, to schedule an appointment with an advisor prior to registration.

## TYPICAL EXPENSES

### Student Fees

Basic Fee + Student Services (\$455) for 15 Hours

Resident \$3,530 - \$205 per credit hour

Non-Resident \$6,965 - \$434 per credit hour

Rates include Residence Hall Association activity fee of \$12 per semester, or \$24 per academic year and a Meals per Week plan. In addition, you must select a BoomerMeals plan. Information provided by the Residence Life & Services website.

<b>Semester Residence Hall Rates</b>			
<b>2015-2016 Academic Year</b>			
<u>Residence Hall</u>	<u>Capacity of Living Units</u>	<u>Residency Requirements</u>	<u>Contracts Rates per student By Semester / By Year</u>
<b>Room-style: Closed during holiday breaks. Price doesn't include BoomerMeals (see below).</b>			<b>Contract is for fall and spring semesters</b>
Freudenberger House	2 person rooms	All students	10 meal plan.....\$3,699 / \$7,398
Wells House (room-style)	2 person rooms		14 meal plan.....\$3,712 / \$7,423
Woods House	2 person rooms		19 meal plan.....\$3,728 / \$7,456
			Unlimited meal plan.....\$3,801 / \$7,602
<b>Suite-style: Closed during holiday breaks. Price doesn't include BoomerMeals (see below).</b>			<b>Contract is for fall and spring semesters</b>
Blair-Shannon House	6 person suites (3 bedrooms)	All students	10 meal plan.....\$3,904 / \$7,808
Wells House (suite-style)	4 person suites (2 bedrooms)	Upper-class students only	14 meal plan.....\$3,917 / \$7,833
			19 meal plan.....\$3,933 / \$7,866
			Unlimited meal plan.....\$4,006 / \$8,012
<b>Suite-style: Open during holiday breaks. Price doesn't include BoomerMeals (see below).</b>			<b>Contract is for fall and spring semesters</b>
Hammons House 2-person	2 person suites (1 bedroom)	All students	10 meal plan.....\$4,816 / \$9,632
Hutchens House 2-person	2 person suites (1 bedroom)		14 meal plan.....\$4,828 / \$9,657
			19 meal plan.....\$4,845 / \$9,690
			Unlimited meal plan.....\$4,918 / \$9,836
Hammons House 4-person	4 person suites (2 bedrooms)	All students	10 meal plan.....\$4,327 / \$8,655
Hutchens House 4-person	4 person suites (2 bedrooms)		14 meal plan.....\$4,340 / \$8,680
Scholars House	4 person suites (2 bedrooms)		19 meal plan.....\$4,357 / \$8,713
		Honors students only	Unlimited meal plan.....\$4,429 / \$8,859
<b>Apartment-style: Open during holiday breaks. Price doesn't include BoomerMeals (see below).</b>			<b>Contract is for fall and spring semesters</b>
Kentwood Hall 2 and 3 -person	2- and 3- person suites (1 br)	Upper-class students only	10 Meal Plan.....\$3,904 / \$7,808
			14 Meal Plan.....\$3,917 / \$7,833
			19 Meal Plan.....\$3,933 / \$7,866
			Unlimited Meal Plan.....\$4,006 / \$8,012
Kentwood Hall private room	Private room (1 br)	Upper-class students only	10 Meal Plan.....\$4,386 / \$8,771
			14 Meal Plan.....\$4,389 / \$8,796
			19 Meal Plan.....\$4,415 / \$8,829
			Unlimited Meal Plan.....\$4,487 / \$8,975
Kentwood Hall super-double 2-person	Super-double 2-person (1 br)	Upper-class students only	10 Meal Plan.....\$4,284 / \$8,567
			14 Meal Plan.....\$4,296 / \$8,592
			19 Meal Plan.....\$4,313 / \$8,625
			Unlimited Meal Plan.....\$4,385 / \$8,771
			<b>Semester Per Year</b>
Monroe Apartments 1-person	Apartment (1 bedroom)	Upper-class students only	\$3,378 \$6,759
Monroe Apartments 2-person	Apartment (2 bedrooms)	Upper-class students only	\$3,276 \$6,552
Monroe Apartments 4-person	Apartment (4 bedrooms)	Upper-class students only	\$3,072 \$6,144
Sunvilla Tower 2-person	Apartment (2 bedroom)	Upper-class students only	\$2,887 \$5,774
Sunvilla Tower 3-person (private room)	Apartment (3 bedrooms)	Upper-class students only	\$3,012 \$6,024
Sunvilla Tower 3-person	Apartment (3 bedrooms)	Upper-class students only	\$2,762 \$5,524
Sunvilla Tower 4-person	Apartment (4 bedrooms)	Upper-class students only	\$2,637 \$5,274

### Your Meal Plan = Meals per Week + BoomerMeals

BoomerMeals are similar to a debit account and are added to your account each semester. Use your BoomerMeals at any dining location on campus. Remaining BoomerMeals will roll over from the fall semester to spring semester.

- \$160 value.....actual cost is \$145.00 per semester
- \$215 value.....actual cost is \$195.00 per semester
- \$270 value.....actual cost is \$245.00 per semester

## **DEFERRED PAYMENT PLAN**

MSU has a Deferred Payment Plan which allows students to defer payment of required student fees and residence hall charges. In addition, MSU students, faculty, and staff will be allowed to use their identification numbers to charge miscellaneous charges and fines, including Taylor Health and Wellness Center charges, long distance telephone charges, Bookstore charges, and library fines. These miscellaneous charges are not deferred, but are due when billed.

Fee payment deadlines are stated on each student's registration invoice. The remainder of the required student fees and residence hall charges, if applicable, must be paid in monthly installments with the balance being paid in full by the fifteenth of the month preceding the end of the semester.

The terms and conditions of the Deferred Payment Plan are included in the web registration Enrollment Agreement and the monthly accounts receivable statement.

## **FINANCIAL ASSISTANCE**

MSU offers a comprehensive program of financial assistance. The program consists of scholarships, awards, loans, grants, and work-study programs. In addition, athletic grants-in-aid are provided for selected student athletes, and the Student Employment Office helps students find part-time work.

### **MISSOURI COMMUNITY COLLEGE SCHOLARSHIP**

<b>VALUE</b>	\$2,000 per year
<b>CRITERIA</b>	Missouri public community college presidents may each nominate two students to receive this scholarship. Students must have completed (or must complete prior to their first semester at MSU) at least 42 transferable hours at the community college with a cumulative grade point average of 3.40 or higher. The exclusion of enrollment at other four-year colleges or universities does not apply to this scholarship.
<b>RENEWABLE</b>	Renewable for one year for students who successfully complete 24 hours at MSU with a cumulative MSU grade point average of 3.40 or higher.
<b>APPLICATION</b>	Community college presidents must submit letters of recommendation to the MSU Office of Student Financial Aid.
<b>DEADLINE</b>	May 1.
<b>AVAILABLE</b>	Two for each Missouri public community college per year.

### **PHI THETA KAPPA SCHOLARSHIP**

<b>VALUE</b>	\$2,000 per year
<b>CRITERIA</b>	Students must be active members of Phi Theta Kappa who have completed (or must complete prior to their first semester at MSU) at

least 42 transferrable hours at the community college with a cumulative grade point average of 3.50 or higher.

