



Board of Governors' Finance and Facilities Committee Meeting

**Melton Hall, Room 211
West Plains Campus
Friday, 6/23/2017
10:15 - 11:45 AM CT**

I. Roll Call Presented By: Gabriel Gore

II. Approval of Minutes of the Finance and Facilities Committee Meeting of May 18, 2017

FFC 5.18.2017 Meeting Minutes - Page 2

III. Year to Date Financial Review Presented By: Steve Foucart

FY17 April YTD Financials - Page 5

IV. Foundation Review Presented By: Brent Dunn

Development Report - Page 10

V. University Efficiency Update Presented By: Clif Smart

VI. Review Fiscal Year 2018 Internal Operating Budget Presented By: Clif Smart, Steve Foucart

FY18 Budget Book - Page 12

VII. Review Fiscal Year 2018 Internal Operating Budget Resolution Presented By: Steve Foucart

VIII. Review of Procurement Consent and Facility Agenda Items Presented By: Steve Foucart

VIII.A. Procurement Consent Agenda - Page 49

VIII.B. Agreement for Professional Services in Conjunction with the Renovation of Woods House - Page 59

IX. Resolution Authorizing Closed Meeting, Pursuant to Sections 610.021(1), (2), (3), (6), (9), (11), (12), (13), (14), and/or (17) of the Revised Statutes of Missouri

Closed Meeting Resolution - Page 60

X. Adjournment Presented By: Gabriel Gore

MINUTES OF THE BOARD OF GOVERNORS'
FINANCE AND FACILITIES COMMITTEE
MISSOURI STATE UNIVERSITY
THURSDAY, MAY 18, 2017 10:00 A.M.
BALLROOM EAST, ROBERT W. PLASTER STUDENT UNION

Present- Mr. Gabriel Gore, Committee Chair
Mr. Tyree Davis, Committee Member
Mr. Craig Frazier, Committee Member
Ms. Virginia Fry, Committee Member
Ms. Beverly Miller, Committee Member
Mr. Kendall Seal, Committee Member
Ms. Carol Silvey, Committee Member
Mr. Gregory Spears, Committee Member
Ms. Carrie Tergin, Committee Member

Absent Mr. Stephen Hoven, Committee Member

Also Present- Mr. Clif Smart, President of the University
Dr. Jim Baker, Vice President for Economic Research and Development &
International Programs
Dr. Drew Bennett, Chancellor, West Plains Campus
Dr. Stephanie Bryant, Dean, College of Business
Ms. Donna Christian, Director of Internal Audit and Compliance
Ms. Amy Counts, Board Appointee
Ms. Jen Cox, Assistant to the Vice President for Administrative Services
Mr. Ryan DeBoef, Chief of Staff and Assistant to the President for
Governmental Relations
Ms. Rachael Dockery, General Counsel
Mr. Brent Dunn, Vice President for University Advancement
Dr. Frank Einhellig, Provost and Chancellor of the Mountain Grove Campus
Mr. Steve Foucart, Chief Financial Officer
Ms. Teresa Frederick, Associate Director Residence Life-Facilities
Dr. Gloria Galanes, Dean, College of Arts and Letters
Dr. Tammy Jahnke, Dean, College of Natural and Applied Sciences
Mr. Tom Johnson, Director, Safety and Transportation
Ms. Ronda Ladd, Administrative Specialist IV, Administrative Services
Dr. Thomas Lane, Associate Vice President for Student Life/Dean of Students
Mr. Bryan Magers, Community Member
Mr. Brandon McCoy, President, SGA
Ms. Tina McManus, Controller
Mr. Matt Morris, Vice President for Administrative Services
Mr. Jeff Morrissey, Chief Information Officer
Ms. Andrea Mostyn, Director of University Communications
Mr. Tom Peters, Dean, Library
Mr. Wes Pratt, Chief Diversity Officer

Mr. Greg Rainwater, Budget and Financial Manager, Provost Office
Dr. Helen Reid, Dean, College of Health and Human Services
Mr. Scott Schneider, Director, Business and Support Services, West Plains
Ms. Jennifer Severson, Director of Accounting and Budgeting
Ms. Suzanne Shaw, Vice President for Marketing and Communications
Dr. Dee Siscoe, Vice President for Student Affairs
Mr. Gary Stewart, Director, Residence Life, Housing and Dining Services
Ms. Lauren Webster, Contract Compliance Manager, Planning, Design and Construction
Mr. Mike Wills, Director, Procurement Services
Ms. Kristan Gochenauer, Secretary of the Board of Governors

1. **Roll Call** – Mr. Gabriel Gore, Committee Chair, called the Finance and Facilities Committee meeting to order at 10:00 a.m. on Thursday, May 18, 2017, on the Missouri State University campus.
2. **Approval of Minutes** – Mr. Gore mentioned that the first item of business was the approval of the minutes from the March 24, 2017 meeting. Mr. Gregory Spears made a motion, seconded by Ms. Virginia Fry.

Motion passed unanimously.

3. **Year to Date Financial Review** – Mr. Steve Foucart, Chief Financial Officer, gave an overview of the statement of revenues, expenses and changes in the net position through March 2017 for the Springfield campus, which is tracking appropriately in comparison to last year. The West Plains campus is also on budget and tracking well.
4. **Foundation Review** – Mr. Brent Dunn, Vice President for University Advancement, reviewed gifts to the Foundation through April 2017, which are up in comparison to last year.
5. **Jefferson City Update** – President Clif Smart reported that the University had three legislative priorities this year to include increasing funding, modifying the graduate degree constraints and preserving local policy control. The Governors original budget called for a 9% reduction in funding. The current expectation is a 6.58% budget reduction, which is \$2.1 million more than originally anticipated.

Mr. Tyree Davis left the meeting at 10:30 a.m.

6. **Non-Academic, Provost and Academic Budget Reductions** – President Smart summarized the Springfield Campus non-academic and provost area budget reductions for FY2018. After a 3% budget withhold, the FY2018 expected reduction is approximately \$7.4 million. The University expects approximately \$3 million from enrollment growth, which will be offset by increased MOSERS costs of \$3 million. A tuition increase at CPI will generate approximately \$3.4 million. This leaves a budget deficit of approximately \$4 million, which will be covered by a 4.9% (\$2.8 million) cut from non-academics and a 1.2% (\$1.2 million) cut from academics.

7. **Review Fiscal Year 2018 Springfield Campus Operating Budget Recommendation** – President Smart gave an overview of the FY2018 operating budget recommendations highlighting expected changes in revenue secondary to tuition and enrollment growth as well as expense changes secondary to the decrease in state appropriations.
8. **Review Fiscal Year 2018 West Plains Campus Operating Budget Recommendation** – Dr. Drew Bennett, Chancellor of the West Plains Campus, reviewed the FY2018 West Plains operating budget recommendations highlighting the increase in revenue secondary to the \$5.00 per credit hour tuition increase as well as the expense changes secondary to the decrease in state appropriations.
9. **Review of Procurement Consent Agenda** – Mr. Foucart reviewed the nine items on the procurement consent agenda that will be recommended for approval at the regular Board of Governors' meeting.

Mr. Davis returned to the meeting at 11:39 a.m.

10. **New Traditional Residence Hall Update** – Mr. Matt Morris, Vice President of Administrative Services, stated that preliminary meetings have taken place with Humphreys & Partners Architects, L.P. A draft of the new traditional residence hall was shown, which will include a four story parking garage, three stories of residence space and a first floor retail and dining space. The residence hall will be located at the corner of Holland and Madison, which is owned by Bryan Properties.

Dr. Dee Siscoe, Vice President for Student Affairs, confirmed that enrollment continues to grow. At this time, housing contracts are up over 4% in comparison to last year for both returning and first time students.

Mr. Morris reported that the University will continue to work with Humphreys & Partners Architects, L.P. and Bryan Properties on the design concept and we look to have a lease agreement this fall.

11. **Adjournment** – Mr. Gore adjourned the Finance and Facilities Committee meeting at 11:57 a.m. on the motion of Ms. Spears, the second of Ms. Carol Silvey, and the unanimous approval of the committee.



Kristan Gochenauer
Secretary to the Board

III.

Missouri State University
 Statement of Revenues, Expenses and Changes in Net Position - unaudited
 All Funds

| | Current YTD April 30, 2017 | Prior YTD April 30, 2016 | % Increase/ (Decrease) to Prior YTD |
|---|-------------------------------|-----------------------------|--|
| Operating Revenue | | | |
| Tuition and fees | \$ 166,573,234.35 | \$ 160,047,386.94 | 4.1% |
| Scholarships and fellowships | (0.00) | (355,920.80) | |
| Institutional | (31,093,835.13) | (29,096,948.59) | |
| Federal | (28,932,870.81) | (29,773,534.06) | |
| State | (10,222,867.67) | (8,688,936.50) | |
| Other | (3,935,725.88) | (3,859,777.46) | |
| Grants and contracts | 29,471,351.33 | 29,166,700.41 | 1.0% |
| Other revenues | <u>62,229,179.28</u> | <u>64,946,091.94</u> | -4.2% |
| Total Operating Revenue | 184,088,465.47 | 182,385,061.88 | 0.9% |
| Operating Expenses | | | |
| Salaries | 133,245,555.56 | 130,056,633.72 | 2.5% |
| Benefits | 41,397,310.96 | 40,377,870.53 | 2.5% |
| Utilities | 5,767,602.09 | 5,343,429.29 | 7.9% |
| Supplies and services | <u>57,483,991.26</u> | <u>57,451,349.32</u> | 0.1% |
| Total Operating Expenses | <u>237,894,459.87</u> | <u>233,229,282.86</u> | 2.0% |
| Operating Income (Loss) | <u>(53,805,994.40)</u> | <u>(50,844,220.98)</u> | |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | 70,858,586.00 | 71,106,879.59 | -0.3% |
| State appropriations capital projects | 9,932,487.34 | - | |
| Federal Pell grants to students | 27,720,362.88 | 28,435,041.16 | -2.5% |
| Gifts | <u>10,730,677.12</u> | <u>6,255,898.36</u> | 71.5% |
| Other | (3,062,484.52) | (3,302,787.75) | -7.3% |
| Debt Service Transfers | - | - | |
| Increase (Decrease) in Net Position Before Operating Transfers | <u>62,373,634.42</u> | <u>51,650,810.38</u> | |
| Operating Transfers, net | <u>(0.00)</u> | <u>(0.00)</u> | |
| Increase (Decrease) in Net Position | <u>62,373,634.42</u> | <u>51,650,810.38</u> | |

Missouri State University
Statement of Revenues, Expenses and Changes in Net Position - unaudited
Operating Funds

| | Current YTD April 30, 2017 | Prior YTD April 30, 2016 | FY2017 Budget | Current YTD % of Budget | % Increase/ (Decrease) to Prior YTD |
|---|-------------------------------|-----------------------------|------------------------|----------------------------|--|
| Operating Revenue | | | | | |
| Tuition and fees | \$ 135,091,248.17 | \$ 129,634,024.03 | \$ 130,219,286.50 | 103.7% | 4.21% |
| Scholarships and fellowships | (24,269,948.91) | (22,838,075.41) | (23,372,440.89) | 103.8% | 6.27% |
| Grants and contracts | 30,612.62 | 24,790.71 | 150,000.00 | 20.4% | 23.48% |
| Other revenues | 1,456,300.09 | 1,515,380.92 | 1,744,219.00 | 83.5% | -3.90% |
| Total Operating Revenue | <u>112,308,211.97</u> | <u>108,336,120.25</u> | <u>108,741,064.61</u> | 103.3% | 3.67% |
| Operating Expenses | | | | | |
| Salaries | 96,136,471.08 | 93,505,184.72 | 111,543,795.28 | 86.2% | 2.81% |
| Benefits | 31,195,222.86 | 30,368,257.96 | 39,711,563.72 | 78.6% | 2.72% |
| Utilities | 3,279,003.61 | 3,113,409.21 | 4,943,100.00 | 66.3% | 5.32% |
| Supplies and services | 22,056,296.46 | 21,279,630.06 | 32,338,578.68 | 68.2% | 3.65% |
| Total Operating Expenses | <u>152,666,994.01</u> | <u>148,266,481.95</u> | <u>188,537,037.68</u> | 81.0% | 2.97% |
| Operating Income (Loss) | <u>(40,358,782.04)</u> | <u>(39,930,361.70)</u> | <u>(79,795,973.07)</u> | | |
| Other Non-operating Revenues (Expenses) | | | | | |
| State appropriations | 64,556,035.00 | 65,143,767.66 | 81,717,393.00 | 79.0% | -0.90% |
| Gifts | 475,304.90 | 550,916.00 | 580,000.00 | 81.9% | -13.72% |
| Other | 1,397,893.76 | 1,398,389.36 | 1,230,800.00 | 113.6% | -0.04% |
| Debt Service Transfers | (1,448,771.08) | (1,417,711.76) | (1,498,927.76) | 96.7% | 2.19% |
| Increase (Decrease) in Net Position Before Operating Transfers | <u>24,621,680.54</u> | <u>25,744,999.56</u> | <u>2,233,292.17</u> | | -4.36% |
| Operating Transfers, net | (6,962,354.37) | (12,909,332.42) | (3,193,205.00) | | |
| Increase (Decrease) in Net Position | <u>17,659,326.17</u> | <u>12,835,667.14</u> | <u>(959,912.83)</u> | | |

Missouri State University
Statement of Revenues, Expenses and Changes in Net Position - unaudited
Designated Funds

| | Current YTD April 30, 2017 | Prior YTD April 30, 2016 | % Increase/ (Decrease) to Prior YTD |
|---|-------------------------------|-----------------------------|--|
| Operating Revenue | | | |
| Tuition and fees | \$ 14,454,691.30 | \$ 13,798,260.79 | 4.8% |
| Scholarships and fellowships | (980,498.60) | (934,039.88) | 5.0% |
| Grants and contracts | 2,315,325.78 | 2,496,670.73 | -7.3% |
| Other revenues | <u>12,443,838.51</u> | <u>15,912,834.92</u> | -21.8% |
| Total Operating Revenue | <u>28,233,356.99</u> | <u>31,273,726.56</u> | -9.7% |
| Operating Expenses | | | |
| Salaries | 11,606,725.47 | 11,584,728.69 | 0.2% |
| Benefits | 3,171,552.04 | 3,082,416.71 | 2.9% |
| Utilities | 99,817.64 | 94,170.48 | 6.0% |
| Supplies and services | <u>10,660,208.01</u> | <u>13,277,639.71</u> | -19.7% |
| Total Operating Expenses | <u>25,538,303.16</u> | <u>28,038,955.59</u> | -8.9% |
| Operating Income (Loss) | <u>2,695,053.83</u> | <u>3,234,770.97</u> | -16.7% |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | 1,308,568.00 | 742,733.84 | 76.2% |
| Gifts | 1,518,541.39 | 1,260,918.49 | 20.4% |
| Other | 58,492.50 | 78,953.68 | -25.9% |
| Debt Service Transfers | <u>(2,174,674.45)</u> | <u>(1,510,701.04)</u> | |
| Increase (Decrease) in Net Position Before Operating Transfers | <u>3,405,981.27</u> | <u>3,806,675.94</u> | |
| Operating Transfers, net | <u>145,619.81</u> | <u>(1,263,903.75)</u> | |
| Increase (Decrease) in Net Position | <u>3,551,601.08</u> | <u>2,542,772.19</u> | |

Missouri State University
Statement of Revenues, Expenses and Changes in Net Position - unaudited
Auxiliary Funds

| | Current YTD April 30, 2017 | Prior YTD April 30, 2016 | FY2017 Budget | Current YTD % of Budget | % Increase/ (Decrease) to Prior YTD |
|---|-------------------------------|-----------------------------|----------------------|----------------------------|--|
| Operating Revenue | | | | | |
| Tuition and fees | \$ 12,132,507.14 | \$ 11,819,298.86 | \$ 11,909,544.00 | 101.9% | 2.65% |
| Scholarships and fellowships | (5,269,932.59) | (4,937,790.45) | (4,993,440.00) | 105.5% | 6.73% |
| Grants and contracts | 50,000.00 | - | - | | |
| Other revenues | 47,061,801.97 | 46,230,675.99 | 48,042,925.00 | 98.0% | 1.80% |
| Total Operating Revenue | <u>53,974,376.52</u> | <u>53,112,184.40</u> | <u>54,959,029.00</u> | <u>98.2%</u> | <u>1.62%</u> |
| Operating Expenses | | | | | |
| Salaries | 14,491,212.55 | 14,377,816.87 | 18,260,585.57 | 79.4% | 0.79% |
| Benefits | 3,977,546.81 | 3,946,966.00 | 4,936,520.21 | 80.6% | 0.77% |
| Utilities | 2,123,674.90 | 1,880,342.87 | 2,660,606.00 | 79.8% | 12.94% |
| Supplies and services | 17,434,242.32 | 16,357,479.00 | 19,902,629.00 | 87.6% | 6.58% |
| Total Operating Expenses | <u>38,026,676.58</u> | <u>36,562,604.74</u> | <u>45,760,340.78</u> | <u>83.1%</u> | <u>4.00%</u> |
| Operating Income (Loss) | <u>15,947,699.94</u> | <u>16,549,579.66</u> | <u>9,198,688.22</u> | <u>173.4%</u> | |
| Other Non-operating Revenues (Expenses) | | | | | |
| State appropriations | - | - | - | | |
| Gifts | 3,745,448.27 | 4,361,911.87 | 5,027,135.00 | 74.5% | -14.13% |
| Other | 5,311.50 | 6,076.37 | 8,500.00 | 62.5% | -12.59% |
| Debt Service Transfers | (11,922,160.12) | (11,910,353.37) | (11,922,159.28) | 100.0% | 0.10% |
| Increase (Decrease) in Net Position Before Operating Transfers | <u>7,776,299.59</u> | <u>9,007,214.53</u> | <u>2,312,163.94</u> | | <u>-13.67%</u> |
| Operating Transfers, net | (2,552,814.37) | (2,971,498.49) | (992,515.00) | | |
| Increase (Decrease) in Net Position | <u>5,223,485.22</u> | <u>6,035,716.04</u> | <u>1,319,648.94</u> | | |

Missouri State University
Statement of Revenues, Expenses and Changes in Net Position - unaudited
West Plains Operating and Auxiliaries

| | Current YTD April 30, 2017 | Prior YTD April 30, 2016 | FY2017 Budget | Current YTD % of Budget | % Increase/ (Decrease) to Prior YTD |
|---|-------------------------------|-----------------------------|-----------------------|----------------------------|--|
| Operating Revenue | | | | | |
| Tuition and fees | \$ 4,484,444.07 | \$ 4,399,979.79 | \$ 4,708,439.00 | 95.2% | 1.92% |
| Scholarships and fellowships | (573,455.03) | (578,647.10) | (498,856.00) | 115.0% | -0.90% |
| Grants and contracts | 10,469.00 | 3,652.00 | - | | |
| Other revenues | 1,060,247.66 | 829,573.76 | 900,420.00 | 117.8% | 27.81% |
| Total Operating Revenue | <u>4,981,705.70</u> | <u>4,654,558.45</u> | <u>5,110,003.00</u> | 97.5% | 7.03% |
| Operating Expenses | | | | | |
| Salaries | 5,903,850.49 | 5,791,325.87 | 6,986,012.40 | 84.5% | 1.94% |
| Benefits | 1,862,797.54 | 1,806,521.45 | 2,098,436.24 | 88.8% | 3.12% |
| Utilities | 264,436.13 | 254,059.99 | 338,984.00 | 78.0% | 4.08% |
| Supplies and services | 1,530,362.83 | 1,357,404.27 | 2,002,613.80 | 76.4% | 12.74% |
| Total Operating Expenses | <u>9,561,446.99</u> | <u>9,209,311.58</u> | <u>11,426,046.44</u> | 83.7% | 3.82% |
| Operating Income (Loss) | <u>(4,579,741.29)</u> | <u>(4,554,753.13)</u> | <u>(6,316,043.44)</u> | 72.5% | |
| Other Non-operating Revenues (Expenses) | | | | | |
| State appropriations | 4,589,813.00 | 4,702,779.16 | 6,394,199.00 | 71.8% | |
| Gifts | - | 2,152.00 | 45,000.00 | 0.0% | -100.00% |
| Other | 49,715.63 | 33,524.15 | 35,150.00 | 141.4% | 48.30% |
| Debt Service Transfers | (111,578.05) | (111,402.46) | (111,704.29) | 99.9% | 0.16% |
| Increase (Decrease) in Net Position Before Operating Transfers | <u>(51,790.71)</u> | <u>72,299.72</u> | <u>46,601.27</u> | | -171.63% |
| Operating Transfers, net | (2,392,900.86) | 31,199.78 | - | | |
| Increase (Decrease) in Net Position | <u>(2,444,691.57)</u> | <u>103,499.50</u> | <u>46,601.27</u> | | |

IV.

