

## Comprehensive General Business Major Requirements Bachelor of Science

Fall 2011 - 5/11/2011

	Cr Hrs	Cr Rec	Cr Bal	Prerequisites / Periodicity		Cr Hrs	Cr Rec	Cr Bal	Prerequisites / Periodicity
General Education Requirements (43-54)					<b>AREA 4-FINANCE</b>				
Special COBA Requirements (36-51)					BUS 510 - E-business and Online Entrepreneurship	3			54 hours <sup>1</sup> / Fall
Requirements for Major: (31-32)					FIN 381 – Personal Financial Planning	3			54 hours <sup>1</sup>
INS 211 - Insurance	3			24 hours	FIN 384 - Financial Markets & Intermediaries	3			ACC 201, ACC 211, ECO 155, ECO 165 <sup>1</sup>
LAW 335 – Business Enterprises, Rights/Liabilities <b>OR</b>	2			LAW 231 <sup>1</sup>	FIN 386 - Financial Analysis	3			B- or better in FIN 380 <sup>1</sup>
LAW 532-Legal Environment of Business Organizations for Professionals	3			90 hrs., LAW 231 <sup>1</sup> /Spring	FIN 390 – Intermediate Financial Management	3			B- or better in FIN 380 <sup>1</sup>
<b>Select 1 course from:</b>					FIN 485(585) – Investments I	3			B- or better in FIN 380 <sup>1</sup>
<b>AREA 5-INTERNATIONAL</b>									
ENG 321 - Beginning Technical Writing	3			ENG110, 45 hours	FIN 582 – International Financial Management	3			B- or better in FIN 380 <sup>1</sup>
JRN 270 – Introduction to Journalism	3			ENG 110	LAW 539 – Legal Regulation of International Commerce	3			LAW 231 <sup>1</sup> / Demand
MGT 397 – Business Report Writing	3			MGT 286 <sup>1</sup>	MGT 447 - International Management	3			MGT 340 <sup>1</sup>
<b>Select a minimum of 24 hours from at least 5 of the following areas:</b>					MKT 474 – International Marketing	3			MKT 350 <sup>1</sup>
<b>AREA 1-ACCOUNTING</b>					<b>AREA 6-MANAGEMENT</b>				
ACC 301 – Intermediate Accounting I	3			B in ACC 201 & 211 or 206 <sup>1</sup>	LAW 531 - Labor Law & Employment Discrimination	3			LAW 231 <sup>1</sup> /Fall
ACC 302 – Intermediate Accounting II	3			C in ACC 301 <sup>1</sup>	MGT 345 - Human Resources Management	3			MGT 340 <sup>1</sup>
ACC 311 – Managerial Cost Accounting	3			C in ACC 211 <sup>1</sup>	MGT 561 – Practicum in Small Business Operations	3			MGT 384 <sup>1</sup> /Spring
ACC 321 - Tax Accounting I	3			B in ACC 201 or 206 <sup>1</sup>	TCM 359 - Principles of Project Management	3			53 hours
ACC 513 - Managerial Cost Accounting II	3			C in ACC 311 <sup>1</sup> / Spring	<b>AREA 7-MARKETING</b>				
ACC 524 - Tax Accounting II	3			C in ACC 321 <sup>1</sup>	MKT 351 - Consumer Market Behavior	3			MKT 350 <sup>1</sup>
ACC 532 – Governmental & Not-For-Profit Accounting	3			75 hours, C in ACC 301 <sup>1</sup>	MKT 352 – Personal Selling	3			MKT 350 <sup>1</sup>
<b>AREA 2-BUSINESS RELATIONSHIPS</b>					MKT 354 – Principles of Advertising	3			MKT 350 <sup>1</sup>
BUS/LAW 550 - Negotiation, Mediation, and Arbitration in Business	3			60 hours <sup>1</sup> / Demand	MKT 355 – Principles of Retailing	3			MKT 350 <sup>1</sup> /Fall
LAW 341 - Legal Research & Writing	3			LAW 231 <sup>1</sup> /Fall	MKT 430 - Introduction to Logistics	3			MGT 340, MKT 350 <sup>1</sup>
MGT 486 – Administrative Communications	3			MGT 286 <sup>1</sup> /Spring	MKT 510 - eMarketing	3			BUS 510 or MKT 355 or MKT 354 <sup>1</sup>
<b>AREA 3-COMPUTER INFORMATION SYSTEMS</b>					<b>AREA 8-REAL ESTATE</b>				
CIS 205 – Website Design & Development	3			CIS/CSC 101 or CSC 111	FIN 266 – Principles of Real Estate	3			24 hours
CIS 260 – Application Development I	3			CIS/CSC 101 or CSC 111	FIN 367 – Principles of Real Estate Appraisal	3			FIN 266 <sup>1</sup> /Fall
CIS 270 – Application Development II	3			CIS 260	FIN/LAW 368 - Real Estate Law	3			FIN 266 <sup>1</sup> /Spring
CIS 290 – Advanced Microcomputer Applications	3			CIS/CSC 101 or CSC 111	FIN 369 - Real Estate Development	3			FIN 266 <sup>1</sup> /Spring
CIS 370 – Web Application Development for Business I <b>OR</b>	3			CIS 260 <sup>1</sup> /Fall	<b>AREA 9-RISK MANAGEMENT AND INSURANCE</b>				
CIS 510 - e-Business Technology Concepts	3			CIS 201 & BUS 510 <sup>1</sup>	FIN/INS 538 – Introduction to Estate Planning	3			80 hours <sup>1</sup> /Fall
CIS 375 - Web Application Development for Business II	3			CIS 370 <sup>1</sup> /Spring	INS 312 - Life Insurance	3			INS 211 <sup>1</sup> /Spring
<sup>1</sup> Undergraduate business and undecided majors must be admitted to the degree program. Cr Rec – Credit hours received for courses completed; Cr Bal – Credit balance needed to fulfill requirements  A minimum of 12 credit hours not counted as requirements on any other major or minor, and exclusive of "problems" and "readings" courses, is required for the completion of any ADDITIONAL MAJOR IN BUSINESS. A minimum of 125 total hours and 40 hours of upper-division (300 and above) credit required for any degree.  <b>For Advisement Only. Consult appropriate catalog for degree requirements.</b>					INS 313 – Property & Liability Insurance	3			INS 211 <sup>1</sup> /Fall
					INS 314 – Employee Benefits and Social Insurance	3			30 hours <sup>1</sup> / Spring
					INS 415 - Risk Management	3			INS 211, 80 hours <sup>1</sup> /Spring
					LAW 537 - Environmental Regulation	3			<sup>1</sup> Spring