<b>RENEWABLE</b>	Renewable for one year for students who successfully complete 24 hours at MSU with a cumulative MSU grade point average of 3.40 or higher.
<b>APPLICATION</b>	Apply for admissions and complete the Phi Theta Kappa Scholarship Application.
<b>DEADLINE</b>	March 1 for summer/fall admissions; October 1 for spring admissions.
<b>AVAILABLE</b>	Varies

### **TRANSFER ACADEMIC SCHOLARSHIP**

<b>VALUE</b>	\$1,500 per year
<b>CRITERIA</b>	Students must either have completed (or must complete prior to their first semester at MSU) at least 42 transferable hours at the community college with a cumulative grade point average of 3.50 or higher.
<b>RENEWABLE</b>	Renewable for one year for students who successfully complete 24 hours at MSU with cumulative MSU grade point average of 3.40 or higher.
<b>APPLICATION</b>	Apply for admissions and complete the online Transfer Academic Scholarship Application by the deadline.
<b>DEADLINE</b>	March 1 for summer/fall admissions; October 1 for spring admissions.
<b>AVAILABLE</b>	Varies

Information provided by the Financial Aid website. Additional scholarship information for 2015-2016 can be found at [www.missouristate.edu/financialaid/scholarships/](http://www.missouristate.edu/financialaid/scholarships/)

### **CLASSIFICATION OF STUDENTS**

Students are classified according to the number of hours of credit earned as follows:

Freshmen, 0-29; Sophomores, 30-59; Juniors, 60-89; Seniors, 90+.

The definition of a full-time student varies according to the institution or agency concerned. At this University, the normal load is 15 to 16 credit hours per semester. However, undergraduate students carrying 12 or more credit hours and graduate students carrying 9 or more credit hours in the fall or spring semester are considered full-time students. Undergraduate and graduate students carrying 6 or more credit hours during the summer session are considered full-time

students. Enrollment status may be reported to such agencies as the National Student Clearinghouse.

### **CREDIT BY EXAMINATION**

Missouri State University recognizes four credit by examination programs: Advanced Placement (AP); College Level Examination Program (CLEP); International Baccalaureate Program (IB); and Missouri State departmental examinations.

Please refer to the website at: [www.missouristate.edu/admissions/credbyexam.htm](http://www.missouristate.edu/admissions/credbyexam.htm) for the complete current policy including minimum scores required for credit.

### **STUDENT CONDUCT**

When students enroll at the University, they do so voluntarily and in so doing implicitly accept certain obligations of performance and behavior established by the University, as defined in the Code of Student Rights and Responsibilities and other Official University publications. The complete Code of Student Rights and Responsibilities is available at [www.missouristate.edu/studentconduct](http://www.missouristate.edu/studentconduct) or from the Office of Student Conduct, Plaster Student Union, room 405, (417) 836-6937.

### **RIGHTS AND PRIVACY ACT**

Missouri State University adheres to a policy of compliance with the Family Educational Rights and Privacy Act of 1974 (FERPA). Eligible students have four primary rights under FERPA including the right to: (1) inspect their education records, (2) consent to disclosure of personally identifiable information except to the extent that FERPA authorizes disclosure without consent, (3) seek correction of their records, to prevent inaccurate or misleading information, and (4) file a complaint with the U.S. Department of Education if they feel their rights are being violated.

### **ACADEMIC FREEDOM**

The University is committed to freedom of thought and inquiry for both faculty and students. This commitment ensures the protection of the faculty's freedom to teach, research, and publish in their professional capacity without restraint or fear of reprisals. Academic freedom is essential to the University's instruction and research programs. Freedom in research is fundamental to the advancement of truth. Academic freedom in instruction is essential for the protection of the rights of faculty to teach, and the freedom of students to learn.

### **NONDISCRIMINATION POLICY**

Missouri State University is a community of people with respect for diversity. The University emphasizes the dignity and equality common to all persons and adheres to a strict nondiscrimination policy regarding the treatment of individual faculty, staff, and students. In addition, in accord with federal law and applicable Missouri statutes, the University does not discriminate on the basis of race, color, religion, sex, national origin, ancestry, age, disability, or veteran status in employment or in any program or activity offered or sponsored by the University. In addition, the University does not discriminate on any basis (including, but not limited to, political affiliation and sexual orientation) not related to the applicable educational requirements for students or the applicable job requirements for employees. This policy shall not be interpreted in a manner as to violate the legal rights of religious organizations or military organizations associated with the Armed Forces of the United States of America. The University maintains a grievance procedure incorporating due process available to any person who believes he or she

has been discriminated against. Missouri State University is an Equal Opportunity/Affirmative Action employer.

Inquiries concerning the grievance procedure, Affirmative Action program, or compliance with federal and state laws and guidelines should be addressed to:

H. Wes Pratt  
Equal Opportunity Officer  
PCOB Suite 111  
Missouri State University  
901 South National Avenue  
Springfield, MO 65897  
(417) 836-4252

**For Information Concerning Admissions Contact:**

Office of Admissions  
Carrington Hall 204  
Missouri State University  
Springfield, MO 65897  
(417) 836-5517 **or**  
Toll Free at 1-800-492-7900

**For Information Concerning Financial Aid Contact:**

Director of Financial Aid  
Carrington Hall 101  
Missouri State University  
901 South National Avenue  
Springfield, MO 65897  
Toll Free at 1-800-283-4AID

## **RECOMMENDED SEQUENCING PLANS**

INCORPORATING THE REQUIREMENTS FOR THE  
AA DEGREE AT THE COMMUNITY COLLEGE  
AS WELL AS THE REQUIREMENTS FOR  
THE B.S. DEGREE IN BUSINESS AT MSU.

<b><i>RECOMMENDED SEQUENCING PLANS</i></b> _____	<b>20</b>
<b>ACCOUNTING MAJOR</b> _____	<b>21</b>
<b>COMPUTER INFORMATION SYSTEMS MAJOR</b> _____	<b>22</b>
<b>INFORMATION TECHNOLOGY SERVICE MANAGEMENT</b> _____	<b>23</b>
<b>INFORMATION TECHNOLOGY SERVICE MANAGEMENT (<i>ONLINE</i>)</b> _____	<b>24</b>
<b>FINANCE MAJOR</b> _____	<b>25</b>
<b>Finance Option</b> .....	<b>25</b>
<b>Finance Option (<i>ONLINE</i>)</b> .....	<b>26</b>
<b>Financial Planning Option</b> .....	<b>27</b>
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<b>RISK MANAGEMENT AND INSURANCE MAJOR</b> _____	<b>29</b>
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<b>GENERAL BUSINESS MAJOR (<i>ONLINE</i>)</b> _____	<b>31</b>
<b>CONSTRUCTION MANAGEMENT MAJOR</b> _____	<b>32</b>
<b>FACILITY MANAGEMENT MAJOR</b> _____	<b>33</b>
<b>MECHANICAL ENGINEERING TECHNOLOGY</b> _____	<b>34</b>
<b>ENTERTAINMENT MANAGEMENT MAJOR</b> _____	<b>35</b>
<b>ENTREPRENEURSHIP MAJOR</b> _____	<b>36</b>
<b>MANAGEMENT MAJOR</b> _____	<b>37</b>
<b>Administrative Management Option</b> .....	<b>37</b>
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<b>Production and Operations Management Option</b> .....	<b>40</b>
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<b>MARKETING MAJOR</b> _____	<b>42</b>
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<b>Marketing Management Option</b> .....	<b>43</b>
<b>Marketing Research Option</b> .....	<b>44</b>
<b>Sales/Sales Management Option</b> .....	<b>45</b>

## Missouri State University - College of Business

### ACCOUNTING MAJOR

### B.S. Comprehensive 7/30/2015

#### ACCOUNTING DEPARTMENT

This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            Organizational Behavior/Management - MGT 340 3            *Business Statistics - QBA 237 3            Professionalism in Accountancy – ACC 300 2            Intermediate Accounting I – ACC 301 3  <u>17</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Operations Management - MGT 364 3            Intermediate Accounting II – ACC 302 3            Managerial Cost Accounting - ACC 311 3            Principles of Marketing - MKT 350 3            Tax Accounting I – ACC 321 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Accounting Information Systems – ACC 341 3            Financial Management - FIN 380 3            Accounting List<sup>4</sup> - ACC 5XX 3            General Elective<sup>5</sup> 3            General Elective<sup>5</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Strategic Management/Policy - MGT 487 3            General Elective<sup>5</sup> 3            Accounting List<sup>4</sup> - ACC 5xx 3            Accounting List<sup>4</sup> - ACC 5xx 3            Auditing - ACC 553 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup> Choose from: ACC 504, 506, 513, 524, 525, 532, 555, 556.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation. Accounting majors need 90 hours of Non-ACC courses.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*ACC majors must receive a B or higher in ACC 201 (BUS 240) & ACC 211 (BUS 241).