**Report of Gifts
to the
Missouri State University Foundation
Monthly and Year-to-Date**

| | Year | MONTHLY | | | | | | YEAR-TO-DATE | | |
|--------------------------|-------|-------------------------------|-----------|----------------------------------|-----------|-------------------|-----------|-------------------|--------------|-------|
| | | Designations under \$1,000 | | Designations \$1,000 and over | | Totals for May | | Running Totals | | Year |
| | | No. | Amount | No. | Amount | No. | Amount | No. | Amount | |
| Annual Gifts | FY 16 | 3,711 | \$147,599 | 63 | \$196,915 | 3,774 | \$344,514 | 43,399 | \$6,049,248 | FY 16 |
| | FY 17 | 4,494 | \$163,437 | 93 | \$241,044 | 4,587 | \$404,481 | 49,091 | \$6,256,218 | FY 17 |
| Special Campaigns | FY 16 | 74 | \$7,587 | 32 | \$349,740 | 106 | \$357,327 | 1,723 | \$3,984,032 | FY 16 |
| | FY 17 | 31 | \$3,628 | 22 | \$236,120 | 53 | \$239,748 | 1,362 | \$5,415,491 | FY 17 |
| One Time Gifts | FY 16 | 0 | \$0 | 10 | \$30,140 | 10 | \$30,140 | 104 | \$6,236,278 | FY 16 |
| | FY 17 | 0 | \$0 | 8 | \$209,209 | 8 | \$209,209 | 103 | \$6,130,045 | FY 17 |
| TOTALS | FY 16 | 3,785 | \$155,186 | 105 | \$576,795 | 3,890 | \$731,981 | 45,226 | \$16,269,558 | FY 16 |
| | FY 17 | 4,525 | \$167,065 | 123 | \$686,373 | 4,648 | \$853,438 | 50,556 | \$17,801,754 | FY 17 |

MISSOURI STATE UNIVERSITY FOUNDATION
 INCOME SUMMARY TOTALS BY TYPE AND SOURCE
 07/01/2016 TO 05/31/2017

| SOURCE | UNRESTRICTED CURRENT | RESTRICTED CURRENT | ENDOWMENT | GIFTS OF PROPERTY | TOTAL 7/1/2016 TO 05/31/2017 | TOTAL 7/1/2015 TO 05/31/2016 |
|---------------|-------------------------|-----------------------|--------------------|----------------------|---------------------------------|---------------------------------|
| G I F T S | | | | | | |
| ALUMNI | \$87,310 | \$1,928,677 | \$916,455 | \$1,007,386 | \$3,939,827 | \$2,772,099 |
| FRIENDS | 8,598 | 2,977,529 | 495,916 | 76,413 | \$3,558,457 | 2,847,795 |
| PARENTS | 2,917 | 146,099 | 30,870 | 955 | \$180,841 | 163,285 |
| FOUNDATIONS | 3,980 | 982,696 | 95,250 | 2,266 | \$1,084,192 | 405,551 |
| ORGANIZATIONS | 2,763 | 1,327,213 | 271,868 | 5,214 | \$1,607,058 | 4,103,849 |
| BUSINESSES | 16,732 | 3,754,670 | 183,162 | 3,476,816 | \$7,431,379 | 5,976,979 |
| GIFT TOTAL | <u>\$122,299</u> | <u>\$11,116,885</u> | <u>\$1,993,520</u> | <u>\$4,569,049</u> | <u>\$17,801,754</u> | <u>\$16,269,558</u> |

| | NUMBER OF DONORS 7/1/2016 TO 05/31/2017 | NUMBER OF DONORS 7/1/2015 TO 05/31/2016 |
|---------------|--|--|
| ALUMNI | 6,467 | 6,472 |
| FRIENDS | 11,137 | 10,916 |
| PARENTS | 1,504 | 1,695 |
| FOUNDATIONS | 50 | 45 |
| ORGANIZATIONS | 161 | 128 |
| BUSINESSES | 899 | 1,005 |
| TOTAL | <u>20,218</u> | <u>20,261</u> |



**Missouri
State**TM

U N I V E R S I T Y

**FY18
INTERNAL OPERATING BUDGET**

YEAR ENDING JUNE 30, 2018

MISSOURI STATE UNIVERSITY

FINANCE NO.
Request for FY18 Internal Operating Budget

The following resolution was moved by _____

and seconded by _____.

BE IT RESOLVED by the Board of Governors for Missouri State University that the Internal Operating Budget for the year ending June 30, 2018, consisting of \$197,797,440 in budgeted operating revenues, \$90,049,117 in budgeted non-operating revenues, \$267,710,392 in budgeted expenses, \$(18,849,788) in budgeted transfers and \$1,773,360 in budgeted non-recurring allocations be adopted and administered through the following funds:

| | Budgeted Operating Revenues* | Budgeted Non-Operating Revenues | Budgeted Expenses | Budgeted Transfers | Increase (Decrease) in Net Position (including non-recurring allocations) | Non-recurring Allocations | Increase (Decrease) in Net Position (excluding non-recurring allocations) |
|---------------------------------|-------------------------------------|--|------------------------------|-------------------------------|--|----------------------------------|--|
| Springfield Campus | | | | | | | |
| Operating Fund | \$ 115,982,488 | \$ 77,060,123 | \$ 188,692,337 | \$ (6,123,463) | \$ (1,773,189) | \$ 1,773,360 | \$ 171 |
| Total Designated Funds | 18,965,475 | 2,685,653 | 20,780,575 | (517,030) | \$ 353,523 | - | \$ 353,523 |
| Total Auxiliary System Fund | <u>57,094,685</u> | <u>4,396,984</u> | <u>46,785,690</u> | <u>(12,097,590)</u> | <u>\$ 2,608,389</u> | <u>-</u> | <u>\$ 2,608,389</u> |
| Total Springfield Campus | <u>192,042,648</u> | <u>84,142,760</u> | <u>256,258,602</u> | <u>(18,738,083)</u> | <u>1,188,723</u> | <u>1,773,360</u> | <u>2,962,083</u> |
| West Plains Campus | | | | | | | |
| Operating Fund | 4,348,330 | 5,416,207 | 9,800,762 | 98,562 | 62,337 | - | 62,337 |
| Total Designated Funds | - | 485,000 | 485,000 | - | - | - | - |
| Total Auxiliary System Fund | <u>1,406,462</u> | <u>5,150</u> | <u>1,166,028</u> | <u>(210,267)</u> | <u>35,317</u> | <u>-</u> | <u>35,317</u> |
| Total West Plains Campus | <u>5,754,792</u> | <u>5,906,357</u> | <u>11,451,790</u> | <u>(111,705)</u> | <u>97,654</u> | <u>-</u> | <u>97,654</u> |
| Total Budget | <u>\$ 197,797,440</u> | <u>\$ 90,049,117</u> | <u>\$ 267,710,392</u> | <u>\$ (18,849,788)</u> | <u>\$ 1,286,377</u> | <u>\$ 1,773,360</u> | <u>\$ 3,059,737</u> |

*Budgeted Operating Revenues are net of \$24,670,451 of Scholarships.

Virginia Fry
Chair of the Board

Passed at Meeting of
June 23, 2017

Kristan E. Gochenauer
Secretary

Comments: The FY18 Internal Operating Budget does not include the following: operating fund carryforward balances, other enrollment fees and supplemental course fee revenues and associated dedicated expenses; all grant related revenues and associated dedicated expenses including Pell Grants; and any other similar dedicated revenues and expenses for self-supporting ventures.



**Missouri
State**TM

U N I V E R S I T Y

INTERNAL OPERATING BUDGET

YEAR ENDING JUNE 30, 2018

Missouri State University
 Operating Budget Summary
 All Funds
 For the Year Ending June 30, 2018

| | Operating Funds | Designated Funds | Auxiliary Funds | Total Springfield | West Plains | FY18 | FY17 | Change | |
|--|------------------------|-----------------------|------------------------|------------------------|-----------------------|------------------------|------------------------|------------------------|--|
| Operating Revenue | | | | | | | | | Operating Revenue |
| Tuition and fees | \$ 138,758,719.50 | \$7,426,493.00 | \$ 13,296,300.00 | \$ 159,481,512.50 | \$ 4,696,939.00 | \$ 164,178,451.50 | \$154,162,890.50 | \$ 10,015,561.00 | Tuition and fees |
| Scholarships and fellowships | (24,670,450.89) | (212,500.00) | (5,255,078.00) | (30,138,028.89) | (489,100.00) | (30,627,128.89) | (29,111,789.89) | (1,515,339.00) | Scholarships and fellowships |
| Grants and contracts | 150,000.00 | 1,207,261.00 | - | 1,357,261.00 | - | 1,357,261.00 | 1,234,000.00 | 123,261.00 | Grants and contracts |
| Sales and services of educational services | 152,767.00 | 10,388,621.00 | - | 10,541,388.00 | 141,000.00 | 10,682,388.00 | 10,296,092.60 | 386,295.40 | Sales and services of educational services |
| Sales and services - auxiliaries | - | 5,000.00 | 48,435,234.00 | 48,440,234.00 | 1,326,374.00 | 49,766,608.00 | 48,130,374.00 | 1,636,234.00 | Sales and services - auxiliaries |
| Other revenues | 1,591,452.00 | 150,600.00 | 618,229.00 | 2,360,281.00 | 79,579.00 | 2,439,860.00 | 2,453,523.00 | (13,663.00) | Other revenues |
| Total Operating Revenue | 115,982,487.61 | 18,965,475.00 | 57,094,685.00 | 192,042,647.61 | 5,754,792.00 | 197,797,439.61 | 187,165,090.21 | 10,632,349.40 | Total Operating Revenue |
| Operating Expenses | | | | | | | | | Operating Expenses |
| Faculty and Staff Salaries | 102,350,990.93 | 7,469,016.63 | 14,403,978.90 | 124,223,986.46 | 6,317,739.75 | 130,541,726.21 | 133,182,181.82 | (2,640,455.61) | Faculty and Staff Salaries |
| Part-time help | 956,022.35 | 586,244.00 | 858,246.00 | 2,400,512.35 | 336,890.00 | 2,737,402.35 | 2,669,525.27 | 67,877.08 | Part-time help |
| Student help | 1,742,551.35 | 729,831.00 | 2,573,138.00 | 5,045,520.35 | 175,286.00 | 5,220,806.35 | 5,195,778.35 | 25,028.00 | Student help |
| Overtime | 136,842.00 | 18,350.00 | 127,911.00 | 283,103.00 | 4,541.00 | 287,644.00 | 289,073.80 | (1,429.80) | Overtime |
| Graduate Assistants | 4,042,880.00 | 209,606.00 | 533,558.00 | 4,786,044.00 | - | 4,786,044.00 | 4,533,214.00 | 252,830.00 | Graduate Assistants |
| Other personnel | 6,878,295.70 | 1,544,031.00 | 4,092,853.00 | 12,515,179.70 | 516,717.00 | 13,031,896.70 | 12,687,591.42 | 344,305.28 | Other personnel |
| Benefits | 42,430,661.38 | 2,784,180.93 | 5,310,070.65 | 50,524,912.96 | 2,180,586.43 | 52,705,499.39 | 49,314,594.99 | 3,390,904.40 | Benefits |
| Utilities | 5,430,227.00 | 380,639.00 | 2,267,831.00 | 8,078,697.00 | 308,984.00 | 8,387,681.00 | 8,297,002.00 | 90,679.00 | Utilities |
| Capital outlay | 2,704,549.37 | 394,030.00 | 634,066.00 | 3,732,645.37 | 66,915.00 | 3,799,560.37 | 4,314,351.37 | (514,791.00) | Capital outlay |
| Travel | 1,549,501.89 | 167,455.00 | 1,867,601.00 | 3,584,557.89 | 81,904.00 | 3,666,461.89 | 3,800,955.89 | (134,494.00) | Travel |
| Supplies and services | 16,761,060.39 | 3,893,905.00 | 15,182,480.32 | 35,837,445.71 | 830,429.30 | 36,667,875.01 | 36,235,128.86 | 432,746.15 | Supplies and services |
| Other | 9,299,549.89 | 4,147,317.64 | 2,646,809.00 | 16,093,676.53 | 1,118,514.00 | 17,212,190.53 | 16,302,978.63 | 909,211.90 | Other |
| Bad debt expense | 1,287,500.00 | - | 380,000.00 | 1,667,500.00 | 30,000.00 | 1,697,500.00 | 1,697,500.00 | - | Bad debt expense |
| Supplies and services | 31,602,161.54 | 8,602,707.64 | 20,710,956.32 | 60,915,825.50 | 2,127,762.30 | 63,043,587.80 | 62,350,914.75 | 692,673.05 | Supplies and services |
| Total Operating Expenses | 188,692,336.55 | 20,780,575.20 | 46,785,689.87 | 256,258,601.62 | 11,451,789.48 | 267,710,391.10 | 265,832,284.98 | 1,878,106.12 | Total Operating Expenses |
| Operating Income (Loss) | (72,709,848.94) | (1,815,100.20) | 10,308,995.13 | (64,215,954.01) | (5,696,997.48) | (69,912,951.49) | (78,667,194.77) | 8,754,243.28 | Operating Income (Loss) |
| Other Non-operating Revenues (Expenses) | | | | | | | | | Other Non-operating Revenues (Expenses) |
| State appropriations (less 3%) | 74,230,543.00 | 891,276.00 | - | 75,121,819.00 | 5,826,207.00 | 80,948,026.00 | 88,902,873.00 | (7,954,847.00) | State appropriations (less 3%) |
| Gifts | 828,000.00 | 1,788,693.00 | 4,388,484.00 | 7,005,177.00 | 45,000.00 | 7,050,177.00 | 7,255,738.83 | (205,561.83) | Gifts |
| Investment income | 1,971,580.00 | 5,684.00 | 8,500.00 | 1,985,764.00 | 35,150.00 | 2,020,914.00 | 1,250,134.00 | 770,780.00 | Investment income |
| Other non-operating revenue (expense) | 30,000.00 | - | - | 30,000.00 | - | 30,000.00 | 30,000.00 | - | Other non-operating revenue (expense) |
| Debt Service Transfers | (1,498,030.00) | (2,105,900.72) | (12,730,947.46) | (16,334,878.18) | (111,704.29) | (16,446,582.47) | (15,638,241.89) | (808,340.58) | Debt Service Transfers |
| Operating Transfers, net | (4,625,433.00) | 1,588,871.20 | 633,357.00 | (2,403,204.80) | - | (2,403,204.80) | (2,467,090.33) | 63,885.53 | Operating Transfers, net |
| Net Non-operating Revenues | 70,936,660.00 | 2,168,623.48 | (7,700,606.46) | 65,404,677.02 | 5,794,652.71 | 71,199,329.73 | 79,333,413.61 | (8,134,083.88) | Net Non-operating Revenues |
| Increase (Decrease) in Net Position including non-recurring | (1,773,188.94) | 353,523.28 | 2,608,388.67 | 1,188,723.01 | 97,655.23 | 1,286,378.24 | 666,218.84 | 620,159.40 | Increase (Decrease) in Net Position including non-recurring |
| Non-Recurring Allocations included in FY18 Budget | 1,773,360.00 | - | - | 1,773,360.00 | - | 1,773,360.00 | 960,753.00 | 812,607.00 | Non-Recurring Allocations included in FY18 Budget |
| Increase (Decrease) in Net Position excluding non-recurring | \$ 171.06 | \$ 353,523.28 | \$ 2,608,388.67 | \$ 2,962,083.01 | \$ 97,655.23 | \$ 3,059,738.24 | \$ 1,626,971.84 | \$ 1,432,766.40 | Increase (Decrease) in Net Position excluding non-recurring |