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.





## Missouri State University - College of Business

### INFORMATION TECHNOLOGY SERVICE MANAGEMENT MAJOR B.S. Comprehensive 7/30/2015

#### COMPUTER INFORMATION SYSTEMS DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>5</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,5</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            Application Development I – CIS 260 3  <b>*Business Statistics - QBA 237</b> 3            Comp. Hardware, Operating Syst. &amp; Networking - CIS 230                OR Fund. of Comp. Information Systems – CIS 229 3            Organizational Behavior/Management - MGT 340 3  <u>18</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Found. of Info. Technology Service Mgt – CIS 581 3            Application Development II – CIS 270 (365)                OR Intro. to Web Development – CIS 370 3            General Elective<sup>4</sup> 3            Financial Management – FIN 380 3            Operations Management - MGT 364 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Principles of Marketing - MKT 350 3            Lean IT – CIS 582 3            Information Systems Analysis and Design – CIS 321 (388) 3            Database Mgt, Syst. Concepts &amp; Design – CIS 326 (395) 3            General Elective<sup>4</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Strategic Management/Policy - MGT 487 3            IT Services Project Management – CIS 420                OR Principles of Project Management – TCM 359 3            Strategic Management Information Systems – CIS 461 3            General Elective<sup>4</sup> 5  <u>14</u></p>

#### Courses in Bold are requirements for Bachelor of Science Degree also.

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>6</sup>At least 40 hours of upper division coursework (300 level or above) is required for graduation.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

\*\*Number changes will occur SP 16 for some CIS classes and the ITSM program will go through curriculum review FA 16.

## Missouri State University - College of Business

### INFORMATION TECHNOLOGY SERVICE MANAGEMENT MAJOR B.S. Comprehensive 7/30/2015 (ONLINE)

#### COMPUTER INFORMATION SYSTEMS DEPARTMENT

This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3            16</p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3            15</p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3            16</p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>5</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,5</sup></b> 3            15</p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            *Business Statistics - QBA 237 3            Comp. Hardware, Operating Syst. &amp; Networking - CIS 230                OR Fund. of Comp. Information Systems – CIS 229 3            Organizational Behavior/Management - MGT 340 3            15</p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Found. of Info. Technology Service Mgt – CIS 581 3            General Elective<sup>4</sup> 3            Application Development I – CIS 260 3            Financial Management – FIN 380 3            Operations Management - MGT 364 3            16</p>
<p><i>Seventh Semester at MSU</i></p> <p>Principles of Marketing - MKT 350 3            Application Development II – CIS 270 (365)                OR Intro. to Web Development – CIS 370 3            Information Systems Analysis and Design – CIS 321 (388) 3            IT Services Project Management – CIS 420                OR Principles of Project Management – TCM 359 3            General Elective<sup>4</sup> 4            16</p>	<p><i>Eighth Semester at MSU</i></p> <p>Strategic Management/Policy - MGT 487 3            Strategic Management Information Systems – CIS 461 3            Database Mgt, Syst. Concepts &amp; Design – CIS 326 (395) 3            Lean IT – CIS 582 3            General Elective<sup>4</sup> 4            16</p>

#### Courses in Bold are requirements for Bachelor of Science Degree also.

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>6</sup>At least 40 hours of upper division coursework (300 level or above) is required for graduation.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

\*\*Number changes will occur SP 16 for some CIS classes and the ITSM program will go through curriculum review FA 16.

## Missouri State University - College of Business

### FINANCE MAJOR Finance Option

**B.S. Comprehensive 7/30/2015**

#### FINANCE AND GENERAL BUSINESS DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3            16</p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3            15</p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3            16</p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3            Electives to bring total hrs. to 62 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3            15</p>
<p><i>Summer at MSU</i></p> <p><b>*Business Statistics - QBA 237</b> 3</p> <p><i>Fifth Semester at MSU</i></p> <p><b>*Legal Environment of Business - LAW 231</b> 3            Computer Applications for Business - CIS 201 3            Financial Markets &amp; Intermediaries - FIN 384 3            Financial Management - FIN 380 3            Organizational Behavior/Management - MGT 340 3            15</p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Intermediate Financial Management - FIN 390 3            Insurance - INS 211 3            Principles of Real Estate - FIN 266 3            International Financial Statement Analysis – FIN 586<sup>6</sup> 3            Principles of Marketing - MKT 350 3            16</p>
<p><i>Seventh Semester at MSU</i></p> <p>Operations Management - MGT 364 3            Business Enterprises, Rights/Liabilities - LAW 335 2            Information Systems in Business - CIS 429 3            Investments I - FIN 485 3            Finance Option List<sup>4</sup> 3            14</p>	<p><i>Eighth Semester at MSU</i></p> <p>Investments II – FIN 487 3            Strategic Management/Policy - MGT 487 3            Finance Option List<sup>4</sup> 3            Financial Decision Making – FIN 480 <b>OR</b>            Management of Financial Institutions – FIN 589 <b>OR</b>            Directed Study for CFA Level I Exam – FIN 599 3            General Elective<sup>5</sup> 3            15</p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from (not already used): FIN 381, 480, 589, 595, 496, 582, 599.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*Must get a B- or higher in FIN 380.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### FINANCE MAJOR

**B.S. Comprehensive 7/30/2015**

#### Finance Option (*ONLINE*)

#### FINANCE AND GENERAL BUSINESS DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3            Electives to bring total hrs. to 62 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Summer at MSU</i></p> <p><b>*Business Statistics - QBA 237</b> 3</p> <p><i>Fifth Semester at MSU</i></p> <p><b>*Legal Environment of Business - LAW 231</b> 3            Computer Applications for Business - CIS 201 3            Financial Management - FIN 380 3            Principles of Real Estate - FIN 266 3            Organizational Behavior/Management - MGT 340 3  <u>15</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Personal Financial Planning – FIN 381<sup>4</sup> 3            Intermediate Financial Management – FIN 390 3            Principles of Marketing - MKT 350 3            Investments I – FIN 485 3  <u>12</u></p>
<p><i>Summer at MSU</i></p> <p>Operations Management - MGT 364 3            Insurance - INS 211 3  <u>6</u></p> <p><i>Seventh Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Financial Analysis – FIN 586<sup>6</sup> 3            Financial Markets &amp; Intermediaries - FIN 384 3            Debtor/Creditor Rights and Remedies - LAW 332 1            General Elective<sup>5</sup> 2  <u>12</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Investments II – FIN 487 3            Strategic Management/Policy - MGT 487 3            Management of Financial Institutions – FIN 589 3            Legal Environ. of Bus. Organ. for Prof. - LAW 532 3            International Financial Management - FIN 582<sup>4</sup> 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from (not already used): FIN 381, 480, 589, 595, 496, 582, 599.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*Must get a B- or higher in FIN 380.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### FINANCE MAJOR

**B.S. Comprehensive 7/30/2015**

#### Financial Planning Option

#### FINANCE AND GENERAL BUSINESS DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>5</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,5</sup></b> 3  <u>15</u></p>
<p><i>Summer at MSU</i></p> <p><b>*Business Statistics - QBA 237</b> 3</p> <p><i>Fifth Semester at MSU</i></p> <p><b>*Legal Environment of Business - LAW 231</b> 3  <b>Computer Applications for Business - CIS 201</b> 3  <b>Insurance - INS 211</b> 3  <b>Financial Management - FIN 380</b> 3  <b>Organizational Behavior/Management - MGT 340</b> 3  <u>15</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Employee Benefits and Social Insurance – INS 314 3            Intermediate Financial Management – FIN 390 3            Tax Accounting I – ACC 321 3            Financial Markets &amp; Intermediaries - FIN 384 3            Principles of Marketing - MKT 350 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Operations Management - MGT 364 3            Business Enterprises, Rights/Liabilities - LAW 335 2            Introduction to Estate Planning – FIN 538 3            Investments I - FIN 485 3            Personal Financial Planning – FIN 381 3  <u>14</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Life Insurance – INS 312 3            Professional Financial Planning – FIN 581 3            General Elective<sup>4</sup> 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must receive a B or higher in ACC 201 (BUS 240) for ACC 321.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*Must get a B- or higher in FIN 380.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### FINANCE MAJOR Real Estate Option

**B.S. Comprehensive 7/30/2015**

#### FINANCE AND GENERAL BUSINESS DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Summer at MSU</i></p> <p><b>*Business Statistics - QBA 237</b> 3</p> <p><i>Fifth Semester at MSU</i></p> <p><b>*Legal Environment of Business - LAW 231</b> 3            Computer Applications for Business - CIS 201 3            Insurance - INS 211 3            Principles of Real Estate - FIN 266 3            Financial Management - FIN 380 3  <u>15</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Business Enterprises, Rights/Liabilities - LAW 335 2            Intermediate Financial Management – FIN 390 3            Principles of Marketing - MKT 350 3            Financial Markets &amp; Intermediaries - FIN 384 3            Organizational Behavior/Management - MGT 340 3  <u>15</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Operations Management - MGT 364 3            Principles of Real Estate Appraisal – FIN 367 3            Investments I - FIN 485 3            General Elective<sup>5</sup> 3            Real Estate Option List<sup>4,5</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Real Estate Option List<sup>4,5</sup> 3            Real Estate Law – FIN 368 3            Real Estate Development – FIN 369 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from: AGB 354, INS 313, BUS 550, PLN 371, 571, ECO 450, GRY 322, TCM 121, TCM 122, TCM 221, TCM 320.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*Must get a B- or higher in FIN 380.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### RISK MANAGEMENT AND INSURANCE MAJOR B.S. Comprehensive 7/30/2015

#### FINANCE AND GENERAL BUSINESS DEPARTMENT

This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Summer at MSU</i></p> <p><b>*Business Statistics - QBA 237</b> 3</p> <p><i>Fifth Semester at MSU</i></p> <p><b>*Legal Environment of Business - LAW 231</b> 3  <b>Computer Applications for Business - CIS 201</b> 3  <b>Principles of Real Estate - FIN 266</b> 3  <b>Insurance - INS 211</b> 3  <b>Financial Management - FIN 380</b> 3  <u>15</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Principles of Marketing - MKT 350 3            Debtor/Creditor Rights and Remedies - LAW 332 1            Investments I - FIN 485 3            Life Insurance – INS 312 3            Business Enterprises, Rights/Liabilities - LAW 335 2            Organizational Behavior/Management - MGT 340 3  <u>15</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Financial Markets &amp; Intermediaries - FIN 384 3            Operations Management - MGT 364 3            Property and Liability Insurance – INS 313 3            Intermediate Financial Management – FIN 390 3            OR Applied Business Statistics – QBA 337 3            Insurance List<sup>4</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Insurance List<sup>4</sup> 2-3            General Elective<sup>5</sup> 1-2            Risk Management – INS 415 2            General Elective<sup>5</sup> 3  <u>15</u></p>

#### Courses in Bold are requirements for Bachelor of Science Degree also.

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from: ACC 321, FIN 381, 367, 538, INS 314, 397, BUS 550.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*Must get a B- or higher in FIN 380.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.



## Missouri State University - College of Business

## GENERAL BUSINESS MAJOR

B.S. Comprehensive 7/30/2015

## FINANCE AND GENERAL BUSINESS DEPARTMENT

This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            *Business Statistics - QBA 237 3            Insurance - INS 211 3            Organizational Behavior/Management - MGT 340 3  <u>15</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Operations Management - MGT 364 3            Communicative Elective<sup>5,7,8</sup> 3            Area List<sup>4,5,8</sup> 3            Debtor/Creditor Rights and Remedies - LAW 332 1            General Elective<sup>5</sup> 3            Financial Management - FIN 380 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Business Enterprises, Rights/Liabilities - LAW 335 2            Principles of Marketing - MKT 350 3            Area List<sup>4,5,8</sup> 12  <u>17</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Strategic Management/Policy - MGT 487 3            Area List<sup>4,5,8</sup> 9            Information Systems in Business - CIS 429 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from at least 5 areas, 24 hours from: Accounting, Business Relationships, Computer Information Systems, Finance, International, Management, Marketing, Real Estate, and Risk Management & Insurance. See current catalog for specific courses.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>7</sup>Choose from: ENG 321, JRN 270, MGT 397.

<sup>8</sup>At least 40 hours of upper division coursework (300 level or above) is required for graduation.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### GENERAL BUSINESS MAJOR (ONLINE)

**B.S. Comprehensive 7/30/2015**

#### FINANCE AND GENERAL BUSINESS DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>3</u>            16</p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>3</u>            15</p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>3</u>            16</p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>3</u>            15</p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Financial Management - FIN 380 3            *Business Statistics - QBA 237 3            Employee Benefits &amp; Social Insurance – INS 314<sup>4</sup> 3            Organizational Behavior/Management - MGT 340 3  <u>3</u>            15</p>	<p><i>Sixth Semester at MSU</i></p> <p>Managerial Cost Accounting - ACC 311<sup>4</sup> 3            Principles of Marketing - MKT 350 3            Computer Applications for Business - CIS 201 3            Personal Financial Planning – FIN 381<sup>4</sup> 3            Principles of Real Estate - FIN 266<sup>4</sup> 3  <u>3</u>            15</p>
<p><i>Summer at MSU</i></p> <p>Operations Management - MGT 364 3            Insurance - INS 211 3  <u>3</u>            6</p> <p><i>Seventh Semester at MSU</i></p> <p>Financial Markets &amp; Intermediaries - FIN 384<sup>4</sup> 3            Debtor/Creditor Rights and Remedies - LAW 332 1            Introduction to Estate Planning - INS 538<sup>4</sup> 3            Legal Research and Writing - LAW 341 OR            Negotiation, Mediation, &amp; Arbitration in Bus. - BUS 550<sup>4</sup> 3            Principles of Project Management - TCM 359<sup>4</sup> 3  <u>3</u>            13</p>	<p><i>Eighth Semester at MSU</i></p> <p>Strategic Management/Policy - MGT 487 3            Writing II Beginning Technical Writing - ENG 321<sup>7</sup> 3            Information Systems in Business - CIS 429 3            Legal Environ. of Bus. Organ. for Prof. - LAW 532 3            General Elective<sup>5</sup> 2  <u>2</u>            14</p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from at least 5 areas, 24 hours from: Accounting, Business Relationships, Computer Information Systems, Finance, International, Management, Marketing, Real Estate, and Risk Management & Insurance. See current catalog for specific courses.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>7</sup>Choose from: ENG 321, JRN 270, MGT 397.