Missouri StateTM

U N I V E R S I T Y

OPERATING FUND

YEAR ENDING JUNE 30, 2018

Missouri State University
 Operating Budget
 Operating Funds
 For the Year Ending June 30, 2018

| | FY18 | FY17 | Change |
|--|------------------------|------------------------|-----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 138,758,719.50 | \$ 130,219,286.50 | \$ 8,539,433.00 |
| Scholarships and fellowships | (24,670,450.89) | (23,372,440.89) | (1,298,010.00) |
| Grants and contracts | 150,000.00 | 150,000.00 | - |
| Sales and services of educational services | 152,767.00 | 152,767.00 | - |
| Sales and services - auxiliaries | - | - | - |
| Other revenues | 1,591,452.00 | 1,591,452.00 | - |
| Total Operating Revenue | <u>115,982,487.61</u> | <u>108,741,064.61</u> | <u>7,241,423.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 102,350,990.93 | 104,805,705.49 | (2,454,714.56) |
| Part-time help | 956,022.35 | 949,310.27 | 6,712.08 |
| Student help | 1,742,551.35 | 1,786,543.35 | (43,992.00) |
| Overtime | 136,842.00 | 137,041.80 | (199.80) |
| Graduate Assistants | 4,042,880.00 | 3,868,471.00 | 174,409.00 |
| Other personnel | 6,878,295.70 | 6,741,366.42 | 136,929.28 |
| Benefits | 42,430,661.38 | 39,711,500.55 | 2,719,160.83 |
| Utilities | 5,430,227.00 | 4,943,100.00 | 487,127.00 |
| Capital outlay | 2,704,549.37 | 3,235,850.37 | (531,301.00) |
| Travel | 1,549,501.89 | 1,664,951.89 | (115,450.00) |
| Supplies and services | 16,761,060.39 | 16,545,123.19 | 215,937.20 |
| Other | 9,299,549.89 | 9,601,939.77 | (302,389.88) |
| Bad debt expense | 1,287,500.00 | 1,287,500.00 | - |
| Supplies and services | 31,602,161.54 | 32,335,365.22 | (733,203.68) |
| Total Operating Expenses | <u>188,692,336.55</u> | <u>188,537,037.68</u> | <u>155,298.87</u> |
| Operating Income (Loss) | <u>(72,709,848.94)</u> | <u>(79,795,973.07)</u> | <u>7,086,124.13</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | 74,230,543.00 | 81,717,393.00 | (7,486,850.00) |
| Gifts | 828,000.00 | 580,000.00 | 248,000.00 |
| Investment income | 1,971,580.00 | 1,200,800.00 | 770,780.00 |
| Other non-operating revenue (expense) | 30,000.00 | 30,000.00 | - |
| Other Non-operating Revenues (Expenses) | <u>77,060,123.00</u> | <u>83,528,193.00</u> | <u>(6,468,070.00)</u> |
| Debt Service Transfers | | | |
| Capital Lease - Utility Improvements | (644,390.00) | (644,911.76) | 521.76 |
| 2010 Issue - Academic buildings | (853,640.00) | (854,016.00) | 376.00 |
| Debt Service Transfers | <u>(1,498,030.00)</u> | <u>(1,498,927.76)</u> | <u>897.76</u> |
| Operating Transfers | | | |
| Operating - Hammons Student Center/Plaster Sports Complex | (218,782.00) | (218,782.00) | - |
| Operating - Intercollegiate Athletics | (7,873,338.00) | (6,261,171.00) | (1,612,167.00) |
| Operating - Broadcast Services | (486,595.00) | (486,595.00) | - |
| Operating - JK Hammons Hall for the Performing Arts | (355,000.00) | (400,000.00) | 45,000.00 |
| Operating - Printing Services | (10,700.00) | (10,700.00) | - |
| Bookstore - Operating Budget Suppl | 300,000.00 | 300,000.00 | - |
| Bookstore - Operating Indirect Cost | 1,305,380.00 | 1,305,380.00 | - |
| Residence Life - Operating Indirect Cost | 1,894,487.00 | 1,894,487.00 | - |
| Plaster Student Union - Operating Indirect Cost | 220,779.00 | 220,779.00 | - |
| Plaster Student Union - Operating Volunteer Programs | 66,677.00 | 66,677.00 | - |
| Taylor Health - Operating Indirect Cost | 442,545.00 | 307,606.00 | 134,939.00 |
| Transit - Operating Indirect Cost | 69,114.00 | 69,114.00 | - |
| Transfer from Auxiliaries - Recharge | 20,000.00 | 20,000.00 | - |
| Operating Transfers | <u>(4,625,433.00)</u> | <u>(3,193,205.00)</u> | <u>(1,432,228.00)</u> |
| Net Non-operating Revenues | <u>70,936,660.00</u> | <u>78,836,060.24</u> | <u>(7,899,400.24)</u> |
| Increase (Decrease) in Net Position | <u>(1,773,188.94)</u> | <u>(959,912.83)</u> | <u>(813,276.11)</u> |
| Non-Recurring Allocations included in FY18 Budget | <u>1,773,360.00</u> | <u>960,753.00</u> | <u>812,607.00</u> |
| Increase (Decrease) in Net Position excluding non-recurring | <u>\$ 171.06</u> | <u>\$ 840.17</u> | <u>\$ (669.11)</u> |

Missouri State University
 Operating Budget
 Operating Funds by Cost Center
 For the Year Ending June 30, 2018

| | Revenue | President | Provost | Internal Audit | Chief Financial Officer | Vice President Administrative Services | Vice President Research and Economic Development | Vice President Student Affairs | Vice President University Advancement | Vice President Marketing and Communications | CIO Information Services | University Wide | Scholarships | Non-Recurring Funds | FY18 | FY17 | Change | |
|--|--------------------------|--------------------------|----------------------------|------------------------|--------------------------|--|--|--------------------------------|---------------------------------------|---|--------------------------|---------------------------|---------------------------|--------------------------|------------------------|------------------------|-----------------------|--|
| Operating Revenue | | | | | | | | | | | | | | | | | | Operating Revenue |
| Tuition and fees | \$ 138,758,719.50 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 138,758,719.50 | \$ 130,219,286.50 | \$ 8,539,433.00 | Tuition and fees |
| Scholarships and fellowships | (886,612.00) | (622,212.89) | (458,052.00) | - | - | - | - | - | - | - | - | - | (22,703,574.00) | - | (24,670,450.89) | (23,372,440.89) | (1,298,010.00) | Scholarships and fellowships |
| Grants and contracts | 150,000.00 | - | - | - | - | - | - | - | - | - | - | - | - | - | 150,000.00 | 150,000.00 | - | Grants and contracts |
| Sales and services of educational services | 82,600.00 | - | - | - | - | - | - | - | 11,000.00 | - | 59,167.00 | - | - | - | 152,767.00 | 152,767.00 | - | Sales and services of educational services |
| Sales and services - auxiliaries | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | Sales and services - auxiliaries |
| Other revenues | 1,591,452.00 | - | - | - | - | - | - | - | - | - | - | - | - | - | 1,591,452.00 | 1,591,452.00 | - | Other revenues |
| Total Operating Revenue | 139,696,159.50 | (622,212.89) | (458,052.00) | - | - | - | - | - | 11,000.00 | - | 59,167.00 | - | (22,703,574.00) | - | 115,982,487.61 | 108,741,064.61 | 7,241,423.00 | Total Operating Revenue |
| Operating Expenses | | | | | | | | | | | | | | | | | | Operating Expenses |
| Faculty and Staff Salaries | - | 1,910,601.32 | 77,222,668.96 | 245,657.00 | 2,288,857.70 | 7,638,303.83 | 1,529,834.89 | 4,691,057.73 | 2,029,893.50 | 1,204,684.00 | 3,491,597.00 | 97,835.00 | - | - | 102,350,990.93 | 104,802,428.86 | (2,451,437.93) | Faculty and Staff Salaries |
| Part-time help | - | 6,363.00 | 502,413.00 | 28,500.00 | 50,242.00 | 136,270.27 | 11,030.00 | 166,645.00 | 10,621.00 | 155.08 | 43,783.00 | - | - | - | 956,022.35 | 949,310.27 | 6,712.08 | Part-time help |
| Student help | - | 3,500.00 | 870,761.00 | - | 17,352.00 | 159,791.00 | 49,321.00 | 395,950.35 | 112,371.00 | 20,165.00 | 113,340.00 | - | - | - | 1,742,551.35 | 1,786,543.35 | (43,992.00) | Student help |
| Overtime | - | - | 9,231.00 | - | - | 104,957.00 | - | 9,315.00 | 5,705.00 | - | 7,634.00 | - | - | - | 136,842.00 | 137,041.80 | (199.80) | Overtime |
| Graduate Assistants | - | 71,585.00 | 3,592,247.00 | - | 41,014.00 | - | 77,335.00 | 229,444.00 | 20,592.00 | 10,663.00 | - | - | - | - | 4,042,880.00 | 3,868,471.00 | 174,409.00 | Graduate Assistants |
| Other personnel | - | 81,448.00 | 4,974,652.00 | 28,500.00 | 108,608.00 | 401,018.27 | 137,686.00 | 801,354.35 | 149,289.00 | 30,983.08 | 164,757.00 | - | - | - | 6,878,295.70 | 6,741,366.42 | 136,929.28 | Other personnel |
| Benefits | - | 697,860.19 | 27,153,991.45 | 94,481.11 | 831,200.58 | 2,736,832.45 | 553,820.17 | 1,703,086.09 | 727,642.02 | 435,625.59 | 1,263,466.73 | 340,155.00 | 5,892,500.00 | - | 42,430,661.38 | 39,711,563.72 | 2,719,097.66 | Benefits |
| Utilities | - | - | 19,771.00 | - | - | 2,200.00 | - | - | - | - | - | 5,408,256.00 | - | - | 5,430,227.00 | 4,943,100.00 | 487,127.00 | Utilities |
| Capital outlay | - | 12,898.00 | 2,439,655.90 | - | 26,000.00 | 123,059.47 | 10,000.00 | 8,400.00 | 30.00 | 84,506.00 | - | - | - | - | 2,704,549.37 | 3,235,850.37 | (531,301.00) | Capital outlay |
| Travel | - | 126,480.00 | 1,053,582.30 | 1,325.00 | 21,170.00 | 53,046.00 | 77,042.25 | 75,864.65 | 39,330.00 | 16,893.69 | 32,350.00 | 52,418.00 | - | - | 1,549,501.89 | 1,664,951.89 | (115,450.00) | Travel |
| Supplies and services | - | 1,975,410.00 | 5,336,343.81 | 6,455.00 | 184,559.00 | 2,289,832.00 | 122,253.94 | 1,081,586.00 | 237,698.00 | 106,943.71 | 426,600.00 | 4,993,378.93 | - | - | 16,761,060.39 | 16,545,123.19 | 215,937.20 | Supplies and services |
| Other | - | 1,069,286.00 | 2,516,234.29 | 765.00 | 30,681.00 | 512,682.00 | 51,285.51 | 171,105.00 | 253,906.25 | 53,868.00 | 40,056.00 | 3,911,920.84 | - | 687,760.00 | 9,299,549.89 | 9,605,153.23 | (305,603.34) | Other |
| Bad debt expense | - | - | - | - | - | - | - | - | - | - | - | 1,287,500.00 | - | - | 1,287,500.00 | 1,287,500.00 | - | Bad debt expense |
| Supplies and services | - | 3,184,074.00 | 11,345,816.30 | 8,545.00 | 236,410.00 | 2,881,560.00 | 373,641.17 | 1,338,555.65 | 539,334.25 | 177,735.40 | 583,512.00 | 10,245,217.77 | - | 687,760.00 | 31,602,161.54 | 32,338,578.68 | (736,417.14) | Supplies and services |
| Total Operating Expenses | - | 5,873,983.51 | 120,716,899.71 | 377,183.11 | 3,465,076.28 | 13,659,914.55 | 2,594,982.23 | 8,534,053.82 | 3,446,158.77 | 1,849,028.07 | 5,503,332.73 | 16,091,463.77 | 5,892,500.00 | 687,760.00 | 188,692,336.55 | 188,537,037.68 | 155,298.87 | Total Operating Expenses |
| Operating Income (Loss) | 139,696,159.50 | (6,496,196.40) | (121,174,951.71) | (377,183.11) | (3,465,076.28) | (13,659,914.55) | (2,594,982.23) | (8,534,053.82) | (3,435,158.77) | (1,849,028.07) | (5,444,165.73) | (16,091,463.77) | (28,596,074.00) | (687,760.00) | (72,709,848.94) | (79,795,973.07) | 7,086,124.13 | Operating Income (Loss) |
| Other Non-operating Revenues (Expenses) | | | | | | | | | | | | | | | | | | Other Non-operating Revenues (Expenses) |
| State appropriations | 74,230,543.00 | - | - | - | - | - | - | - | - | - | - | - | - | - | 74,230,543.00 | 81,717,393.00 | (7,486,850.00) | State appropriations |
| Gifts | 828,000.00 | - | - | - | - | - | - | - | - | - | - | - | - | - | 828,000.00 | 580,000.00 | 248,000.00 | Gifts |
| Investment income | 1,971,580.00 | - | - | - | - | - | - | - | - | - | - | - | - | - | 1,971,580.00 | 1,200,800.00 | 770,780.00 | Investment income |
| Other non-operating revenue (expense) | 30,000.00 | - | - | - | - | - | - | - | - | - | - | - | - | - | 30,000.00 | 30,000.00 | - | Other non-operating revenue (expense) |
| Debt Service Transfers | - | - | - | - | - | - | - | - | - | - | - | (1,498,030.00) | - | - | (1,498,030.00) | (1,498,927.76) | 897.76 | Debt Service Transfers |
| Operating Transfers, net | - | - | - | - | - | 20,000.00 | - | - | - | - | - | (3,859,833.00) | - | (785,600.00) | (4,625,433.00) | (3,193,205.00) | (1,432,228.00) | Operating Transfers, net |
| Net Non-operating Revenues | 77,060,123.00 | - | - | - | - | 20,000.00 | - | - | - | - | - | (5,357,863.00) | - | (785,600.00) | 70,936,660.00 | 78,836,060.24 | (7,899,400.24) | Net Non-operating Revenues |
| Increase (Decrease) in Net Position | \$ 216,756,282.50 | \$ (6,496,196.40) | \$ (121,174,951.71) | \$ (377,183.11) | \$ (3,465,076.28) | \$ (13,639,914.55) | \$ (2,594,982.23) | \$ (8,534,053.82) | \$ (3,435,158.77) | \$ (1,849,028.07) | \$ (5,444,165.73) | \$ (21,449,326.77) | \$ (28,596,074.00) | \$ (1,473,360.00) | (1,773,188.94) | (959,912.83) | (813,276.11) | Increase (Decrease) in Net Position |
| Non-Recurring Allocations included in FY18 Budget | | | | | | | | | | | | | | | 1,773,360.00 | 960,753.00 | 812,607.00 | Non-Recurring Allocations included in FY18 Budget |
| Increase (Decrease) in Net Position excluding non-recurring | | | | | | | | | | | | | | | \$ 171.06 | \$ 840.17 | \$ (669.11) | Increase (Decrease) in Net Position excluding non-recurring |

Missouri State University
 Operating Budget
 Provost - Colleges
 For the Year Ending June 30, 2018

| | Provost Office | College of Arts and Letters | College of Business Administration | College of Education | College of Health and Human Services | College of Humanities and Public Affairs | College of Natural and Applied Sciences | Graduate College | Library | College of Agriculture | FY18 | FY17 | Change | |
|--|---------------------------|-----------------------------|------------------------------------|--------------------------|--------------------------------------|--|---|--------------------------|--------------------------|--------------------------|----------------------------|----------------------------|--------------------------|--|
| Operating Revenue | | | | | | | | | | | | | | Operating Revenue |
| Tuition and fees | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | Tuition and fees |
| Scholarships and fellowships | (68,152.00) | (389,900.00) | - | - | - | - | - | - | - | - | (458,052.00) | (458,052.00) | - | Scholarships and fellowships |
| Grants and contracts | - | - | - | - | - | - | - | - | - | - | - | - | - | Grants and contracts |
| Sales and services of educational services | - | - | - | - | - | - | - | - | - | - | - | - | - | Sales and services of educational services |
| Sales and services - auxiliaries | - | - | - | - | - | - | - | - | - | - | - | - | - | Sales and services - auxiliaries |
| Other revenues | - | - | - | - | - | - | - | - | - | - | - | - | - | Other revenues |
| Total Operating Revenue | (68,152.00) | (389,900.00) | - | - | - | - | - | - | - | - | (458,052.00) | (458,052.00) | - | Total Operating Revenue |
| Operating Expenses | | | | | | | | | | | | | | Operating Expenses |
| Faculty and Staff Salaries | 5,478,303.48 | 13,383,841.73 | 13,837,163.59 | 6,726,114.45 | 12,717,216.69 | 8,076,231.59 | 11,020,093.52 | 661,083.00 | 2,683,365.30 | 2,639,255.61 | 77,222,668.96 | 76,681,760.14 | 540,908.82 | Faculty and Staff Salaries |
| Part-time help | 161,437.00 | 69,153.00 | 13,994.00 | 45,340.00 | 82,282.00 | 29,882.00 | - | 13,500.00 | 36,325.00 | 50,500.00 | 502,413.00 | 567,768.00 | (65,355.00) | Part-time help |
| Student help | 259,321.00 | 99,346.00 | 53,012.00 | 22,500.00 | 46,525.00 | 38,300.00 | 91,500.00 | 19,492.00 | 199,000.00 | 41,765.00 | 870,761.00 | 915,584.00 | (44,823.00) | Student help |
| Overtime | 731.00 | - | 5,000.00 | - | - | 1,500.00 | - | - | 2,000.00 | - | 9,231.00 | 9,231.00 | - | Overtime |
| Graduate Assistants | 328,091.00 | 693,067.00 | 412,284.00 | 151,958.00 | 448,733.00 | 292,695.00 | 958,765.00 | 141,743.00 | 19,457.00 | 145,454.00 | 3,592,247.00 | 3,415,414.00 | 176,833.00 | Graduate Assistants |
| Other personnel | 749,580.00 | 861,566.00 | 484,290.00 | 219,798.00 | 577,540.00 | 362,377.00 | 1,050,265.00 | 174,735.00 | 256,782.00 | 237,719.00 | 4,974,652.00 | 4,907,997.00 | 66,655.00 | Other personnel |
| Benefits | 1,863,074.21 | 4,644,968.64 | 4,868,136.55 | 2,331,012.43 | 4,496,360.32 | 2,856,255.04 | 3,934,325.37 | 234,845.92 | 981,128.98 | 943,883.99 | 27,153,991.45 | 25,559,185.90 | 1,594,805.55 | Benefits |
| Utilities | 5,000.00 | - | - | - | - | - | 1,745.00 | - | - | 13,026.00 | 19,771.00 | 19,771.00 | - | Utilities |
| Capital outlay | 536,922.90 | 91,244.00 | 34,216.00 | - | 61,228.00 | - | 10,000.00 | 37,500.00 | 1,668,545.00 | - | 2,439,655.90 | 2,954,456.90 | (514,801.00) | Capital outlay |
| Travel | 286,348.00 | 150,743.70 | - | 122,782.50 | 77,935.00 | 142,115.00 | 153,266.00 | 67,699.00 | 18,113.10 | 34,580.00 | 1,053,582.30 | 1,099,276.30 | (45,694.00) | Travel |
| Supplies and services | 1,588,616.81 | 552,717.00 | 330,856.00 | 330,332.00 | 408,943.00 | 250,561.00 | 644,996.00 | 133,969.00 | 888,203.00 | 207,150.00 | 5,336,343.81 | 4,866,321.05 | 470,022.76 | Supplies and services |
| Other | 1,719,791.74 | 176,753.95 | 137,984.00 | 112,844.60 | 100,960.00 | 54,233.00 | 30,327.00 | 54,229.00 | 95,298.00 | 33,813.00 | 2,516,234.29 | 2,624,236.46 | (108,002.17) | Other |
| Bad debt expense | - | - | - | - | - | - | - | - | - | - | - | - | - | Bad debt expense |
| Supplies and services | 4,131,679.45 | 971,458.65 | 503,056.00 | 565,959.10 | 649,066.00 | 446,909.00 | 838,589.00 | 293,397.00 | 2,670,159.10 | 275,543.00 | 11,345,816.30 | 11,544,290.71 | (198,474.41) | Supplies and services |
| Total Operating Expenses | 12,227,637.14 | 19,861,835.02 | 19,692,646.14 | 9,842,883.98 | 18,440,183.01 | 11,741,772.63 | 16,845,017.89 | 1,364,060.92 | 6,591,435.38 | 4,109,427.60 | 120,716,899.71 | 118,713,004.75 | 2,003,894.96 | Total Operating Expenses |
| Operating Income (Loss) | (12,295,789.14) | (20,251,735.02) | (19,692,646.14) | (9,842,883.98) | (18,440,183.01) | (11,741,772.63) | (16,845,017.89) | (1,364,060.92) | (6,591,435.38) | (4,109,427.60) | (121,174,951.71) | (119,171,056.75) | (2,003,894.96) | Operating Income (Loss) |
| Other Non-operating Revenues (Expenses) | | | | | | | | | | | | | | Other Non-operating Revenues (Expenses) |
| State appropriations | - | - | - | - | - | - | - | - | - | - | - | - | - | State appropriations |
| Gifts | - | - | - | - | - | - | - | - | - | - | - | - | - | Gifts |
| Investment income | - | - | - | - | - | - | - | - | - | - | - | - | - | Investment income |
| Other non-operating revenue (expense) | - | - | - | - | - | - | - | - | - | - | - | - | - | Other non-operating revenue (expense) |
| Debt Service Transfers | - | - | - | - | - | - | - | - | - | - | - | - | - | Debt Service Transfers |
| Operating Transfers, net | - | - | - | - | - | - | - | - | - | - | - | - | - | Operating Transfers, net |
| Net Non-operating Revenues | - | - | - | - | - | - | - | - | - | - | - | - | - | Net Non-operating Revenues |
| Increase (Decrease) in Net Position | \$ (12,295,789.14) | \$ (20,251,735.02) | \$ (19,692,646.14) | \$ (9,842,883.98) | \$ (18,440,183.01) | \$ (11,741,772.63) | \$ (16,845,017.89) | \$ (1,364,060.92) | \$ (6,591,435.38) | \$ (4,109,427.60) | \$ (121,174,951.71) | \$ (119,171,056.75) | \$ (2,003,894.96) | Increase (Decrease) in Net Position |

Missouri State University
Operating Budget
Non-Recurring Allocations
For the Year Ending June 30, 2018

| | FY18 | FY17 | Change |
|---|------------------------|----------------------|----------------------|
| Non-Recurring Allocations | | | |
| Insurance Premiums - FY10 Retirees | \$ 3,625.00 | \$ 14,497.00 | \$ (10,872.00) |
| COAL - Diversity Hire - 1st of 3 | 19,290.00 | - | 19,290.00 |
| COE - Diversity Hire - 1st of 3 | 20,878.00 | - | 20,878.00 |
| COAL - Diversity Hire - 1st of 3 | 28,594.00 | - | 28,594.00 |
| VP SA - Illinois Recruiter - 3rd of 3 | - | 41,485.00 | (41,485.00) |
| COE - Dual Career Hire - 3rd of 3 | - | 14,416.00 | (14,416.00) |
| Glenstone Rental | 468,318.00 | 468,318.00 | - |
| COAL - Diversity Hire - 2nd of 3 | 23,148.00 | 22,882.00 | 266.00 |
| COB - Diversity Hire - 2nd of 3 | 56,734.00 | 56,083.00 | 651.00 |
| CNAS - Diversity Hire - 2nd of 3 | 25,417.00 | 25,125.00 | 292.00 |
| COAL - Diversity Hire - 2nd of 3 | 18,155.00 | 17,947.00 | 208.00 |
| COAL - Diversity Hire - 1st of 3 | 23,601.00 | - | 23,601.00 |
| Total Budgeted Non-Recurring Allocations | 687,760.00 | 660,753.00 | 27,007.00 |
| Cost Center Non-Recurring Budget Allocations | | | |
| Previous President/Provost Reclassifications | 300,000.00 | 300,000.00 | - |
| Athletics Transfer* | 785,600.00 | - | 785,600.00 |
| Total Cost Center Non-Recurring Budget Allocations | 1,085,600.00 | 300,000.00 | 785,600.00 |
| Total Non-Recurring Allocations for FY18 | \$ 1,773,360.00 | \$ 960,753.00 | \$ 812,607.00 |

*In FY16 the President's Enhancement Fund transferred \$1,886,200 to Athletics.



**Missouri
State**TM

U N I V E R S I T Y

DESIGNATED FUNDS

YEAR ENDING JUNE 30, 2018

Missouri State University
 Operating Budget
 Designated Funds
 For the Year Ending June 30, 2018

| | Designated, Institutional Research, Match | Income and Service Centers Fund | Self Insurance Fund | Dedicated Fees | Broadcast Services | Defense and Strategic Studies | Greenwood Laboratory School | Jordan Valley Innovation Center | Journagan Ranch | Juanita K. Hammons Hall Performing Arts | FY18 | FY17 | Change | |
|--|--|---------------------------------------|---------------------------|---------------------|-----------------------|-------------------------------------|-----------------------------------|---------------------------------------|---------------------|--|-----------------------|-----------------------|---------------------|--|
| Operating Revenue | | | | | | | | | | | | | | Operating Revenue |
| Tuition and fees | \$ 468,855.00 | \$ 2,350,815.00 | \$ - | \$ 3,830,099.00 | \$ - | \$ 741,374.00 | \$ - | \$ - | \$ - | \$ 35,350.00 | \$ 7,426,493.00 | \$ 7,325,621.00 | \$ 100,872.00 | Tuition and fees |
| Scholarships and fellowships | - | - | - | (80,000.00) | - | (116,000.00) | (16,500.00) | - | - | - | (212,500.00) | (247,053.00) | 34,553.00 | Scholarships and fellowships |
| Grants and contracts | - | - | - | - | 1,019,261.00 | - | - | 183,000.00 | - | 5,000.00 | 1,207,261.00 | 1,084,000.00 | 123,261.00 | Grants and contracts |
| Sales and services of educational services | 1,422,800.00 | 4,091,180.00 | - | - | 641,000.00 | - | 2,410,960.00 | 434,681.00 | 675,000.00 | 713,000.00 | 10,388,621.00 | 10,002,325.60 | 386,295.40 | Sales and services of educational services |
| Sales and services - auxiliaries | - | - | - | - | - | - | 5,000.00 | - | - | - | 5,000.00 | - | 5,000.00 | Sales and services - auxiliaries |
| Other revenues | - | 5,600.00 | 30,000.00 | - | 115,000.00 | - | - | - | - | - | 150,600.00 | 190,100.00 | (39,500.00) | Other revenues |
| Total Operating Revenue | 1,891,655.00 | 6,447,595.00 | 30,000.00 | 3,750,099.00 | 1,775,261.00 | 625,374.00 | 2,399,460.00 | 617,681.00 | 675,000.00 | 753,350.00 | 18,965,475.00 | 18,354,993.60 | 610,481.40 | Total Operating Revenue |
| Operating Expenses | | | | | | | | | | | | | | Operating Expenses |
| Faculty and Staff Salaries | 1,211,451.88 | 2,115,385.00 | 55,000.00 | 172,044.00 | 1,211,825.64 | 502,747.00 | 1,234,568.00 | 309,551.11 | 120,870.00 | 535,574.00 | 7,469,016.63 | 7,499,891.99 | (30,875.36) | Faculty and Staff Salaries |
| Part-time help | 35,400.00 | 128,000.00 | 3,000.00 | - | 53,362.00 | 86,602.00 | 251,000.00 | 9,880.00 | - | 19,000.00 | 586,244.00 | 651,034.00 | (64,790.00) | Part-time help |
| Student help | 46,500.00 | 115,000.00 | 5,000.00 | 403,770.00 | 22,500.00 | 3,061.00 | 39,000.00 | - | - | 95,000.00 | 729,831.00 | 717,145.00 | 12,686.00 | Student help |
| Overtime | - | - | - | 2,000.00 | 16,000.00 | 350.00 | - | - | - | - | 18,350.00 | 18,080.00 | 270.00 | Overtime |
| Graduate Assistants | 50,439.00 | - | 10,012.00 | 76,765.00 | 10,000.00 | 54,575.00 | - | - | - | 7,815.00 | 209,606.00 | 193,229.00 | 16,377.00 | Graduate Assistants |
| Other personnel | 132,339.00 | 243,000.00 | 18,012.00 | 482,535.00 | 101,862.00 | 144,588.00 | 290,000.00 | 9,880.00 | - | 121,815.00 | 1,544,031.00 | 1,579,488.00 | (35,457.00) | Other personnel |
| Benefits | 409,408.10 | 778,978.17 | 26,617.50 | 101,211.11 | 442,278.36 | 121,553.22 | 552,621.30 | 112,689.52 | 43,706.60 | 195,117.05 | 2,784,180.93 | 2,568,074.82 | 216,106.11 | Benefits |
| Utilities | - | - | - | - | - | - | - | 204,000.00 | 2,500.00 | 174,139.00 | 380,639.00 | 354,312.00 | 26,327.00 | Utilities |
| Capital outlay | - | 110,000.00 | 18,720.00 | 265,310.00 | - | - | - | - | - | - | 394,030.00 | 401,520.00 | (7,490.00) | Capital outlay |
| Travel | 66,155.00 | 55,000.00 | 5,000.00 | - | - | 1,000.00 | 21,800.00 | - | 15,000.00 | 3,500.00 | 167,455.00 | 160,300.00 | 7,155.00 | Travel |
| Supplies and services | 164,272.00 | 1,832,019.00 | 45,000.00 | 1,019,365.00 | - | 35,525.00 | 105,919.00 | 86,438.00 | 436,000.00 | 169,367.00 | 3,893,905.00 | 3,810,993.87 | 82,911.13 | Supplies and services |
| Other | 108,217.00 | 61,550.00 | 36,650.00 | 1,647,691.89 | 2,016,182.00 | 75,991.75 | 30,285.00 | 99,122.00 | 43,000.00 | 28,628.00 | 4,147,317.64 | 3,834,279.40 | 313,038.24 | Other |
| Bad debt expense | - | - | - | - | - | - | - | - | - | - | - | - | - | Bad debt expense |
| Supplies and services | 338,644.00 | 2,058,569.00 | 105,370.00 | 2,932,366.89 | 2,016,182.00 | 112,516.75 | 158,004.00 | 185,560.00 | 494,000.00 | 201,495.00 | 8,602,707.64 | 8,207,093.27 | 395,614.37 | Supplies and services |
| Total Operating Expenses | 2,091,842.98 | 5,195,932.17 | 204,999.50 | 3,688,157.00 | 3,772,148.00 | 881,404.97 | 2,235,193.30 | 821,680.63 | 661,076.60 | 1,228,140.05 | 20,780,575.20 | 20,208,860.08 | 571,715.12 | Total Operating Expenses |
| Operating Income (Loss) | (200,187.98) | 1,251,662.83 | (174,999.50) | 61,942.00 | (1,996,887.00) | (256,030.97) | 164,266.70 | (203,999.63) | 13,923.40 | (474,790.05) | (1,815,100.20) | (1,853,866.48) | 38,766.28 | Operating Income (Loss) |
| Other Non-operating Revenues (Expenses) | | | | | | | | | | | | | | Other Non-operating Revenues (Expenses) |
| State appropriations | 800,245.00 | - | - | - | - | 91,031.00 | - | - | - | - | 891,276.00 | 891,281.00 | (5.00) | State appropriations |
| Gifts | - | - | - | 45,000.00 | 1,510,293.00 | 165,000.00 | 8,400.00 | - | - | 60,000.00 | 1,788,693.00 | 1,603,603.83 | 185,089.17 | Gifts |
| Investment income | - | - | - | 684.00 | - | - | - | - | - | 5,000.00 | 5,684.00 | 5,684.00 | - | Investment income |
| Other non-operating revenue (expense) | - | - | - | - | - | - | - | - | - | - | - | - | - | Other non-operating revenue (expense) |
| Debt Service Transfers | (1,110,860.72) | (995,040.00) | - | - | - | - | - | - | - | - | (2,105,900.72) | (2,105,450.56) | (450.16) | Debt Service Transfers |
| Operating Transfers, net | 516,518.20 | 10,700.00 | - | (38,942.00) | 486,595.00 | - | - | 204,000.00 | - | 410,000.00 | 1,588,871.20 | 1,718,629.67 | (129,758.47) | Operating Transfers, net |
| Net Non-operating Revenues | 205,902.48 | (984,340.00) | - | 6,742.00 | 1,996,888.00 | 256,031.00 | 8,400.00 | 204,000.00 | - | 475,000.00 | 2,168,623.48 | 2,113,747.94 | 54,875.54 | Net Non-operating Revenues |
| Increase (Decrease) in Net Position | \$ 5,714.50 | \$ 267,322.83 | \$ (174,999.50) | \$ 68,684.00 | \$ 1.00 | \$ 0.03 | \$ 172,666.70 | \$ 0.37 | \$ 13,923.40 | \$ 209.95 | \$ 353,523.28 | \$ 259,881.46 | \$ 93,641.82 | Increase (Decrease) in Net Position |

Missouri State University
 Operating Budget
 Dedicated Student Fees
 For the Year Ending June 30, 2018

| | Student Computer User | Student Security | Student Involvement | Student Government Association | Wyrick Student Project | Student Initiative Fund | Student Sustainability | Hutchens/SGA Centennial Leaders Scholarship | FY18 | FY17 | Change | |
|--|-----------------------------|---------------------|------------------------|--------------------------------------|------------------------------|-------------------------------|---------------------------|--|---------------------|---------------------|--------------------|--|
| Operating Revenue | | | | | | | | | | | | Operating Revenue |
| Tuition and fees | \$ 2,232,999.00 | \$ 192,000.00 | \$ 890,000.00 | \$ 35,600.00 | \$ 115,500.00 | \$ 106,800.00 | \$ 142,200.00 | \$ 115,000.00 | \$ 3,830,099.00 | \$ 3,734,700.00 | \$ 95,399.00 | Tuition and fees |
| Scholarships and fellowships | - | - | - | - | - | - | - | (80,000.00) | (80,000.00) | (80,000.00) | - | Scholarships and fellowships |
| Grants and contracts | - | - | - | - | - | - | - | - | - | - | - | Grants and contracts |
| Sales and services of educational services | - | - | - | - | - | - | - | - | - | - | - | Sales and services of educational services |
| Sales and services - auxiliaries | - | - | - | - | - | - | - | - | - | - | - | Sales and services - auxiliaries |
| Other revenues | - | - | - | - | - | - | - | - | - | - | - | Other revenues |
| Total Operating Revenue | 2,232,999.00 | 192,000.00 | 890,000.00 | 35,600.00 | 115,500.00 | 106,800.00 | 142,200.00 | 35,000.00 | 3,750,099.00 | 3,654,700.00 | 95,399.00 | Total Operating Revenue |
| Operating Expenses | | | | | | | | | | | | Operating Expenses |
| Faculty and Staff Salaries | 83,143.00 | 88,901.00 | - | - | - | - | - | - | 172,044.00 | 171,821.00 | 223.00 | Faculty and Staff Salaries |
| Part-time help | - | - | - | - | - | - | - | - | - | - | - | Part-time help |
| Student help | 403,770.00 | - | - | - | - | - | - | - | 403,770.00 | 393,720.00 | 10,050.00 | Student help |
| Overtime | 2,000.00 | - | - | - | - | - | - | - | 2,000.00 | 2,000.00 | - | Overtime |
| Graduate Assistants | 76,765.00 | - | - | - | - | - | - | - | 76,765.00 | 75,250.00 | 1,515.00 | Graduate Assistants |
| Other personnel | 482,535.00 | - | - | - | - | - | - | - | 482,535.00 | 470,970.00 | 11,565.00 | Other personnel |
| Benefits | 69,064.51 | 32,146.60 | - | - | - | - | - | - | 101,211.11 | 97,638.34 | 3,572.77 | Benefits |
| Utilities | - | - | - | - | - | - | - | - | - | - | - | Utilities |
| Capital outlay | 7,610.00 | - | - | - | 115,500.00 | - | 142,200.00 | - | 265,310.00 | 250,800.00 | 14,510.00 | Capital outlay |
| Travel | - | - | - | - | - | - | - | - | - | - | - | Travel |
| Supplies and services | 1,007,365.00 | - | - | - | - | - | - | 12,000.00 | 1,019,365.00 | 948,905.00 | 70,460.00 | Supplies and services |
| Other | 583,281.49 | 70,952.40 | 851,058.00 | 35,600.00 | - | 106,800.00 | - | - | 1,647,691.89 | 1,654,267.65 | (6,575.76) | Other |
| Bad debt expense | - | - | - | - | - | - | - | - | - | - | - | Bad debt expense |
| Supplies and services | 1,598,256.49 | 70,952.40 | 851,058.00 | 35,600.00 | 115,500.00 | 106,800.00 | 142,200.00 | 12,000.00 | 2,932,366.89 | 2,853,972.65 | 78,394.24 | Supplies and services |
| Total Operating Expenses | 2,232,999.00 | 192,000.00 | 851,058.00 | 35,600.00 | 115,500.00 | 106,800.00 | 142,200.00 | 12,000.00 | 3,688,157.00 | 3,594,401.99 | 93,755.01 | Total Operating Expenses |
| Operating Income (Loss) | - | - | 38,942.00 | - | - | - | - | 23,000.00 | 61,942.00 | 60,298.01 | 1,643.99 | Operating Income (Loss) |
| Other Non-operating Revenues (Expenses) | | | | | | | | | | | | Other Non-operating Revenues (Expenses) |
| State appropriations | - | - | - | - | - | - | - | - | - | - | - | State appropriations |
| Gifts | - | - | - | - | - | - | - | 45,000.00 | 45,000.00 | 45,000.00 | - | Gifts |
| Investment income | - | - | - | - | - | - | - | 684.00 | 684.00 | 684.00 | - | Investment income |
| Other non-operating revenue (expense) | - | - | - | - | - | - | - | - | - | - | - | Other non-operating revenue (expense) |
| Debt Service Transfers | - | - | - | - | - | - | - | - | - | - | - | Debt Service Transfers |
| Operating Transfers, net | - | - | (38,942.00) | - | - | - | - | - | (38,942.00) | (40,298.00) | 1,356.00 | Operating Transfers, net |
| Net Non-operating Revenues | - | - | (38,942.00) | - | - | - | - | 45,684.00 | 6,742.00 | 5,386.00 | 1,356.00 | Net Non-operating Revenues |
| Increase (Decrease) in Net Position | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 68,684.00 | \$ 68,684.00 | \$ 65,684.01 | \$ 2,999.99 | Increase (Decrease) in Net Position |