<sup>8</sup>At least 40 hours of upper division coursework (300 level or above) is required for graduation.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### CONSTRUCTION MANAGEMENT MAJOR

### B.S. Comprehensive 7/30/2015

#### TECHNOLOGY AND CONSTRUCTION MANAGEMENT DEPARTMENT

This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.

This degree program can be completed in eight semesters plus one or two summers.

<p><i>First Semester at Jefferson College</i></p> <p>*English Composition I - ENG 101                      3            *Public Speaking - COM 110                         3            Intro to College: Strategies for Success – COL 101    1  <b>*Calculus I – MTH 180</b>                                5  <b>Macroeconomics - ECO 101<sup>1</sup></b>                       3                15</p>	<p><i>Second Semester at Jefferson College</i></p> <p><b>Concepts in Biology – BIO 102<sup>2</sup></b>                        3            English Composition II - ENG 102                    3            Electives to bring total hrs. to 62                   5            Constitution (List 1)<sup>1</sup>                                    3  <b>Introduction to Business – BUS 101 (Gen Ed. option)<sup>5</sup></b> 3                17</p>
<p><i>Third Semester at Jefferson College</i></p> <p>Humanities<sup>3</sup>     3  <b>Financial Accounting - BUS 240</b>                       3  <b>General Psychology - PSY 101<sup>1</sup></b>                       3  <b>Elem. College Physics I - PHY 111<sup>2</sup></b>                   5                14</p>	<p><i>Fourth Semester at Jefferson College</i></p> <p><b>Physical Geology – PHY 105</b>                            4            Humanities<sup>3</sup>     3            Humanities<sup>3</sup>     3            Constitution (List 2)<sup>1</sup>                                   3            *Intro to Information Systems - CIS 125               3                16</p>
<p><i>Summer Semester at MSU</i></p> <p>Legal Environment of Business - LAW 231            3            Business Statistics - QBA 237                         3                6</p> <p><i>Fifth Semester at MSU</i></p> <p>Construction Principles and Practice - TCM 121    3            Statics - TCM 267                                        3            Construction Contracts, Specs &amp; Law - TCM 320    3            Critical &amp; Creative Thinking Using IT – CIS 200    3            Construction Safety Management – TCM 454 <b>OR</b>                Safety Management - TCM 455                     3            Major elective<sup>4</sup>    3                18</p>	<p><i>Sixth Semester at MSU</i></p> <p>Construction Mtrls. &amp; Methods - TCM 122            3            Principles of Project Mgmt- TCM 359                3  <b>**Construction Cost Estimating I - TCM 324</b>        3            Construction Drawings - TCM 221                   3            Organizational Behavior/Management - MGT 340    3                15</p>
<p><i>Summer at MSU</i></p> <p>Professional Internship - TCM 494                    1</p> <p><i>Seventh Semester at MSU</i></p> <p>Construction Surveying - TCM 223                    3            Major elective<sup>4</sup>    6            Construction Planning &amp; Scheduling - TCM 425    3            Construction Project Admin - TCM 226              3            Mechanical Systems for Bldgs - TCM 321            3                18</p>	<p><i>Eighth Semester at MSU</i></p> <p>Construction Equipment Management - TCM 427    3            Senior Project - TCM 499                               1            Construction Cost Management - TCM 453 <b>OR</b>                Cost Analysis for Project Management – TCM 551 3            Structural Design Principles – TCM 318            3            Construction Soils &amp; Foundations – TCM 326    3            Electrical Systems for Bldgs - TCM 322            3                16</p>

#### Courses in Bold are requirements for Bachelor of Science Degree also.

\* These courses are Admission Requirements to the Construction MGT program at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. PHY 123 (or 203), BIO 101 (or GLG 115) & GLG 110 (or GRY 142) at MSU required for Construction MGT majors.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Major elective (emphasis): **General Construction:** TCM or HID electives; **Mechanical and Electrical Systems Construction:** TCM 366, 424, 347 or 438;

**Facility Planning and Design:** HID 208, TCM 313, 354; **Healthcare Construction:** BIO 210, TCM 502, 503; **Property Development and Construction:** FIN 266, 367, 369

<sup>5</sup>Choose 3 hours: ACC 211, 311, BUS 135, CIS 201, ECO 165, FIN 380, 368, LAW 332, 335, 531, 532, MGT 345, 364, 367, 368, 465, MKT 350, 355, 430, 440, 450, QBA 337

<sup>6</sup>For graduation, a total of 125 hours is required. At least 40 hours of upper division coursework (300 level or above) is required for graduation. No more than 31 hrs. of business unit courses (ACC, CIS, FIN, BUS, LAW, INS, MGT, MKT) may be taken by Facility, Mechanical Engineering Technology and Construction MGT majors.

\*BUS 101 is a prerequisite for BUS 240.

\*\*May need to meet with department head regarding prerequisites and sequencing for this major.

## Missouri State University - College of Business

### FACILITY MANAGEMENT MAJOR

**B.S. Comprehensive 7/30/2015**

#### TECHNOLOGY AND CONSTRUCTION MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters plus one or two summers.

<p><i>First Semester at Jefferson College</i></p> <p>*English Composition I - ENG 101 3            *Public Speaking - COM 110 3            College Algebra - MTH 134 3            Humanities<sup>3</sup> 3            Intro to College: Strategies for Success – COL 101 1  <b>General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p><b>General Biology – BIO 101<sup>2</sup></b> 5            English Composition II - ENG 102 3  <b>*Trigonometry – MTH 133<sup>5</sup></b> 3            Constitution (List 1)<sup>1</sup> 3  <u>14</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Humanities<sup>3</sup> 3  <b>Macroeconomics - ECO 101<sup>1</sup></b> 3            Electives to bring total hrs. to 62 5  <b>Introductory Chemistry – CHM 101<sup>2</sup></b> 5  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Electives to bring total hrs. to 62 4            Electives to bring total hrs. to 62 3            Constitution (List 2)<sup>1</sup> 3            Humanities<sup>3</sup> 3            Intro to Data Processing - CIS 125 3  <u>16</u></p>
<p><i>Summer at MSU</i></p> <p>Organizational Behavior &amp; Management – MGT 340 3</p> <p><i>Fifth Semester at MSU</i></p> <p>Facility Planning- TCM 354 3            Principles of Project Mgt - TCM 359 3            Introduction to Engineering Design – TCM 110 3            Quality Control and Measurement – TCM 337 3            Construction Principles and Practice - TCM 121 3            Principles of Real Estate - FIN 266 3  <u>18</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Construction Mtrls. &amp; Methods II - TCM 122 3            Safety Management - TCM 455 3  <b>**Construction Cost Estimating I - TCM 324</b> 3  <b>**Electrical Systems for Buildings - TCM 322</b> 3            Construction Contract Documents - TCM 221 3            Facilities Operation and Maintenance - TCM 303 3  <u>18</u></p>
<p><i>Summer at MSU</i></p> <p>Professional Internship - TCM 494 1</p> <p><i>Seventh Semester at MSU</i></p> <p>Industrial Equipment and Control - TCM 347 3  <b>**Energy and Control Systems - TCM 366</b> 3            Construction Contracts, Specs &amp; Law - TCM 320 3            Facility Management- TCM 401 3            Approved elective 3            Mechanical Systems for Bldgs - TCM 321 3  <u>18</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Facility Administration - TCM 402 3            Systems Integration -TCM 438 3            Facility Design - TCM 313 3            Approved elective 3            Cost Analysis for Project Management – TCM 551 3            Senior Project - TCM 499 1  <u>16</u></p>

#### Courses in Bold are requirements for Bachelor of Science Degree also.

\* These courses are Admission Requirements to the Facility MGT program at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. BIO 102 & CHM 105 are required for Facility MGT majors.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. At least 40 hours of upper division coursework (300 level or above) is required for graduation. No more than 31 hrs. of business unit courses (ACC, CIS, FIN, BUS, LAW, INS, MGT, MKT) may be taken by Facility, Mechanical Engineering Technology and Construction MGT majors.