Missouri State University
Operating Budget
Broadcast Services
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|-----------------------|-----------------------|---------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ - | \$ - | \$ - |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | 1,019,261.00 | 874,000.00 | 145,261.00 |
| Sales and services of educational services | 641,000.00 | 721,000.00 | (80,000.00) |
| Other revenues | 115,000.00 | 154,500.00 | (39,500.00) |
| Total Operating Revenue | <u>1,775,261.00</u> | <u>1,749,500.00</u> | <u>25,761.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 1,211,825.64 | 1,369,659.83 | (157,834.19) |
| Part-time help | 53,362.00 | 61,584.00 | (8,222.00) |
| Student help | 22,500.00 | 27,880.00 | (5,380.00) |
| Overtime | 16,000.00 | 16,000.00 | - |
| Graduate Assistants | 10,000.00 | - | 10,000.00 |
| Other personnel | 101,862.00 | 105,464.00 | (3,602.00) |
| Benefits | 442,278.36 | 467,356.49 | (25,078.13) |
| Utilities | - | - | - |
| Capital outlay | - | - | - |
| Travel | - | - | - |
| Supplies and services | - | - | - |
| Other | 2,016,182.00 | 1,698,528.00 | 317,654.00 |
| Bad debt expense | - | - | - |
| Supplies and services | 2,016,182.00 | 1,698,528.00 | 317,654.00 |
| Total Operating Expenses | <u>3,772,148.00</u> | <u>3,641,008.32</u> | <u>131,139.68</u> |
| Operating Income (Loss) | <u>(1,996,887.00)</u> | <u>(1,891,508.32)</u> | <u>(105,378.68)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | 1,510,293.00 | 1,404,912.83 | 105,380.17 |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | 486,595.00 | 486,595.00 | - |
| Net Non-operating Revenues | <u>1,996,888.00</u> | <u>1,891,507.83</u> | <u>105,380.17</u> |
| Increase (Decrease) in Net Position | <u>\$ 1.00</u> | <u>\$ (0.49)</u> | <u>\$ 1.49</u> |

Missouri State University
Operating Budget
Defense & Strategic Studies
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|---------------------|-----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 741,374.00 | \$ 997,388.00 | \$ (256,014.00) |
| Scholarships and fellowships | (116,000.00) | (153,053.00) | 37,053.00 |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | - | - | - |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>625,374.00</u> | <u>844,335.00</u> | <u>(218,961.00)</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>502,747.00</u> | <u>503,917.00</u> | <u>(1,170.00)</u> |
| Part-time help | 86,602.00 | 86,170.00 | 432.00 |
| Student help | 3,061.00 | 3,045.00 | 16.00 |
| Overtime | 350.00 | 80.00 | 270.00 |
| Graduate Assistants | <u>54,575.00</u> | <u>53,505.00</u> | <u>1,070.00</u> |
| Other personnel | <u>144,588.00</u> | <u>142,800.00</u> | <u>1,788.00</u> |
| Benefits | <u>121,553.22</u> | <u>92,479.64</u> | <u>29,073.58</u> |
| Utilities | <u>-</u> | <u>-</u> | <u>-</u> |
| Capital outlay | - | - | - |
| Travel | 1,000.00 | - | 1,000.00 |
| Supplies and services | 35,525.00 | 35,525.00 | - |
| Other | 75,991.75 | 203,473.00 | (127,481.25) |
| Bad debt expense | <u>-</u> | <u>-</u> | <u>-</u> |
| Supplies and services | <u>112,516.75</u> | <u>238,998.00</u> | <u>(126,481.25)</u> |
| Total Operating Expenses | <u>881,404.97</u> | <u>978,194.64</u> | <u>(96,789.67)</u> |
| Operating Income (Loss) | <u>(256,030.97)</u> | <u>(133,859.64)</u> | <u>(122,171.33)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | 91,031.00 | 91,031.00 | - |
| Gifts | 165,000.00 | 93,691.00 | 71,309.00 |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | <u>-</u> | <u>-</u> | <u>-</u> |
| Net Non-operating Revenues | <u>256,031.00</u> | <u>184,722.00</u> | <u>71,309.00</u> |
| Increase (Decrease) in Net Position | <u>\$ 0.03</u> | <u>\$ 50,862.36</u> | <u>\$ (50,862.33)</u> |

Missouri State University
 Operating Budget
 Jordan Valley Innovation Center
 For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|---------------------|----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ - | \$ - | \$ - |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | 183,000.00 | 183,000.00 | - |
| Sales and services of educational services | 434,681.00 | 344,616.00 | 90,065.00 |
| Sales and services - auxiliaries | - | - | - |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>617,681.00</u> | <u>527,616.00</u> | <u>90,065.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>309,551.11</u> | <u>279,700.48</u> | <u>29,850.63</u> |
| Part-time help | 9,880.00 | 9,880.00 | - |
| Student help | - | - | - |
| Overtime | - | - | - |
| Graduate Assistants | - | - | - |
| Other personnel | <u>9,880.00</u> | <u>9,880.00</u> | <u>-</u> |
| Benefits | <u>112,689.52</u> | <u>94,610.02</u> | <u>18,079.50</u> |
| Utilities | <u>204,000.00</u> | <u>204,000.00</u> | <u>-</u> |
| Capital outlay | - | - | - |
| Travel | - | - | - |
| Supplies and services | 86,438.00 | 84,602.87 | 1,835.13 |
| Other | 99,122.00 | 52,073.75 | 47,048.25 |
| Bad debt expense | - | - | - |
| Supplies and services | <u>185,560.00</u> | <u>136,676.62</u> | <u>48,883.38</u> |
| Total Operating Expenses | <u>821,680.63</u> | <u>724,867.12</u> | <u>96,813.51</u> |
| Operating Income (Loss) | <u>(203,999.63)</u> | <u>(197,251.12)</u> | <u>(6,748.51)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | <u>204,000.00</u> | <u>204,000.00</u> | <u>-</u> |
| Net Non-operating Revenues | <u>204,000.00</u> | <u>204,000.00</u> | <u>-</u> |
| Increase (Decrease) in Net Position | <u>\$ 0.37</u> | <u>\$ 6,748.88</u> | <u>\$ (6,748.51)</u> |

Missouri State University
Operating Budget
Juanita K Hammons Hall Performing Arts
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|---------------------|----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 35,350.00 | \$ 36,000.00 | \$ (650.00) |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | 5,000.00 | 27,000.00 | (22,000.00) |
| Sales and services of educational services | 713,000.00 | 655,000.00 | 58,000.00 |
| Sales and services - auxiliaries | - | - | - |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>753,350.00</u> | <u>718,000.00</u> | <u>35,350.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 535,574.00 | 570,407.00 | (34,833.00) |
| Part-time help | 19,000.00 | 19,000.00 | - |
| Student help | 95,000.00 | 95,000.00 | - |
| Overtime | - | - | - |
| Graduate Assistants | 7,815.00 | 7,662.00 | 153.00 |
| Other personnel | 121,815.00 | 121,662.00 | 153.00 |
| Benefits | 195,117.05 | 193,577.62 | 1,539.43 |
| Utilities | 174,139.00 | 147,812.00 | 26,327.00 |
| Capital outlay | - | - | - |
| Travel | 3,500.00 | 3,500.00 | - |
| Supplies and services | 169,367.00 | 169,012.00 | 355.00 |
| Other | 28,628.00 | 28,628.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | 201,495.00 | 201,140.00 | 355.00 |
| Total Operating Expenses | <u>1,228,140.05</u> | <u>1,234,598.62</u> | <u>(6,458.57)</u> |
| Operating Income (Loss) | <u>(474,790.05)</u> | <u>(516,598.62)</u> | <u>41,808.57</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | 60,000.00 | 60,000.00 | - |
| Investment income | 5,000.00 | 5,000.00 | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | 410,000.00 | 455,000.00 | (45,000.00) |
| Net Non-operating Revenues | <u>475,000.00</u> | <u>520,000.00</u> | <u>(45,000.00)</u> |
| Increase (Decrease) in Net Position | <u>\$ 209.95</u> | <u>\$ 3,401.38</u> | <u>\$ (3,191.43)</u> |



**Missouri
State**TM

U N I V E R S I T Y

AUXILIARY SYSTEM FUND

YEAR ENDING JUNE 30, 2018

Missouri State University
 Operating Budget
 Auxiliary Funds
 For the Year Ending June 30, 2018

| | Bookstore | Residence Life | Plaster Student Union | Taylor Health Center | Intercollegiate Athletics | Athletic Facilities | Transit | B.E.A.R. Fee | Bill R. Foster and Family Recreation Center | FY18 | FY17 | Change | |
|--|-----------------------|------------------------|-----------------------|------------------------|---------------------------|-----------------------|----------------------|-----------------------|---|------------------------|------------------------|------------------------|--|
| Operating Revenue | | | | | | | | | | | | | Operating Revenue |
| Tuition and fees | \$ - | \$ - | \$ 1,882,017.00 | \$ 3,099,383.00 | \$ 108,400.00 | \$ 2,450,500.00 | \$ 1,205,000.00 | \$ 1,707,000.00 | \$ 2,844,000.00 | \$ 13,296,300.00 | \$ 11,909,544.00 | \$ 1,386,756.00 | Tuition and fees |
| Scholarships and fellowships | - | (816,162.00) | - | - | (4,438,916.00) | - | - | - | - | (5,255,078.00) | (4,993,440.00) | (261,638.00) | Scholarships and fellowships |
| Grants and contracts | - | - | - | - | - | - | - | - | - | - | - | - | Grants and contracts |
| Sales and services of educational services | - | - | - | - | - | - | - | - | - | - | - | - | Sales and services of educational services |
| Sales and services - auxiliaries | 4,117,500.00 | 34,313,701.00 | 895,150.00 | 2,129,400.00 | 3,815,678.00 | 557,305.00 | 2,367,000.00 | - | 239,500.00 | 48,435,234.00 | 47,420,533.00 | 1,014,701.00 | Sales and services - auxiliaries |
| Other revenues | - | 331,643.00 | 7,900.00 | - | - | 14,000.00 | 16,000.00 | - | 248,686.00 | 618,229.00 | 622,392.00 | (4,163.00) | Other revenues |
| Total Operating Revenue | 4,117,500.00 | 33,829,182.00 | 2,785,067.00 | 5,228,783.00 | (514,838.00) | 3,021,805.00 | 3,588,000.00 | 1,707,000.00 | 3,332,186.00 | 57,094,685.00 | 54,959,029.00 | 2,135,656.00 | Total Operating Revenue |
| Operating Expenses | | | | | | | | | | | | | Operating Expenses |
| Faculty and Staff Salaries | 641,024.00 | 3,999,296.87 | 831,690.87 | 2,311,224.00 | 4,461,480.00 | 655,414.30 | 969,076.86 | - | 534,772.00 | 14,403,978.90 | 14,394,900.57 | 9,078.33 | Faculty and Staff Salaries |
| Part-time help | 55,000.00 | 114,855.00 | 36,000.00 | 250,000.00 | 295,915.00 | 30,900.00 | 53,576.00 | - | 22,000.00 | 858,246.00 | 734,231.00 | 124,015.00 | Part-time help |
| Student help | 600,000.00 | 870,774.00 | 173,480.00 | 82,000.00 | 164,067.00 | 201,367.00 | 19,250.00 | - | 462,200.00 | 2,573,138.00 | 2,530,529.00 | 42,609.00 | Student help |
| Overtime | 12,000.00 | 45,911.00 | 3,000.00 | 10,000.00 | 12,000.00 | 17,000.00 | 27,000.00 | - | 1,000.00 | 127,911.00 | 129,411.00 | (1,500.00) | Overtime |
| Graduate Assistants | - | 226,143.00 | 62,945.00 | 12,771.00 | 114,051.00 | 20,772.00 | - | - | 96,876.00 | 533,558.00 | 471,514.00 | 62,044.00 | Graduate Assistants |
| Other personnel | 667,000.00 | 1,257,683.00 | 275,425.00 | 354,771.00 | 586,033.00 | 270,039.00 | 99,826.00 | - | 582,076.00 | 4,092,853.00 | 3,865,685.00 | 227,168.00 | Other personnel |
| Benefits | 236,001.81 | 1,456,355.30 | 303,493.44 | 854,863.54 | 1,635,908.68 | 239,361.65 | 350,644.03 | - | 233,442.20 | 5,310,070.65 | 4,936,520.21 | 373,550.44 | Benefits |
| Utilities | 28,458.00 | 1,475,440.00 | 292,487.00 | - | - | - | 177,168.00 | 121,273.00 | 173,005.00 | 2,267,831.00 | 2,660,606.00 | (392,775.00) | Utilities |
| Capital outlay | 100,000.00 | 354,566.00 | - | 20,000.00 | 35,000.00 | 18,000.00 | 6,500.00 | - | 100,000.00 | 634,066.00 | 601,066.00 | 33,000.00 | Capital outlay |
| Travel | 15,000.00 | 76,400.00 | - | 11,000.00 | 1,702,701.00 | 2,700.00 | 33,200.00 | - | 26,600.00 | 1,867,601.00 | 1,837,410.00 | 30,191.00 | Travel |
| Supplies and services | 484,032.00 | 10,445,214.00 | 324,590.00 | 304,000.00 | 1,689,623.32 | 303,309.00 | 1,348,561.00 | - | 283,151.00 | 15,182,480.32 | 14,986,631.00 | 195,849.32 | Supplies and services |
| Other | 150,000.00 | 785,819.00 | 30,850.00 | 72,000.00 | 1,284,937.00 | 63,903.00 | 5,000.00 | 200,000.00 | 54,300.00 | 2,646,809.00 | 2,097,522.00 | 549,287.00 | Other |
| Bad debt expense | 150,000.00 | 200,000.00 | - | 30,000.00 | - | - | - | - | - | 380,000.00 | 380,000.00 | - | Bad debt expense |
| Supplies and services | 899,032.00 | 11,861,999.00 | 355,440.00 | 437,000.00 | 4,712,261.32 | 387,912.00 | 1,393,261.00 | 200,000.00 | 464,051.00 | 20,710,956.32 | 19,902,629.00 | 808,327.32 | Supplies and services |
| Total Operating Expenses | 2,471,515.81 | 20,050,774.17 | 2,058,536.31 | 3,957,858.54 | 11,395,683.00 | 1,552,726.95 | 2,989,975.89 | 321,273.00 | 1,987,346.20 | 46,785,689.87 | 45,760,340.78 | 1,025,349.09 | Total Operating Expenses |
| Operating Income (Loss) | 1,645,984.19 | 13,778,407.83 | 726,530.69 | 1,270,924.46 | (11,910,521.00) | 1,469,078.05 | 598,024.11 | 1,385,727.00 | 1,344,839.80 | 10,308,995.13 | 9,198,688.22 | 1,110,306.91 | Operating Income (Loss) |
| Other Non-operating Revenues (Expenses) | | | | | | | | | | | | | Other Non-operating Revenues (Expenses) |
| State appropriations | - | - | - | - | - | - | - | - | - | - | - | - | State appropriations |
| Gifts | - | - | - | - | 1,179,683.00 | 2,811,301.00 | - | 150,000.00 | 247,500.00 | 4,388,484.00 | 5,027,135.00 | (638,651.00) | Gifts |
| Investment income | - | 6,000.00 | - | - | - | - | 2,500.00 | - | - | 8,500.00 | 8,500.00 | - | Investment income |
| Other non-operating revenue (expense) | - | - | - | - | - | - | - | - | - | - | - | - | Other non-operating revenue (expense) |
| Debt Service Transfers | (9,343.00) | (3,237,883.00) | (1,188,127.00) | (821,767.00) | - | (4,436,504.26) | (356,997.20) | (1,535,727.00) | (1,144,599.00) | (12,730,947.46) | (11,922,159.28) | (808,788.18) | Debt Service Transfers |
| Operating Transfers, net | (1,605,380.00) | (8,583,045.00) | 508,921.00 | (605,145.00) | 10,730,838.00 | 158,782.00 | 28,386.00 | - | - | 633,357.00 | (992,515.00) | 1,625,872.00 | Operating Transfers, net |
| Net Non-operating Revenues | (1,614,723.00) | (11,814,928.00) | (679,206.00) | (1,426,912.00) | 11,910,521.00 | (1,466,421.26) | (326,111.20) | (1,385,727.00) | (897,099.00) | (7,700,606.46) | (7,879,039.28) | 178,432.82 | Net Non-operating Revenues |
| Increase (Decrease) in Net Position | \$ 31,261.19 | \$ 1,963,479.83 | \$ 47,324.69 | \$ (155,987.54) | \$ - | \$ 2,656.79 | \$ 271,912.91 | \$ - | \$ 447,740.80 | \$ 2,608,388.67 | \$ 1,319,648.94 | \$ 1,288,739.73 | Increase (Decrease) in Net Position |

Missouri State University
Operating Budget
Bookstore
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|-----------------------|-----------------------|--------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ - | \$ - | \$ - |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 4,117,500.00 | 4,117,500.00 | - |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>4,117,500.00</u> | <u>4,117,500.00</u> | <u>-</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 641,024.00 | 636,570.00 | 4,454.00 |
| Part-time help | 55,000.00 | 80,000.00 | (25,000.00) |
| Student help | 600,000.00 | 600,000.00 | - |
| Overtime | 12,000.00 | 12,000.00 | - |
| Graduate Assistants | - | - | - |
| Other personnel | 667,000.00 | 692,000.00 | (25,000.00) |
| Benefits | 236,001.81 | 220,973.99 | 15,027.82 |
| Utilities | 28,458.00 | 31,028.00 | (2,570.00) |
| Capital outlay | 100,000.00 | 100,000.00 | - |
| Travel | 15,000.00 | 17,000.00 | (2,000.00) |
| Supplies and services | 484,032.00 | 478,973.00 | 5,059.00 |
| Other | 150,000.00 | 150,000.00 | - |
| Bad debt expense | 150,000.00 | 150,000.00 | - |
| Supplies and services | 899,032.00 | 895,973.00 | 3,059.00 |
| Total Operating Expenses | <u>2,471,515.81</u> | <u>2,476,544.99</u> | <u>(5,029.18)</u> |
| Operating Income (Loss) | <u>1,645,984.19</u> | <u>1,640,955.01</u> | <u>5,029.18</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (9,343.00) | (9,343.00) | - |
| Operating Transfers, net | (1,605,380.00) | (1,605,380.00) | - |
| Net Non-operating Revenues | <u>(1,614,723.00)</u> | <u>(1,614,723.00)</u> | <u>-</u> |
| Increase (Decrease) in Net Position | <u>\$ 31,261.19</u> | <u>\$ 26,232.01</u> | <u>\$ 5,029.18</u> |

Missouri State University
 Operating Budget
 Residence Life
 For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|------------------------|------------------------|---------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ - | \$ - | \$ - |
| Scholarships and fellowships | (816,162.00) | (792,390.00) | (23,772.00) |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 34,313,701.00 | 33,270,960.00 | 1,042,741.00 |
| Other revenues | 331,643.00 | 332,980.00 | (1,337.00) |
| Total Operating Revenue | <u>33,829,182.00</u> | <u>32,811,550.00</u> | <u>1,017,632.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 3,999,296.87 | 3,941,582.78 | 57,714.09 |
| Part-time help | 114,855.00 | 114,855.00 | - |
| Student help | 870,774.00 | 870,774.00 | - |
| Overtime | 45,911.00 | 45,911.00 | - |
| Graduate Assistants | 226,143.00 | 221,711.00 | 4,432.00 |
| Other personnel | 1,257,683.00 | 1,253,251.00 | 4,432.00 |
| Benefits | 1,456,355.30 | 1,339,901.32 | 116,453.98 |
| Utilities | 1,475,440.00 | 1,750,142.00 | (274,702.00) |
| Capital outlay | 354,566.00 | 354,566.00 | - |
| Travel | 76,400.00 | 76,400.00 | - |
| Supplies and services | 10,445,214.00 | 10,225,614.00 | 219,600.00 |
| Other | 785,819.00 | 785,819.00 | - |
| Bad debt expense | 200,000.00 | 200,000.00 | - |
| Supplies and services | 11,861,999.00 | 11,642,399.00 | 219,600.00 |
| Total Operating Expenses | <u>20,050,774.17</u> | <u>19,927,276.10</u> | <u>123,498.07</u> |
| Operating Income (Loss) | <u>13,778,407.83</u> | <u>12,884,273.90</u> | <u>894,133.93</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | 6,000.00 | 6,000.00 | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (3,237,883.00) | (3,240,950.00) | 3,067.00 |
| Operating Transfers, net | (8,583,045.00) | (7,765,545.00) | (817,500.00) |
| Net Non-operating Revenues | <u>(11,814,928.00)</u> | <u>(11,000,495.00)</u> | <u>(814,433.00)</u> |
| Increase (Decrease) in Net Position | <u>\$ 1,963,479.83</u> | <u>\$ 1,883,778.90</u> | <u>\$ 79,700.93</u> |

Missouri State University
Operating Budget
Plaster Student Union
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|---------------------|-----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 1,882,017.00 | \$ 1,848,695.00 | \$ 33,322.00 |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 895,150.00 | 877,250.00 | 17,900.00 |
| Other revenues | 7,900.00 | 7,900.00 | - |
| Total Operating Revenue | <u>2,785,067.00</u> | <u>2,733,845.00</u> | <u>51,222.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>831,690.87</u> | <u>805,175.78</u> | <u>26,515.09</u> |
| Part-time help | 36,000.00 | 25,500.00 | 10,500.00 |
| Student help | 173,480.00 | 153,480.00 | 20,000.00 |
| Overtime | 3,000.00 | 3,000.00 | - |
| Graduate Assistants | <u>62,945.00</u> | <u>62,945.00</u> | <u>-</u> |
| Other personnel | <u>275,425.00</u> | <u>244,925.00</u> | <u>30,500.00</u> |
| Benefits | <u>303,493.44</u> | <u>272,831.94</u> | <u>30,661.50</u> |
| Utilities | <u>292,487.00</u> | <u>304,692.00</u> | <u>(12,205.00)</u> |
| Capital outlay | - | - | - |
| Travel | - | 22,100.00 | (22,100.00) |
| Supplies and services | 324,590.00 | 290,735.00 | 33,855.00 |
| Other | 30,850.00 | 30,850.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | <u>355,440.00</u> | <u>343,685.00</u> | <u>11,755.00</u> |
| Total Operating Expenses | <u>2,058,536.31</u> | <u>1,971,309.72</u> | <u>87,226.59</u> |
| Operating Income (Loss) | <u>726,530.69</u> | <u>762,535.28</u> | <u>(36,004.59)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (1,188,127.00) | (1,187,412.00) | (715.00) |
| Operating Transfers, net | <u>508,921.00</u> | <u>510,277.00</u> | <u>(1,356.00)</u> |
| Net Non-operating Revenues | <u>(679,206.00)</u> | <u>(677,135.00)</u> | <u>(2,071.00)</u> |
| Increase (Decrease) in Net Position | <u>\$ 47,324.69</u> | <u>\$ 85,400.28</u> | <u>\$ (38,075.59)</u> |

Missouri State University
Operating Budget
Taylor Health Center
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|------------------------|------------------------|---------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 3,099,383.00 | \$ 2,026,849.00 | \$ 1,072,534.00 |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 2,129,400.00 | 2,129,400.00 | - |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>5,228,783.00</u> | <u>4,156,249.00</u> | <u>1,072,534.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>2,311,224.00</u> | <u>2,292,104.00</u> | <u>19,120.00</u> |
| Part-time help | 250,000.00 | 250,000.00 | - |
| Student help | 82,000.00 | 82,000.00 | - |
| Overtime | 10,000.00 | 10,000.00 | - |
| Graduate Assistants | <u>12,771.00</u> | <u>12,771.00</u> | <u>-</u> |
| Other personnel | <u>354,771.00</u> | <u>354,771.00</u> | <u>-</u> |
| Benefits | <u>854,863.54</u> | <u>792,972.87</u> | <u>61,890.67</u> |
| Utilities | <u>-</u> | <u>-</u> | <u>-</u> |
| Capital outlay | 20,000.00 | 20,000.00 | - |
| Travel | 11,000.00 | 11,000.00 | - |
| Supplies and services | 304,000.00 | 304,000.00 | - |
| Other | 72,000.00 | 72,000.00 | - |
| Bad debt expense | <u>30,000.00</u> | <u>30,000.00</u> | <u>-</u> |
| Supplies and services | <u>437,000.00</u> | <u>437,000.00</u> | <u>-</u> |
| Total Operating Expenses | <u>3,957,858.54</u> | <u>3,876,847.87</u> | <u>81,010.67</u> |
| Operating Income (Loss) | <u>1,270,924.46</u> | <u>279,401.13</u> | <u>991,523.33</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (821,767.00) | - | (821,767.00) |
| Operating Transfers, net | <u>(605,145.00)</u> | <u>(502,706.00)</u> | <u>(102,439.00)</u> |
| Net Non-operating Revenues | <u>(1,426,912.00)</u> | <u>(502,706.00)</u> | <u>(924,206.00)</u> |
| Increase (Decrease) in Net Position | <u>\$ (155,987.54)</u> | <u>\$ (223,304.87)</u> | <u>\$ 67,317.33</u> |

Missouri State University
Operating Budget
Intercollegiate Athletics
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|------------------------|------------------------|-----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 108,400.00 | \$ 107,000.00 | \$ 1,400.00 |
| Scholarships and fellowships | (4,438,916.00) | (4,201,050.00) | (237,866.00) |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 3,815,678.00 | 3,917,618.00 | (101,940.00) |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>(514,838.00)</u> | <u>(176,432.00)</u> | <u>(338,406.00)</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>4,461,480.00</u> | <u>4,597,933.42</u> | <u>(136,453.42)</u> |
| Part-time help | 295,915.00 | 156,300.00 | 139,615.00 |
| Student help | 164,067.00 | 97,150.00 | 66,917.00 |
| Overtime | 12,000.00 | 12,000.00 | - |
| Graduate Assistants | <u>114,051.00</u> | <u>86,013.00</u> | <u>28,038.00</u> |
| Other personnel | <u>586,033.00</u> | <u>351,463.00</u> | <u>234,570.00</u> |
| Benefits | <u>1,635,908.68</u> | <u>1,564,411.00</u> | <u>71,497.68</u> |
| Utilities | - | - | - |
| Capital outlay | 35,000.00 | - | 35,000.00 |
| Travel | 1,702,701.00 | 1,648,110.00 | 54,591.00 |
| Supplies and services | 1,689,623.32 | 1,700,625.00 | (11,001.68) |
| Other | 1,284,937.00 | 733,250.00 | 551,687.00 |
| Bad debt expense | - | - | - |
| Supplies and services | <u>4,712,261.32</u> | <u>4,081,985.00</u> | <u>630,276.32</u> |
| Total Operating Expenses | <u>11,395,683.00</u> | <u>10,595,792.42</u> | <u>799,890.58</u> |
| Operating Income (Loss) | <u>(11,910,521.00)</u> | <u>(10,772,224.42)</u> | <u>(1,138,296.58)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | 1,179,683.00 | 1,701,834.00 | (522,151.00) |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | <u>10,730,838.00</u> | <u>8,079,099.00</u> | <u>2,651,739.00</u> |
| Net Non-operating Revenues | <u>11,910,521.00</u> | <u>9,780,933.00</u> | <u>2,129,588.00</u> |
| Increase (Decrease) in Net Position | <u>\$ -</u> | <u>\$ (991,291.42)</u> | <u>\$ 991,291.42</u> |

Missouri State University
 Operating Budget
 Athletic Facilities
 For the Year Ending June 30, 2018

| | <u>Plaster Sports Complex</u> | <u>Hammons Student Center</u> | <u>JQH Arena</u> | <u>FY18</u> | <u>FY17</u> | <u>Change</u> | |
|--|---------------------------------------|---------------------------------------|----------------------|-----------------------|-----------------------|---------------------|--|
| Operating Revenue | | | | | | | Operating Revenue |
| Tuition and fees | \$ 335,000.00 | \$ 1,640,000.00 | \$ 475,500.00 | \$ 2,450,500.00 | \$ 2,378,000.00 | \$ 72,500.00 | Tuition and fees |
| Scholarships and fellowships | - | - | - | - | - | - | Scholarships and fellowships |
| Grants and contracts | - | - | - | - | - | - | Grants and contracts |
| Sales and services of educational services | - | - | - | - | - | - | Sales and services of educational services |
| Sales and services - auxiliaries | 37,000.00 | 21,000.00 | 499,305.00 | 557,305.00 | 557,305.00 | - | Sales and services - auxiliaries |
| Other revenues | - | - | 14,000.00 | 14,000.00 | 14,000.00 | - | Other revenues |
| Total Operating Revenue | <u>372,000.00</u> | <u>1,661,000.00</u> | <u>988,805.00</u> | <u>3,021,805.00</u> | <u>2,949,305.00</u> | <u>72,500.00</u> | Total Operating Revenue |
| Operating Expenses | | | | | | | Operating Expenses |
| Faculty and Staff Salaries | 26,520.00 | 376,132.88 | 252,761.42 | 655,414.30 | 614,356.20 | 41,058.10 | Faculty and Staff Salaries |
| Part-time help | 1,900.00 | 19,000.00 | 10,000.00 | 30,900.00 | 32,000.00 | (1,100.00) | Part-time help |
| Student help | 53,367.00 | 133,000.00 | 15,000.00 | 201,367.00 | 211,175.00 | (9,808.00) | Student help |
| Overtime | 1,000.00 | 8,000.00 | 8,000.00 | 17,000.00 | 17,000.00 | - | Overtime |
| Graduate Assistants | - | 10,258.00 | 10,514.00 | 20,772.00 | 30,034.00 | (9,262.00) | Graduate Assistants |
| Other personnel | 56,267.00 | 170,258.00 | 43,514.00 | 270,039.00 | 290,209.00 | (20,170.00) | Other personnel |
| Benefits | 9,734.98 | 137,463.15 | 92,163.52 | 239,361.65 | 209,220.61 | 30,141.04 | Benefits |
| Utilities | - | - | - | - | 217,936.00 | (217,936.00) | Utilities |
| Capital outlay | - | 18,000.00 | - | 18,000.00 | 20,000.00 | (2,000.00) | Capital outlay |
| Travel | - | 2,700.00 | - | 2,700.00 | 3,000.00 | (300.00) | Travel |
| Supplies and services | 60,356.00 | 145,702.00 | 97,251.00 | 303,309.00 | 357,708.00 | (54,399.00) | Supplies and services |
| Other | 18,000.00 | 19,903.00 | 26,000.00 | 63,903.00 | 65,903.00 | (2,000.00) | Other |
| Bad debt expense | - | - | - | - | - | - | Bad debt expense |
| Supplies and services | 78,356.00 | 186,305.00 | 123,251.00 | 387,912.00 | 446,611.00 | (58,699.00) | Supplies and services |
| Total Operating Expenses | <u>170,877.98</u> | <u>870,159.03</u> | <u>511,689.94</u> | <u>1,552,726.95</u> | <u>1,778,332.81</u> | <u>(225,605.86)</u> | Total Operating Expenses |
| Operating Income (Loss) | <u>201,122.02</u> | <u>790,840.97</u> | <u>477,115.06</u> | <u>1,469,078.05</u> | <u>1,170,972.19</u> | <u>298,105.86</u> | Operating Income (Loss) |
| Other Non-operating Revenues (Expenses) | | | | | | | Other Non-operating Revenues (Expenses) |
| State appropriations | - | - | - | - | - | - | State appropriations |
| Gifts | - | - | 2,811,301.00 | 2,811,301.00 | 2,927,801.00 | (116,500.00) | Gifts |
| Investment income | - | - | - | - | - | - | Investment income |
| Other non-operating revenue (expense) | - | - | - | - | - | - | Other non-operating revenue (expense) |
| Debt Service Transfers | (148,574.14) | (427,598.86) | (3,860,331.26) | (4,436,504.26) | (4,441,204.76) | 4,700.50 | Debt Service Transfers |
| Operating Transfers, net | (52,000.00) | (361,218.00) | 572,000.00 | 158,782.00 | 263,354.00 | (104,572.00) | Operating Transfers, net |
| Net Non-operating Revenues | <u>(200,574.14)</u> | <u>(788,816.86)</u> | <u>(477,030.26)</u> | <u>(1,466,421.26)</u> | <u>(1,250,049.76)</u> | <u>(216,371.50)</u> | Net Non-operating Revenues |
| Increase (Decrease) in Net Position | <u>\$ 547.88</u> | <u>\$ 2,024.11</u> | <u>\$ 84.80</u> | <u>\$ 2,656.79</u> | <u>\$ (79,077.57)</u> | <u>\$ 81,734.36</u> | Increase (Decrease) in Net Position |

Missouri State University
Operating Budget
Athletic Facilities-Plaster Sports Complex
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|---------------------|-----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 335,000.00 | \$ 327,000.00 | \$ 8,000.00 |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 37,000.00 | 37,000.00 | - |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>372,000.00</u> | <u>364,000.00</u> | <u>8,000.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>26,520.00</u> | <u>25,132.00</u> | <u>1,388.00</u> |
| Part-time help | 1,900.00 | 2,000.00 | (100.00) |
| Student help | 53,367.00 | 56,175.00 | (2,808.00) |
| Overtime | 1,000.00 | 1,000.00 | - |
| Graduate Assistants | - | - | - |
| Other personnel | <u>56,267.00</u> | <u>59,175.00</u> | <u>(2,908.00)</u> |
| Benefits | <u>9,734.98</u> | <u>8,619.11</u> | <u>1,115.87</u> |
| Utilities | - | - | - |
| Capital outlay | - | - | - |
| Travel | - | - | - |
| Supplies and services | 60,356.00 | 63,532.00 | (3,176.00) |
| Other | 18,000.00 | 20,000.00 | (2,000.00) |
| Bad debt expense | - | - | - |
| Supplies and services | <u>78,356.00</u> | <u>83,532.00</u> | <u>(5,176.00)</u> |
| Total Operating Expenses | <u>170,877.98</u> | <u>176,458.11</u> | <u>(5,580.13)</u> |
| Operating Income (Loss) | <u>201,122.02</u> | <u>187,541.89</u> | <u>13,580.13</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (148,574.14) | (148,470.27) | (103.87) |
| Operating Transfers, net | <u>(52,000.00)</u> | <u>(25,000.00)</u> | <u>(27,000.00)</u> |
| Net Non-operating Revenues | <u>(200,574.14)</u> | <u>(173,470.27)</u> | <u>(27,103.87)</u> |
| Increase (Decrease) in Net Position | <u>\$ 547.88</u> | <u>\$ 14,071.62</u> | <u>\$ (13,523.74)</u> |

Missouri State University
Operating Budget
Athletic Facilities-Hammons Student Center
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|----------------------|------------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 1,640,000.00 | \$ 1,600,000.00 | \$ 40,000.00 |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 21,000.00 | 21,000.00 | - |
| Other revenues | - | - | - |
| Total Operating Revenue | <u>1,661,000.00</u> | <u>1,621,000.00</u> | <u>40,000.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>376,132.88</u> | <u>352,928.24</u> | <u>23,204.64</u> |
| Part-time help | 19,000.00 | 20,000.00 | (1,000.00) |
| Student help | 133,000.00 | 140,000.00 | (7,000.00) |
| Overtime | 8,000.00 | 8,000.00 | - |
| Graduate Assistants | <u>10,258.00</u> | <u>19,726.00</u> | <u>(9,468.00)</u> |
| Other personnel | <u>170,258.00</u> | <u>187,726.00</u> | <u>(17,468.00)</u> |
| Benefits | <u>137,463.15</u> | <u>120,296.77</u> | <u>17,166.38</u> |
| Utilities | <u>-</u> | <u>217,936.00</u> | <u>(217,936.00)</u> |
| Capital outlay | 18,000.00 | 20,000.00 | (2,000.00) |
| Travel | 2,700.00 | 3,000.00 | (300.00) |
| Supplies and services | 145,702.00 | 196,925.00 | (51,223.00) |
| Other | 19,903.00 | 19,903.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | <u>186,305.00</u> | <u>239,828.00</u> | <u>(53,523.00)</u> |
| Total Operating Expenses | <u>870,159.03</u> | <u>1,118,715.01</u> | <u>(248,555.98)</u> |
| Operating Income (Loss) | <u>790,840.97</u> | <u>502,284.99</u> | <u>288,555.98</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (427,598.86) | (427,303.23) | (295.63) |
| Operating Transfers, net | <u>(361,218.00)</u> | <u>125,354.00</u> | <u>(486,572.00)</u> |
| Net Non-operating Revenues | <u>(788,816.86)</u> | <u>(301,949.23)</u> | <u>(486,867.63)</u> |
| Increase (Decrease) in Net Position | <u>\$ 2,024.11</u> | <u>\$ 200,335.76</u> | <u>\$ (198,311.65)</u> |