<sup>5</sup>Completion of MTH 133 is equivalent to MTH 181. The Math requirements must be completed with a "C" or better. Student must check with Jefferson College advisor to see if this can meet AA requirements without MTH 134.

\*\*May need to meet with department head regarding prerequisites and sequencing for this major.

## Missouri State University - College of Business

### MECHANICAL ENGINEERING TECHNOLOGY

**B.S. Comprehensive 7/30/2015**

#### TECHNOLOGY AND CONSTRUCTION MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters plus one or two summers.

<p><i>First Semester at Jefferson College</i></p> <p>*English Composition I - ENG 101 3            *Public Speaking - COM 110 3  <b>*Calculus I – MTH 180 5</b>            Intro to College: Strategies for Success – COL 101 1  <b>General Psychology - PSY 101<sup>1</sup> 3</b>  <u>15</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>Biological Science<sup>2</sup> 3            English Composition II - ENG 102 3  <b>Calculus II – MTH 185 5</b>            Humanities<sup>3</sup> 3            Constitution (List 1)<sup>1</sup> 3  <u>17</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Humanities<sup>3</sup> 3  <b>Macroeconomics - ECO 101<sup>1</sup> 3</b>  <b>Computer Aided Engineering Design – EGR 101 4</b>  <b>General Physics – PHY 223<sup>2</sup> 5</b>  <u>15</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Electives to bring total hrs. to 62 3  <b>Financial Accounting - BUS 240 3</b>            Constitution (List 2)<sup>1</sup> 3            Humanities<sup>3</sup> 3            Intro to Data Processing - CIS 125 3  <u>15</u></p>
<p><i>Summer at MSU</i></p> <p>Organizational Behavior &amp; Management – MGT 340 3            General Chemistry I – CHM 160 4            General Chemistry I Lab – CHM 161 1</p> <p><i>Fifth Semester at MSU</i></p> <p>Foundations of Physics II - PHY 204 5            Principles of Project Mgt - TCM 359 3            Engineering Statics - PHY 233 3            Statistics for Scientists and Engineers - MTH 345 3            Quality Control and Measurement – TCM 337 3  <u>17</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Dynamics - TCM 281 3            Thermodynamics and Heat Transfer - TCM 315 3            Mechanics of Materials - TCM 273 3            TCM elective 3            Production Planning and Control - TCM 355 3  <b>**Emerging Tech. in Materials and Processes - TCM 331 3</b>  <u>18</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Industrial Equipment and Control - TCM 347 3            Fluid Mechanics - TCM 325 3  <b>**Computer Integrated Manufacturing - TCM 365 3</b>            Mechanical Design and Analysis - TCM 411 3            Product Design and Development - TCM 511 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Intro. to Java Programming - CIS 260 3            Systems Integration -TCM 438 3            Senior Design - TCM 498 3            Cost Analysis for Project Management – TCM 551 3            TCM elective 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the Mechanical Engineering Technology program at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. At least 40 hours of upper division coursework (300 level or above) is required for graduation. No more than 31 hrs. of business unit courses (ACC, CIS, FIN, BUS, LAW, INS, MGT, MKT) may be taken by Facility, Mechanical Engineering Technology and Construction MGT majors.

<sup>5</sup>Completion of MTH 133 is equivalent to MTH 181. The Math requirements must be completed with a "C" or better. Student must check with Jefferson College advisor to see if this can meet AA requirements without MTH 134.

\*CHM 160/161 are currently recommended, not required.

\*\*May need to meet with department head regarding prerequisites and sequencing for this major.

## Missouri State University - College of Business

### ENTERTAINMENT MANAGEMENT MAJOR

**B.S. Comprehensive 7/30/2015**

#### MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p><b>*Legal Environment of Business - LAW 231</b> 3            Computer Applications for Business - CIS 201 3  <b>*Business Statistics - QBA 237</b> 3            Intro to Entertainment Industry – MGT 310 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>18</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            General Elective<sup>5</sup> 3            Operations Management - MGT 364 3            Managerial Cost Accounting - ACC 311 3            Venue Management - MGT 410 3            Entertainment List<sup>4,5</sup> 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Human Resource Management - MGT 345 3            Financial Management - FIN 380 3            Entertainment/Service Marketing – MKT 410 3            Entertainment List<sup>4,5</sup> 3            Business Enterprises, Rights/Liabilities - LAW 335 2  <u>14</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Internship in Management – MGT 494 3            Entertainment List<sup>4,5</sup> 6  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from: MGT 341, 367, 368, 397, 465, 486, FIN 390, FIN 266, INS 415, THE 150, 250 or 255, 354, 495, HRA 215, 430, REC 320, 422, COM 439, GRY 308, 310, MUS 362 or 375 or 376 or 393, MUS 529.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### ENTREPRENEURSHIP MAJOR

**B.S. Comprehensive 7/30/2015**

#### MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>5</sup> 1            Principles of Marketing - MKT 350 3            *Business Statistics - QBA 237 3            Organizational Behavior/Management - MGT 340 3  <u>16</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Financial Management - FIN 380 3            Operations Management - MGT 364 3            Entrepreneurship Option List<sup>4</sup> 3            Advanced Organization Behavior/Development – MGT 341 3            Entrepreneurship – MGT 384 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Human Resource Management - MGT 345 3            MKT list<sup>7</sup> 3            Intermediate Financial Management – FIN 390 3            New Venture Management – MGT 543 3            Entrepreneurship Option List<sup>4</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            General Elective<sup>5</sup> 3            Entrepreneurship Option List<sup>4</sup> 2-3            Practicum in Small Business Operations – MGT 561 3            General Elective<sup>5</sup> 1-2  <u>16</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup> Complete 8-9 hours from: ACC 311, BUS 510, TCM 458, 511, MGT 367, 368, 447, MKT 474, LAW 335

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>7</sup>Complete one course from: MKT 352, 354, 355

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### MANAGEMENT MAJOR Administrative Management Option

**B.S. Comprehensive 7/30/2015**

#### MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>5</sup> 1  <b>*Business Statistics - QBA 237</b> 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>16</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            General Elective<sup>5</sup> 3            Operations Management - MGT 364 3            Applied Business Statistics - QBA 337 3            Advanced Organizational Behavior/Development – MGT 341 3            Human Resource Management - MGT 345 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Management Decision Making – MGT 368 3            Organizational Structure and Design – MGT 342 3            Financial Management - FIN 380 3            Managerial Cost Accounting - ACC 311 3            Administrative Option List<sup>4</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Administrative Option List<sup>4</sup> 2-3            General Elective<sup>5</sup> 7-8  <u>16</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\* These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from: MGT 367, 384, 397, 442, 447, 465, LAW 335.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.



Missouri State University - College of Business

**MANAGEMENT MAJOR**  
**Human Resource Management Option**

**B.S. Comprehensive 7/30/2015**

MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>3</u>            16</p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>3</u>            15</p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>3</u>            16</p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>3</u>            15</p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>5</sup> 1  <b>*Business Statistics - QBA 237</b> 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>3</u>            16</p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            General Elective<sup>5</sup> 3            Operations Management - MGT 364 3            Applied Business Statistics - QBA 337 3            Advanced Organizational Behavior/Development – MGT 341 3            Human Resource Management - MGT 345 3  <u>3</u>            16</p>
<p><i>Seventh Semester at MSU</i></p> <p>Financial Management - FIN 380 3            Industrial Relations - MGT 465 3            Human Resource Option List<sup>4</sup> 3            Managerial Cost Accounting - ACC 311 3            Human Resource Development – MGT 450 <u>OR</u>            Human Resource Acquisition – MGT 451 3  <u>3</u>            15</p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Employee Benefits &amp; Social Insurance – INS 314 3            Direct Compensation Syst. Management - MGT 546 3            General Elective<sup>5</sup> 4  <u>4</u>            16</p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Choose from: ECO 310, MGT 410, 447, 466.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### MANAGEMENT MAJOR International Business Option

**B.S. Comprehensive 7/30/2015**

#### MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Intro to College: Strategies for Success – COL 101 1            Constitution (List 1)<sup>1</sup> 3            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3  <u>18</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Humanities<sup>3</sup> 3  <b>Foreign Language – 1st Semester<sup>6</sup></b> 5  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <u>17</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p><b>Foreign Language – 2<sup>nd</sup> Semester<sup>6</sup></b> 5            Constitution (List 2)<sup>1</sup> 3  <b>*Managerial Accounting - BUS 241</b> 3            Physical Science<sup>2</sup> 4  <u>15</u></p>
<p><i>Fifth Semester at MSU - Summer</i></p> <p><b>*Legal Environment of Business - LAW 231</b> 3</p> <p><i>Fifth Semester at MSU</i></p> <p>Computer Applications for Business - CIS 201 3            *Basic Business Statistics - QBA 237 3            *Business Communications – MGT 286 3            Foreign Language –3rd Semester<sup>6</sup> 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>18</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Foreign Language –4th Semester<sup>6</sup> 3            Operations Management - MGT 364 3            Geographic Region Course<sup>4,5</sup> 3            International Elective<sup>7</sup> 3            International Marketing - MKT 474 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Foreign Language –5th Semester<sup>5,6</sup> 3            Operational/Cultural Environment Option<sup>8</sup> 6            Financial Management - FIN 380 3            Geographic Region Course<sup>4,5</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            International Management – MGT 447 3            Geographic Region Course<sup>4,5</sup> 3            Foreign Language –6th Semester<sup>5,6</sup> 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup> Choose from areas of ASIA, LATIN AMERICAN, OR EUROPE. See current catalog for course selections.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>International Business requires 12 hours above 100-level of a single foreign language.

<sup>7</sup>Choose from FIN 582, ECO 346, 456, 565, GRY 100, 308, 321, PLS 205, 232, LAW 539.

<sup>8</sup>Operational/Cultural Environment: Minimum of one semester of successful participation in a program consisting of coursework at an accredited overseas institution and/or internship at a firm in a foreign country. Advance approval required.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*Foreign Language is added in the AA degree in order to help with the sequencing of the major.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### MANAGEMENT MAJOR Production and Operations Management Option

**B.S. Comprehensive 7/30/2015**

#### MANAGEMENT DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>6</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,6</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>5</sup> 1            *Business Statistics - QBA 237 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>16</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            General Elective<sup>5</sup> 3            Operations Management - MGT 364 3            Applied Business Statistics - QBA 337 3            Advanced Organizational Behavior/Development – MGT 341 3            Human Resource Management - MGT 345 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Management Decision Making – MGT 368 3            Production/Operations Option List<sup>4</sup> 3            Financial Management - FIN 380 3            Managerial Cost Accounting - ACC 311 3            General Elective<sup>5</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Production/Operations Option List<sup>4</sup> 6            General Elective<sup>5</sup> 4  <u>16</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>Complete three courses from: MGT 367, 447, 467, 565, 567, ACC 556, TCM 359.

<sup>5</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>6</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### LOGISTICS & SUPPLY CHAIN MANAGEMENT MAJOR B.S. Comprehensive 7/30/2015

#### MARKETING DEPARTMENT

This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3  <b>Globalization<sup>5</sup></b> 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,5</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>4</sup> 1  <b>*Business Statistics - QBA 237</b> 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>16</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Introduction to Logistics – MKT 430 3            Logistics list<sup>6</sup> 3            Logistics list<sup>6</sup> 3            General Elective<sup>4</sup> 3            Operations Management - MGT 364 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Logistics Models – MKT 440 3            Supply Chain Mgt. &amp; Sustainability – MKT 450 3            Financial Management - FIN 380 3            Information Systems in Business - CIS 429 3            Logistics list<sup>5,6</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Strategic Management/Policy - MGT 487 3            Logistics list<sup>6</sup> 3            Logistics and Supply Chain Strategy – MKT 460 3            General Elective<sup>4</sup> 4            General Elective<sup>4</sup> 3  <u>16</u></p>

#### Courses in Bold are requirements for Bachelor of Science Degree also.

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>6</sup>Choose from the following for the Logistics list: GRY 321, MKT 351, 352, 360, 394, 472, 474 or 464, MGT 367, 368, QBA 337.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### MARKETING MAJOR Advertising and Promotions Option

**B.S. Comprehensive 7/30/2015**

#### MARKETING DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3            Electives to bring total hrs. to 62 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,5</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>4</sup> 1            *Business Statistics - QBA 237 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>16</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Financial Management - FIN 380 3            Consumer Market Behavior - MKT 351 3            Principles of Advertising - MKT 354 3            Applied Business Statistics - QBA 337 3            Operations Management - MGT 364 or            Supply Chain Mgt. &amp; Sustainability – MKT 450 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Marketing Research - MKT 360 3            Creative Advertising – MKT 380 OR            Promotion Management &amp; Implementation – MKT 390 3            Advertising &amp; Promotions list<sup>6</sup> 3            International Marketing - MKT 474<sup>5</sup> OR            International Logistics &amp; Global Supply Chain Mgt. – MKT 464<sup>5</sup> 3            Advanced Advertising – MKT 456 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            General Elective<sup>4</sup> 4            Strategic Management/Policy - MGT 487 3            Advanced Marketing - MKT 472 3            Advertising &amp; Promotions list<sup>6</sup> 3  <u>16</u></p>

#### Courses in Bold are requirements for Bachelor of Science Degree also.

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>6</sup>Advertising & Promotions list: MKT 352, MKT 380 or 390 (not taken previously), MKT 480 or 510, ART 100.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### MARKETING MAJOR Marketing Management Option

**B.S. Comprehensive 7/30/2015**

#### MARKETING DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3            Electives to bring total hrs. to 62 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,5</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>4</sup> 2  <b>*Business Statistics - QBA 237</b> 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>17</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            MKT list<sup>6</sup> 3            Consumer Market Behavior - MKT 351 3            Introduction to Logistics – MKT 430 3            Personal Selling - MKT 352 3            Applied Business Statistics - QBA 337 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Marketing Research - MKT 360 3            MKT list<sup>6</sup> 3            Operations Management - MGT 364 or            Supply Chain Mgt. &amp; Sustainability – MKT 450 3            Financial Management - FIN 380 3            International Marketing - MKT 474<sup>5</sup> OR            International Logistics &amp; Global Supply Chain Mgt. – MKT 464<sup>5</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Strategic Management/Policy - MGT 487 3            Advanced Marketing - MKT 472 3            Business Report Writing – MGT 397 3            General Elective<sup>4</sup> 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>6</sup>Choose from the following for the MKT list: MKT 354, 355, 410, 452, 570, 476 or 510