Missouri State University
 Operating Budget
 Athletic Facilities-JQH Arena
 For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|------------------------|----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 475,500.00 | \$ 451,000.00 | \$ 24,500.00 |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 499,305.00 | 499,305.00 | - |
| Other revenues | 14,000.00 | 14,000.00 | - |
| Total Operating Revenue | <u>988,805.00</u> | <u>964,305.00</u> | <u>24,500.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 252,761.42 | 236,295.96 | 16,465.46 |
| Part-time help | 10,000.00 | 10,000.00 | - |
| Student help | 15,000.00 | 15,000.00 | - |
| Overtime | 8,000.00 | 8,000.00 | - |
| Graduate Assistants | 10,514.00 | 10,308.00 | 206.00 |
| Other personnel | 43,514.00 | 43,308.00 | 206.00 |
| Benefits | 92,163.52 | 80,304.73 | 11,858.79 |
| Utilities | - | - | - |
| Capital outlay | - | - | - |
| Travel | - | - | - |
| Supplies and services | 97,251.00 | 97,251.00 | - |
| Other | 26,000.00 | 26,000.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | 123,251.00 | 123,251.00 | - |
| Total Operating Expenses | <u>511,689.94</u> | <u>483,159.69</u> | <u>28,530.25</u> |
| Operating Income (Loss) | <u>477,115.06</u> | <u>481,145.31</u> | <u>(4,030.25)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | 2,811,301.00 | 2,927,801.00 | (116,500.00) |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (3,860,331.26) | (3,865,431.26) | 5,100.00 |
| Operating Transfers, net | 572,000.00 | 163,000.00 | 409,000.00 |
| Net Non-operating Revenues | <u>(477,030.26)</u> | <u>(774,630.26)</u> | <u>297,600.00</u> |
| Increase (Decrease) in Net Position | <u>\$ 84.80</u> | <u>\$ (293,484.95)</u> | <u>\$ 293,569.75</u> |

Missouri State University
Operating Budget
Transit
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|----------------------|----------------------|---------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 1,205,000.00 | \$ 1,176,000.00 | \$ 29,000.00 |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 2,367,000.00 | 2,317,000.00 | 50,000.00 |
| Other revenues | 16,000.00 | 16,000.00 | - |
| Total Operating Revenue | <u>3,588,000.00</u> | <u>3,509,000.00</u> | <u>79,000.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 969,076.86 | 977,810.39 | (8,733.53) |
| Part-time help | 53,576.00 | 53,576.00 | - |
| Student help | 19,250.00 | 19,250.00 | - |
| Overtime | 27,000.00 | 27,000.00 | - |
| Graduate Assistants | - | - | - |
| Other personnel | 99,826.00 | 99,826.00 | - |
| Benefits | 350,644.03 | 329,911.34 | 20,732.69 |
| Utilities | 177,168.00 | 188,896.00 | (11,728.00) |
| Capital outlay | 6,500.00 | 6,500.00 | - |
| Travel | 33,200.00 | 33,200.00 | - |
| Supplies and services | 1,348,561.00 | 1,348,561.00 | - |
| Other | 5,000.00 | 5,000.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | 1,393,261.00 | 1,393,261.00 | - |
| Total Operating Expenses | <u>2,989,975.89</u> | <u>2,989,704.73</u> | <u>271.16</u> |
| Operating Income (Loss) | <u>598,024.11</u> | <u>519,295.27</u> | <u>78,728.84</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | 2,500.00 | 2,500.00 | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (356,997.20) | (356,792.02) | (205.18) |
| Operating Transfers, net | 28,386.00 | 28,386.00 | - |
| Net Non-operating Revenues | <u>(326,111.20)</u> | <u>(325,906.02)</u> | <u>(205.18)</u> |
| Increase (Decrease) in Net Position | <u>\$ 271,912.91</u> | <u>\$ 193,389.25</u> | <u>\$ 78,523.66</u> |

Missouri State University
Operating Budget
Bill R Foster and Family Recreation Center
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|----------------------|----------------------|---------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 2,844,000.00 | \$ 2,773,000.00 | \$ 71,000.00 |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 239,500.00 | 233,500.00 | 6,000.00 |
| Other revenues | 248,686.00 | 251,512.00 | (2,826.00) |
| Total Operating Revenue | <u>3,332,186.00</u> | <u>3,258,012.00</u> | <u>74,174.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 534,772.00 | 529,368.00 | 5,404.00 |
| Part-time help | 22,000.00 | 22,000.00 | - |
| Student help | 462,200.00 | 496,700.00 | (34,500.00) |
| Overtime | 1,000.00 | 2,500.00 | (1,500.00) |
| Graduate Assistants | 96,876.00 | 58,040.00 | 38,836.00 |
| Other personnel | 582,076.00 | 579,240.00 | 2,836.00 |
| Benefits | 233,442.20 | 206,297.14 | 27,145.06 |
| Utilities | 173,005.00 | 167,912.00 | 5,093.00 |
| Capital outlay | 100,000.00 | 100,000.00 | - |
| Travel | 26,600.00 | 26,600.00 | - |
| Supplies and services | 283,151.00 | 280,415.00 | 2,736.00 |
| Other | 54,300.00 | 54,700.00 | (400.00) |
| Bad debt expense | - | - | - |
| Supplies and services | 464,051.00 | 461,715.00 | 2,336.00 |
| Total Operating Expenses | <u>1,987,346.20</u> | <u>1,944,532.14</u> | <u>42,814.06</u> |
| Operating Income (Loss) | <u>1,344,839.80</u> | <u>1,313,479.86</u> | <u>31,359.94</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | 247,500.00 | 247,500.00 | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (1,144,599.00) | (1,151,170.00) | 6,571.00 |
| Operating Transfers, net | - | - | - |
| Net Non-operating Revenues | <u>(897,099.00)</u> | <u>(903,670.00)</u> | <u>6,571.00</u> |
| Increase (Decrease) in Net Position | <u>\$ 447,740.80</u> | <u>\$ 409,809.86</u> | <u>\$ 37,930.94</u> |



**Missouri
State**TM

U N I V E R S I T Y

**WEST PLAINS CAMPUS
OPERATING & AUXILIARY**

YEAR ENDING JUNE 30, 2018

Missouri State University
 Operating Budget
 West Plains Funds
 For the Year Ending June 30, 2018

| | West Plains Operating | West Plains Designated | West Plains Auxiliary | FY18 | FY17 | Change |
|--|--------------------------|---------------------------|--------------------------|-----------------------|-----------------------|---------------------|
| Operating Revenue | | | | | | |
| Tuition and fees | \$ 4,621,689.00 | \$ - | \$ 75,250.00 | \$ 4,696,939.00 | \$ 4,708,439.00 | \$ (11,500.00) |
| Scholarships and fellowships | (443,600.00) | - | (45,500.00) | (489,100.00) | (498,856.00) | 9,756.00 |
| Grants and contracts | - | - | - | - | - | - |
| Sales and services of educational services | 141,000.00 | - | - | 141,000.00 | 141,000.00 | - |
| Sales and services - auxiliaries | - | - | 1,326,374.00 | 1,326,374.00 | 709,841.00 | 616,533.00 |
| Other revenues | 29,241.00 | - | 50,338.00 | 79,579.00 | 49,579.00 | 30,000.00 |
| Total Operating Revenue | 4,348,330.00 | - | 1,406,462.00 | 5,754,792.00 | 5,110,003.00 | 644,789.00 |
| Operating Expenses | | | | | | |
| Faculty and Staff Salaries | 5,733,636.25 | 304,971.50 | 279,132.00 | 6,317,739.75 | 6,484,960.40 | (167,220.65) |
| Part-time help | 297,610.00 | 25,000.00 | 14,280.00 | 336,890.00 | 334,950.00 | 1,940.00 |
| Student help | 117,981.00 | - | 57,305.00 | 175,286.00 | 161,561.00 | 13,725.00 |
| Overtime | 4,541.00 | - | - | 4,541.00 | 4,541.00 | - |
| Graduate Assistants | - | - | - | - | - | - |
| Other personnel | 420,132.00 | 25,000.00 | 71,585.00 | 516,717.00 | 501,052.00 | 15,665.00 |
| Benefits | 1,969,519.91 | 109,339.20 | 101,727.32 | 2,180,586.43 | 2,098,436.24 | 82,150.19 |
| Utilities | 261,704.00 | - | 47,280.00 | 308,984.00 | 338,984.00 | (30,000.00) |
| Capital outlay | 66,915.00 | - | - | 66,915.00 | 75,915.00 | (9,000.00) |
| Travel | 78,204.00 | - | 3,700.00 | 81,904.00 | 138,294.00 | (56,390.00) |
| Supplies and services | 602,737.00 | 33,599.00 | 194,093.30 | 830,429.30 | 892,380.80 | (61,951.50) |
| Other | 637,914.00 | 12,090.00 | 468,510.00 | 1,118,514.00 | 766,024.00 | 352,490.00 |
| Bad debt expense | 30,000.00 | - | - | 30,000.00 | 30,000.00 | - |
| Supplies and services | 1,415,770.00 | 45,689.00 | 666,303.30 | 2,127,762.30 | 1,902,613.80 | 225,148.50 |
| Total Operating Expenses | 9,800,762.16 | 484,999.70 | 1,166,027.62 | 11,451,789.48 | 11,326,046.44 | 125,743.04 |
| Operating Income (Loss) | (5,452,432.16) | (484,999.70) | 240,434.38 | (5,696,997.48) | (6,216,043.44) | 519,045.96 |
| Other Non-operating Revenues (Expenses) | | | | | | |
| State appropriations | 5,341,207.00 | 485,000.00 | - | 5,826,207.00 | 6,294,199.00 | (467,992.00) |
| Gifts | 45,000.00 | - | - | 45,000.00 | 45,000.00 | - |
| Investment income | 30,000.00 | - | 5,150.00 | 35,150.00 | 35,150.00 | - |
| Other non-operating revenue (expense) | - | - | - | - | - | - |
| Debt Service Transfers | (39,043.75) | - | (72,660.54) | (111,704.29) | (111,704.29) | - |
| Operating Transfers, net | 137,606.00 | - | (137,606.00) | - | - | - |
| Net Non-operating Revenues | 5,514,769.25 | 485,000.00 | (205,116.54) | 5,794,652.71 | 6,262,644.71 | (467,992.00) |
| Increase (Decrease) in Net Position | 62,337.09 | 0.30 | 35,317.84 | 97,655.23 | 46,601.27 | 51,053.96 |
| Non-Recurring Allocations included in FY18 Budget | - | - | - | - | - | - |
| Increase (Decrease) in Net Position excluding non-recurring | \$ 62,337.09 | \$ 0.30 | \$ 35,317.84 | \$ 97,655.23 | \$ 46,601.27 | \$ 51,053.96 |

Missouri State University
Operating Budget
West Plains Operating
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|-----------------------|-----------------------|---------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 4,621,689.00 | \$4,620,189.00 | \$ 1,500.00 |
| Scholarships and fellowships | (443,600.00) | (475,600.00) | 32,000.00 |
| Grants and contracts | - | - | - |
| Sales and services of educational services | 141,000.00 | 141,000.00 | - |
| Sales and services - auxiliaries | - | - | - |
| Other revenues | 29,241.00 | 29,241.00 | - |
| Total Operating Revenue | <u>4,348,330.00</u> | <u>4,314,830.00</u> | <u>33,500.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 5,733,636.25 | 6,034,134.34 | (300,498.09) |
| Part-time help | 297,610.00 | 314,220.00 | (16,610.00) |
| Student help | 117,981.00 | 101,981.00 | 16,000.00 |
| Overtime | 4,541.00 | 4,541.00 | - |
| Graduate Assistants | - | - | - |
| Other personnel | 420,132.00 | 420,742.00 | (610.00) |
| Benefits | 1,969,519.91 | 1,947,708.62 | 21,811.29 |
| Utilities | 261,704.00 | 291,704.00 | (30,000.00) |
| Capital outlay | 66,915.00 | 75,915.00 | (9,000.00) |
| Travel | 78,204.00 | 135,394.00 | (57,190.00) |
| Supplies and services | 602,737.00 | 673,893.00 | (71,156.00) |
| Other | 637,914.00 | 685,814.00 | (47,900.00) |
| Bad debt expense | 30,000.00 | 30,000.00 | - |
| Supplies and services | 1,415,770.00 | 1,601,016.00 | (185,246.00) |
| Total Operating Expenses | <u>9,800,762.16</u> | <u>10,295,304.96</u> | <u>(494,542.80)</u> |
| Operating Income (Loss) | <u>(5,452,432.16)</u> | <u>(5,980,474.96)</u> | <u>528,042.80</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | 5,341,207.00 | 5,809,199.00 | (467,992.00) |
| Gifts | 45,000.00 | 45,000.00 | - |
| Investment income | 30,000.00 | 30,000.00 | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (39,043.75) | (39,043.75) | - |
| Operating Transfers, net | 137,606.00 | 137,606.00 | - |
| Net Non-operating Revenues | <u>5,514,769.25</u> | <u>5,982,761.25</u> | <u>(467,992.00)</u> |
| Increase (Decrease) in Net Position | 62,337.09 | 2,286.29 | 60,050.80 |
| Non-Recurring Allocations included in FY18 Budget | - | - | - |
| Increase (Decrease) in Net Position excluding non-recurring | <u>\$ 62,337.09</u> | <u>\$ 2,286.29</u> | <u>\$ 60,050.80</u> |

Missouri State University
 Operating Budget
 West Plains Auxiliary Funds
 For the Year Ending June 30, 2018

| | Bookstore | Food Service | Residence Life | Recreation Center | FY18 | FY17 | Change |
|--|---------------------|--------------------|---------------------|-----------------------|---------------------|---------------------|----------------------|
| Operating Revenue | | | | | | | |
| Tuition and fees | \$ - | \$ - | \$ - | \$ 75,250.00 | \$ 75,250.00 | \$ 88,250.00 | \$ (13,000.00) |
| Scholarships and fellowships | - | - | (45,500.00) | - | (45,500.00) | (23,256.00) | (22,244.00) |
| Grants and contracts | - | - | - | - | - | - | - |
| Sales and services of educational services | - | - | - | - | - | - | - |
| Sales and services - auxiliaries | 292,901.00 | 189,840.00 | 841,633.00 | 2,000.00 | 1,326,374.00 | 709,841.00 | 616,533.00 |
| Other revenues | 900.00 | 200.00 | 35,000.00 | 14,238.00 | 50,338.00 | 20,338.00 | 30,000.00 |
| Total Operating Revenue | 293,801.00 | 190,040.00 | 831,133.00 | 91,488.00 | 1,406,462.00 | 795,173.00 | 611,289.00 |
| Operating Expenses | | | | | | | |
| Faculty and Staff Salaries | 108,462.25 | 60,573.25 | 110,096.50 | - | 279,132.00 | 198,684.84 | 80,447.16 |
| Part-time help | - | 4,000.00 | 10,280.00 | - | 14,280.00 | 15,730.00 | (1,450.00) |
| Student help | 14,000.00 | 16,055.00 | - | 27,250.00 | 57,305.00 | 59,580.00 | (2,275.00) |
| Overtime | - | - | - | - | - | - | - |
| Graduate Assistants | - | - | - | - | - | - | - |
| Other personnel | 14,000.00 | 20,055.00 | 10,280.00 | 27,250.00 | 71,585.00 | 75,310.00 | (3,725.00) |
| Benefits | 39,219.94 | 22,696.49 | 39,810.89 | - | 101,727.32 | 67,516.05 | 34,211.27 |
| Utilities | 4,100.00 | 5,740.00 | 31,200.00 | 6,240.00 | 47,280.00 | 47,280.00 | - |
| Capital outlay | - | - | - | - | - | - | - |
| Travel | 3,100.00 | 600.00 | - | - | 3,700.00 | 2,900.00 | 800.00 |
| Supplies and services | 21,260.00 | 74,518.30 | 96,315.00 | 2,000.00 | 194,093.30 | 140,579.30 | 53,514.00 |
| Other | 7,600.00 | 2,000.00 | 458,660.00 | 250.00 | 468,510.00 | 13,510.00 | 455,000.00 |
| Bad debt expense | - | - | - | - | - | - | - |
| Supplies and services | 31,960.00 | 77,118.30 | 554,975.00 | 2,250.00 | 666,303.30 | 156,989.30 | 509,314.00 |
| Total Operating Expenses | 197,742.19 | 186,183.04 | 746,362.39 | 35,740.00 | 1,166,027.62 | 545,780.19 | 620,247.43 |
| Operating Income (Loss) | 96,058.81 | 3,856.96 | 84,770.61 | 55,748.00 | 240,434.38 | 249,392.81 | (8,958.43) |
| Other Non-operating Revenues (Expenses) | | | | | | | |
| State appropriations | - | - | - | - | - | - | - |
| Gifts | - | - | - | - | - | - | - |
| Investment income | 4,100.00 | 550.00 | 500.00 | - | 5,150.00 | 5,150.00 | - |
| Other non-operating revenue (expense) | - | - | - | - | - | - | - |
| Debt Service Transfers | - | - | - | (72,660.54) | (72,660.54) | (72,660.54) | - |
| Operating Transfers, net | (78,320.00) | - | (59,286.00) | - | (137,606.00) | (137,606.00) | - |
| Net Non-operating Revenues | (74,220.00) | 550.00 | (58,786.00) | (72,660.54) | (205,116.54) | (205,116.54) | - |
| Increase (Decrease) in Net Position | \$ 21,838.81 | \$ 4,406.96 | \$ 25,984.61 | \$ (16,912.54) | \$ 35,317.84 | \$ 44,276.27 | \$ (8,958.43) |

Missouri State University
Operating Budget
West Plains Bookstore
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|---------------------|--------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ - | \$ - | \$ - |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 292,901.00 | 292,901.00 | - |
| Other revenues | 900.00 | 900.00 | - |
| Total Operating Revenue | <u>293,801.00</u> | <u>293,801.00</u> | <u>-</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | <u>108,462.25</u> | <u>109,198.19</u> | <u>(735.94)</u> |
| Part-time help | - | 1,700.00 | (1,700.00) |
| Student help | 14,000.00 | 12,275.00 | 1,725.00 |
| Overtime | - | - | - |
| Graduate Assistants | - | - | - |
| Other personnel | <u>14,000.00</u> | <u>13,975.00</u> | <u>25.00</u> |
| Benefits | <u>39,219.94</u> | <u>36,921.04</u> | <u>2,298.90</u> |
| Utilities | <u>4,100.00</u> | <u>4,100.00</u> | <u>-</u> |
| Capital outlay | - | - | - |
| Travel | 3,100.00 | 2,300.00 | 800.00 |
| Supplies and services | 21,260.00 | 19,496.00 | 1,764.00 |
| Other | 7,600.00 | 7,600.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | <u>31,960.00</u> | <u>29,396.00</u> | <u>2,564.00</u> |
| Total Operating Expenses | <u>197,742.19</u> | <u>193,590.23</u> | <u>(4,151.96)</u> |
| Operating Income (Loss) | <u>96,058.81</u> | <u>100,210.77</u> | <u>4,151.96</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | 4,100.00 | 4,100.00 | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | <u>(78,320.00)</u> | <u>(78,320.00)</u> | <u>-</u> |
| Net Non-operating Revenues | <u>(74,220.00)</u> | <u>(74,220.00)</u> | <u>-</u> |
| Increase (Decrease) in Net Position | <u>\$ 21,838.81</u> | <u>\$ 25,990.77</u> | <u>\$ 4,151.96</u> |