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

**MARKETING MAJOR**  
**Marketing Research Option**
**B.S. Comprehensive 7/30/2015**
**MARKETING DEPARTMENT**

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<i>First Semester at Jefferson College</i> <b>*English Composition I - ENG 101</b> 3 <b>*College Algebra - MTH 134</b> 3 Constitution (List 1) <sup>1</sup> 3 Intro to College: Strategies for Success – COL 101 1 Biological Science <sup>2</sup> 3 <b>*Intro to Information Systems - CIS 125</b> 3 <u>16</u>	<i>Second Semester at Jefferson College</i> English Composition II - ENG 102 3 <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3 Humanities <sup>3</sup> 3 Introduction to Business – BUS 101 3 Humanities <sup>3</sup> 3 <u>15</u>
<i>Third Semester at Jefferson College</i> Physical Science <sup>2</sup> 4 <b>*Financial Accounting - BUS 240</b> 3 <b>*Microeconomics (General Education option) - ECO 102</b> 3 <b>*Public Speaking - COM 110</b> 3 <b>*General Psychology - PSY 101<sup>1</sup></b> 3 <u>16</u>	<i>Fourth Semester at Jefferson College</i> Constitution (List 2) <sup>1</sup> 3 <b>*Business Communications - BUS 261</b> 3 Electives to bring total hrs. to 62 3 <b>*Managerial Accounting - BUS 241</b> 3 <b>World Religions – PHL 201<sup>3,5</sup></b> 3 <u>15</u>
<i>Fifth Semester at MSU</i> <b>*Legal Environment of Business - LAW 231</b> 3 General Elective <sup>4</sup> 2 Computer Applications for Business - CIS 201 3 <b>*Business Statistics - QBA 237</b> 3 Principles of Marketing - MKT 350 3 Organizational Behavior/Management - MGT 340 3 <u>17</u>	<i>Sixth Semester at MSU</i> Debtor/Creditor Rights and Remedies - LAW 332 1 Consumer Market Behavior - MKT 351 3 Population Analysis – SOC 305 3 Business Report Writing – MGT 397 OR Beginning Technical Writing – ENG 321 <sup>4</sup> 3 Applied Business Statistics - QBA 337 3 Operations Management - MGT 364 or Supply Chain Mgt. & Sustainability – MKT 450 3 <u>16</u>
<i>Seventh Semester at MSU</i> Marketing Research - MKT 360 3 Personal Selling – MKT 352 3 International Marketing - MKT 474 <sup>5</sup> OR International Logistics & Global Supply Chain Mgt. – MKT 464 <sup>5</sup> 3 Financial Management - FIN 380 3 General Elective <sup>4</sup> 3 <u>15</u>	<i>Eighth Semester at MSU</i> Information Systems in Business - CIS 429 3 Strategic Management/Policy - MGT 487 3 Advanced Marketing - MKT 472 3 Advanced Marketing Research – MKT 570 3 Research Issues and Problems: Marketing– MKT 596 3 <u>15</u>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.

## Missouri State University - College of Business

### MARKETING MAJOR Sales/Sales Management Option

**B.S. Comprehensive 7/30/2015**

#### MARKETING DEPARTMENT

*This is a model plan four year graduation plan. Your path to graduation may vary slightly based on factors such as college credit you earned while in high school and your choice of general education electives.*

This degree program can be completed in eight semesters.

<p><i>First Semester at Jefferson College</i></p> <p><b>*English Composition I - ENG 101</b> 3  <b>*College Algebra - MTH 134</b> 3            Constitution (List 1)<sup>1</sup> 3            Intro to College: Strategies for Success – COL 101 1            Biological Science<sup>2</sup> 3  <b>*Intro to Information Systems - CIS 125</b> 3  <u>16</u></p>	<p><i>Second Semester at Jefferson College</i></p> <p>English Composition II - ENG 102 3  <b>*Macroeconomics - ECO 101<sup>1</sup></b> 3            Humanities<sup>3</sup> 3            Introduction to Business – BUS 101 3            Humanities<sup>3</sup> 3  <u>15</u></p>
<p><i>Third Semester at Jefferson College</i></p> <p>Physical Science<sup>2</sup> 4  <b>*Financial Accounting - BUS 240</b> 3  <b>*Microeconomics (General Education option) - ECO 102</b> 3  <b>*Public Speaking - COM 110</b> 3  <b>*General Psychology - PSY 101<sup>1</sup></b> 3  <u>16</u></p>	<p><i>Fourth Semester at Jefferson College</i></p> <p>Constitution (List 2)<sup>1</sup> 3  <b>*Business Communications - BUS 261</b> 3            Electives to bring total hrs. to 62 3  <b>*Managerial Accounting - BUS 241</b> 3  <b>World Religions – PHL 201<sup>3,5</sup></b> 3  <u>15</u></p>
<p><i>Fifth Semester at MSU</i></p> <p>*Legal Environment of Business - LAW 231 3            Computer Applications for Business - CIS 201 3            General Elective<sup>4</sup> 2            *Business Statistics - QBA 237 3            Principles of Marketing - MKT 350 3            Organizational Behavior/Management - MGT 340 3  <u>17</u></p>	<p><i>Sixth Semester at MSU</i></p> <p>Debtor/Creditor Rights and Remedies - LAW 332 1            Financial Management - FIN 380 3            Consumer Market Behavior - MKT 351 3            Personal Selling - MKT 352 3            Applied Business Statistics - QBA 337 3            Operations Management - MGT 364 or            Supply Chain Mgt. &amp; Sustainability – MKT 450 3  <u>16</u></p>
<p><i>Seventh Semester at MSU</i></p> <p>Information Systems in Business - CIS 429 3            Marketing Research - MKT 360 3            International Marketing - MKT 474 OR            International Logistics &amp; Global Supply Chain Mgt. – MKT 464<sup>5</sup> 3            MKT list<sup>6</sup> 3            General Elective<sup>4</sup> 3  <u>15</u></p>	<p><i>Eighth Semester at MSU</i></p> <p>Strategic Management/Policy - MGT 487 3            Advanced Marketing - MKT 472 3            Advanced Selling – MKT 451 3            Sales Management – MKT 452 3            Marketing Yourself – MKT 485 OR            Administrative Communications – MGT 486 3  <u>15</u></p>

**Courses in Bold are requirements for Bachelor of Science Degree also.**

\*These courses are Admission Requirements to the College of Business at MSU.

<sup>1</sup>These courses will complete the Social and Behavioral Science requirement for the A.A. Degree at Jefferson College. Constitution List 1=HST 103, PSC 102; Constitution List 2=HST 103, 104, PSC 102, 103. Two additional courses needed. See current catalog.

<sup>2</sup>Choose two courses minimum of 7 hours, one must have laboratory. One course must be a Biological Science. One course must be Physical Science. See current catalog for specific courses.

<sup>3</sup>Choose three courses from two areas: Art, Civilization, Foreign Language Lit., Humanities, Literature, Music, Philosophy, Speech and Drama. See current catalog for specific courses.

<sup>4</sup>For graduation, a total of 125 hours is required. Note that at least fifty percent of the total coursework is recommended to be outside the College of Business and may include QBA 237 and 337. Fifty percent of all business coursework must be completed at MSU. At least 40 hours of upper division coursework (300 level or above) is required for graduation.

<sup>5</sup>Globalization requirements include six hours of foreign language or foreign culture. At least three hours must be non-business. See catalog for course selections. At Jefferson College, choose from the following: GEO 103, PHL 201, PSC 155, SOC 101, or foreign language.

<sup>6</sup>MKT list (choose 1): MGT 345, MKT 354, MKT 355, , MKT 410, MKT 430, BUS 550

\*Must get a C or higher in College Algebra (MTH 134) if ACC 201 & QBA 237 are taken at MSU.

\*BUS 101 is not required for COB but it's a prerequisite for BUS 240.

\*CIS 101 (CIS 125) will substitute for CIS 200 FA 2015 – SP 2016.