Missouri State University
Operating Budget
West Plains Food Service
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|--------------------|--------------------|----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ - | \$ - | \$ - |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 189,840.00 | 189,840.00 | - |
| Other revenues | 200.00 | 200.00 | - |
| Total Operating Revenue | <u>190,040.00</u> | <u>190,040.00</u> | <u>-</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 60,573.25 | 59,958.38 | 614.87 |
| Part-time help | 4,000.00 | - | 4,000.00 |
| Student help | 16,055.00 | 20,055.00 | (4,000.00) |
| Overtime | - | - | - |
| Graduate Assistants | - | - | - |
| Other personnel | 20,055.00 | 20,055.00 | - |
| Benefits | 22,696.49 | 20,201.65 | 2,494.84 |
| Utilities | 5,740.00 | 5,740.00 | - |
| Capital outlay | - | - | - |
| Travel | 600.00 | 600.00 | - |
| Supplies and services | 74,518.30 | 74,518.30 | - |
| Other | 2,000.00 | 2,000.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | 77,118.30 | 77,118.30 | - |
| Total Operating Expenses | <u>186,183.04</u> | <u>183,073.33</u> | <u>3,109.71</u> |
| Operating Income (Loss) | <u>3,856.96</u> | <u>6,966.67</u> | <u>(3,109.71)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | 550.00 | 550.00 | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | - | - | - |
| Net Non-operating Revenues | <u>550.00</u> | <u>550.00</u> | <u>-</u> |
| Increase (Decrease) in Net Position | <u>\$ 4,406.96</u> | <u>\$ 7,516.67</u> | <u>\$ (3,109.71)</u> |

Missouri State University
Operating Budget
West Plains Residence Life
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|---------------------|---------------------|--------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ - | \$ - | \$ - |
| Scholarships and fellowships | (45,500.00) | (23,256.00) | (22,244.00) |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 841,633.00 | 224,600.00 | 617,033.00 |
| Other revenues | 35,000.00 | 5,000.00 | 30,000.00 |
| Total Operating Revenue | <u>831,133.00</u> | <u>206,344.00</u> | <u>624,789.00</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | 110,096.50 | 29,528.27 | 80,568.23 |
| Part-time help | 10,280.00 | 10,280.00 | - |
| Student help | - | - | - |
| Overtime | - | - | - |
| Graduate Assistants | - | - | - |
| Other personnel | 10,280.00 | 10,280.00 | - |
| Benefits | 39,810.89 | 10,108.73 | 29,702.16 |
| Utilities | 31,200.00 | 31,200.00 | - |
| Capital outlay | - | - | - |
| Travel | - | - | - |
| Supplies and services | 96,315.00 | 46,315.00 | 50,000.00 |
| Other | 458,660.00 | 3,660.00 | 455,000.00 |
| Bad debt expense | - | - | - |
| Supplies and services | 554,975.00 | 49,975.00 | 505,000.00 |
| Total Operating Expenses | <u>746,362.39</u> | <u>131,092.00</u> | <u>615,270.39</u> |
| Operating Income (Loss) | <u>84,770.61</u> | <u>75,252.00</u> | <u>9,518.61</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | 500.00 | 500.00 | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | - | - | - |
| Operating Transfers, net | (59,286.00) | (59,286.00) | - |
| Net Non-operating Revenues | <u>(58,786.00)</u> | <u>(58,786.00)</u> | <u>-</u> |
| Increase (Decrease) in Net Position | <u>\$ 25,984.61</u> | <u>\$ 16,466.00</u> | <u>\$ 9,518.61</u> |

Missouri State University
Operating Budget
West Plains Recreation Center
For the Year Ending June 30, 2018

| | <u>FY18</u> | <u>FY17</u> | <u>Change</u> |
|--|-----------------------|----------------------|-----------------------|
| Operating Revenue | | | |
| Tuition and fees | \$ 75,250.00 | \$ 88,250.00 | \$ (13,000.00) |
| Scholarships and fellowships | - | - | - |
| Grants and contracts | - | - | - |
| Sales and services of educational services | - | - | - |
| Sales and services - auxiliaries | 2,000.00 | 2,500.00 | (500.00) |
| Other revenues | 14,238.00 | 14,238.00 | - |
| Total Operating Revenue | <u>91,488.00</u> | <u>104,988.00</u> | <u>(13,500.00)</u> |
| Operating Expenses | | | |
| Faculty and Staff Salaries | - | - | - |
| Part-time help | - | 3,750.00 | (3,750.00) |
| Student help | 27,250.00 | 27,250.00 | - |
| Overtime | - | - | - |
| Graduate Assistants | - | - | - |
| Other personnel | 27,250.00 | 31,000.00 | (3,750.00) |
| Benefits | - | 284.63 | (284.63) |
| Utilities | 6,240.00 | 6,240.00 | - |
| Capital outlay | - | - | - |
| Travel | - | - | - |
| Supplies and services | 2,000.00 | 250.00 | 1,750.00 |
| Other | 250.00 | 250.00 | - |
| Bad debt expense | - | - | - |
| Supplies and services | 2,250.00 | 500.00 | 1,750.00 |
| Total Operating Expenses | <u>35,740.00</u> | <u>38,024.63</u> | <u>(2,284.63)</u> |
| Operating Income (Loss) | <u>55,748.00</u> | <u>66,963.37</u> | <u>(11,215.37)</u> |
| Other Non-operating Revenues (Expenses) | | | |
| State appropriations | - | - | - |
| Gifts | - | - | - |
| Investment income | - | - | - |
| Other non-operating revenue (expense) | - | - | - |
| Debt Service Transfers | (72,660.54) | (72,660.54) | - |
| Operating Transfers, net | - | - | - |
| Net Non-operating Revenues | <u>(72,660.54)</u> | <u>(72,660.54)</u> | <u>-</u> |
| Increase (Decrease) in Net Position | <u>\$ (16,912.54)</u> | <u>\$ (5,697.17)</u> | <u>\$ (11,215.37)</u> |

VIII.A.

RECOMMENDED ACTION - Approval of Procurement Activity Report

The following resolution was moved by _____
and seconded by _____.

BE IT RESOLVED by the Board of Governors for Missouri State University that the attached Activity Report for all reportable actions since the last Board of Governors' meeting, as presented by the Office of Procurement Services, be approved.

VOTE: **AYE** _____
 NAY _____

COMMENTS:

Recommend the attached report summarizing all reportable Office of Procurement Services activity from May 3, 2017 through June 7, 2017 be approved.

**ACTIVITY REPORT
MISSOURI STATE UNIVERSITY
OFFICE OF PROCUREMENT SERVICES**

FOR APPROVAL ONLY

Contract amendments that cause the estimated value of a contract/agreement to be exceeded by 10% or \$25,000 whichever is greater

**Course Management System \$189,139.70
Office of the Provost**

Recommend approval to extend Contract C6873-1 with Blackboard Incorporated. Payment is to be made to cover Blackboard Learn Expansion Package, Bb Collaborate Web Conferencing, and Bb Collaborate Enterprise IM, covering the period July 1, 2017 through June 30, 2018.

Blackboard is a virtual learning environment and course management system that adds online elements to courses traditionally delivered face-to-face, and that offers completely online courses with few or no face-to-face meetings.

The University has been using the Blackboard system since its selection in 1999 by a committee of representatives from the faculty, Academic Affairs, Computer Services, and Continuing Education. Various course management systems were evaluated based on the security of system software, ease of use, and required functionality, and it was determined that the Blackboard system would best meet the needs of the University.

Four modules were included in the original Course Management System acquired from Blackboard in 1999:

- Course Delivery
- Mobile Learn
- Community Engagement
- Content Management

The University did not activate the Community Engagement and Content Management modules until 2014. In 2015, the University purchased a software package called Blackboard Collaborate in order to increase the overall efficiency and effectiveness of the existing modules and to take advantage of the latest technologies.

Note: Funding to be from the FY18 operational budget.

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE TWO**

Revenue contract estimated > \$100,000

Depository Services **\$445,800.00**
West Plains Campus **(Estimated Four-Year Revenue)**

Proposals were requested for bank depository services from nine financial institutions in the West Plains area to replace the expiring four-year contract with Community First Banking Company in West Plains. Responses were received from Arvest Bank, Community First Banking Company, Landmark Bank, and Southern Bank, all in West Plains.

Analysis showed institutions to be comparable in experience and performance, with Southern Bank offering the most favorable financial considerations.

Recommend approval to enter into a contract with Southern Bank, West Plains, for Depository Services for the period of July 1, 2017 through June 30, 2019, with two optional one-year renewals.

Note: Revenue Contract – Funding source does not apply.

Contract for the purchase of goods and services estimated > \$100,000 that was competitively bid

Video Surveillance Upgrade for Springfield Campus Facilities **\$500,000.00**
Information Services **(Estimated)**

Approval is recommended to utilize existing Contract C5227-2 through Kenton Brothers Locksmiths, Incorporated to obtain S2 Security Magic Monitor software and equipment for video surveillance upgrades in fiscal year 2018.

The current video surveillance system is out of date and needs to be replaced. This upgrade will provide a state-of-the-art video recording and processing system with more storage capacity, better recording techniques, faster processing power for video recording and retrieval, and superior tools for searching and processing live and recorded video.

University Safety and Transportation, in collaboration with University Networking and Telecommunications, identified the need for a new system. If approved, installation of the new system will occur during July and August 2017, with plans to have the system fully operational by the fall semester.

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE THREE**

Note: Funding to be from the FY18 operational budget, utilizing carryforward funds.

Revenue contract estimated > \$100,000.00 that was competitively bid

| | |
|--|---|
| University Trademark Licensing Marketing and Communications | \$640,000.00 (Estimated Five-Year Revenue) |
|--|---|

A solicitation was issued for the University's trademark licensing program, and responses were received from the incumbent, IMG, formerly Collegiate Licensing Company (CLC), and Learfield Licensing Partners. Learfield is the current source for University multi-media rights relating to broadcast and publication rights, and the right to use and license the use of University trademarks relating to Athletics.

Learfield Licensing Partners is proposing a five-year contract with the University. During the term of the partnership, Learfield will remit 80 percent of every dollar collected up to \$300,000.00 back to the University, and retain 20 percent. Current annual revenue is \$120,000.00 at the existing contract rate of 75%. The new contract would provide \$128,000.00, or \$640,000.00 over the five-year period.

Additionally, on every gross royalty revenue dollar collected after \$300,000.00 Learfield Licensing Partners will remit 90 percent of every dollar collected to the University, and will retain 10 percent.

Learfield Licensing Partners will provide the University's licensing program an annual marketing fund of \$5,000.00, or \$25,000.00 for the full five-year period. The University and Learfield Licensing are to work collaboratively to identify and select marketing and advertising initiatives that will benefit the University's licensing and branding objectives.

An annual contribution of \$15,000.00 in media rights assets will be allocated by Learfield Licensing Partners to promote the University's licensing program and the sale of licensed products.

Included is a one-time fee of \$70,000.00, which covers a \$30,000.00 one-time payment for compensation contractually owed to IMG for the year following the termination of their contract. Compensation is based on royalties for fiscal year 2018.

Other than the marketing fund, and the IMG portion of the sign-on bonus, all revenues received are applied to Athletics scholarships.

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE FOUR**

Learfield Licensing Partners is to remit royalty settlements to the University on a quarterly basis. All royalties are to be disbursed to the University within 30 days following the end of each quarter.

Recommend approval to award a contract to Learfield Licensing Partners for one five-year period, July 1, 2017 through June 30, 2022.

Note: Revenue Contract – Funding source does not apply.

FOR INFORMATIONAL PURPOSES ONLY

Single purchase > \$25,000 < \$100,000 from established cooperative contract

Computer Hardware **\$29,844.98**
English

Pursuant to University policy, which allows for participation in contract agreements established by other public entities, the University has purchased 22 computer workstations utilizing the National Association of Procurement Officers (NASPO) ValuePoint cooperative contract with Dell Marketing.

The 22 new computers, monitors, mice, and keyboards will be used to upgrade the English Professional Writing Lab in Siceluff Hall, Room 331.

Note: Funding to be from the FY17 operational budget.

Single Feasible Source > \$25,000 < \$100,000

Curriculum Development and Delivery **\$30,000.00**
Management Development Institute **(Estimated)**

The CATTAN Services Group provides customized training and consulting solutions for organizations seeking to meet supply chain management goals and logistics objectives.

CATTAN has developed and delivered the purchasing curriculum used for Missouri State University's Management Development Institute (MDI) Purchasing Certificate Program.

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE FIVE**

Since 2007, the CATTAN Services Group has worked with MDI to deliver an annual series of four, two-day sessions that comprise the Purchasing Certificate Program. The courses included in the certificate program are Fundamentals of Purchasing, Strategic Purchasing and Supply Management, Improving Purchasing Negotiation Skills, and Understanding Purchasing and Supply Contracts.

CATTAN Services Group wrote the curriculum and is the sole source for the curriculum, related training, and any directly related intellectual property delivered in the sessions. Usage of the curriculum and training is currently core to the certificate programs continuity at MDI.

A purchase order has been issued to CATTAN Services Group for a one-year period. **Subject to ongoing need and satisfactory performance, future orders will be issued on a continuing basis.**

Note: Funding to be from the FY18 operational budget.

Single purchase > \$25,000 < \$100,000 from established cooperative contract

**Canon Wide Format Printer \$34,000.01
Printing Services**

Pursuant to University policy, which allows for participation in contract agreements established by other public entities, the University is utilizing State of Missouri Contract C211034001 to purchase a wide-format printer for use at Copy This.

A purchase order has been issued to World Wide Technology.

Note: Funding to be from the FY17 operational budget.

Single Feasible Source > \$25,000 < \$100,000

**Ratings and Research \$34,431.25
Broadcast Services – Ozarks Public Television (Estimated Three Years)**

Pursuant to University policy, which addresses justification for making awards on a single feasible source basis, the University will process a payment to TRAC Media Services for

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE SIX**

ratings and research specific to public television stations. The data is critical in evaluating audience numbers, and in making programming decisions.

A three-year contract beginning July 1, 2017 replaces previous three-year contracts that expired in 2014 and 2017. Fees are to be paid annually upon receipt of yearly invoices.

Services are estimated to be \$11,020.00 for year one of the three-year agreement. All payments reflect a 20% discount per year for committing to a three-year term. Year two and year three price increases are limited to a maximum of four percent, which is included in the estimate.

Note: Funding to be from the FY18 operational budget.

Single Feasible Purchase > \$25,000 < \$100,000

Basketball Officiating Fee for Missouri Valley Conference Intercollegiate Athletics **\$35,500.00**

Payment processed to the Missouri Valley Conference for the annual men's home game officiating fee for the second half of the regular season for \$35,500.00.

Fees for Intercollegiate Athletics are considered single feasible source purchases per University policy.

Note: Funding to be from the FY17 operational budget.

Single purchase > \$25,000 < \$100,000 that was competitively bid

Thin-Film Mapping System **\$46,438.00**
Research and Economic Development

Only one bid was received for the purchase of a thin-film mapping system for Research and Economic Development.

The tool will measure the thickness of materials, and will enhance the University's ability to characterize thin films for materials and device development.

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE SEVEN**

A purchase order has been issued to AFP Technology for a Filmetrics, Incorporated F50-UVX measurement system.

Note: Funding to be from the FY17 operational budget.

Single Feasible Source > \$25,000 < \$100,000

Tables and Chairs for Exterior **\$53,577.30**
College of Business

Pursuant to University policy, which addresses making awards on a single feasible source basis, a purchase order has been issued to Landscape Forms for furniture.

Exterior tables and chairs for use throughout campus have previously been specified by Planning, Design and Construction. The furniture is custom and only available from the manufacturer, Landscape Forms. It matches existing furniture on campus. Substitutions were not an option.

The University has approved the project budget for the renovation and addition to Glass Hall. The purchase is part of the \$3,000,000.00 furniture, fixtures, and equipment (FF&E) budget approved for Glass Hall via the blanket resolution approved at the May, 2017 Board of Governors meeting.

Note: Funding to be from the furniture, fixtures, and equipment renovation and addition budget for Glass Hall.

Single purchase > \$25,000 < \$100,000 from established cooperative contract

Computer Hardware **\$66,634.80**
College of Health and Human Services

Pursuant to University policy, which allows for participation in contract agreements established by other public entities, the University has purchased 60 all-in-one computers utilizing the National Association of State Procurement Officers (NASPO) ValuePoint cooperative contract with Dell Marketing.

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE EIGHT**

The 60 new all-in-one computers, including mice and keyboards, will be used to replace full-time faculty and staff computers that are five (5) or more years old, as part of the College's annual upgrade cycle, and also for new hires throughout fiscal year 2018.

Note: Funding to be from the FY17 operational budget.

Single purchase > \$25,000 < \$100,000 from established cooperative contract

Juniper Networking Equipment **\$89,386.05**
Networking and Telecommunications

Pursuant to University policy, which allows for participation in contract agreements established by other public entities, the University utilized the Educational and Institutional (E&I) Cooperative Services purchasing Contract CNR01278 with Juniper Networks to obtain Juniper equipment and maintenance for upgrading the Glass Hall, Strong Hall and Craig Hall networks.

A purchase order has been issued to JMA Information Technology Incorporated.

Note: Funding to be from the FY17 operational budget.

Single Feasible Source > \$100,000

Tables and Lectern for Conference Room **\$110,496.00**
College of Business

Pursuant to University policy, which addresses making awards on a single feasible source basis, a purchase order has been issued to Paul Downs Cabinetmakers, Bridgeport, Pennsylvania for furniture.

Several manufacturers were researched by Planning, Design and Construction, and it was stated that this manufacturer is the only one that will accommodate the requested custom finish, and all of the other required functions for these tables, such as mobility, power, traditional style, inlaid wood, and reconfiguration capability. Substitutions were not an option.

The University has approved the project budget for the renovation and addition to Glass Hall. The purchase is part of the \$3,000,000.00 furniture, fixtures, and equipment

May 3, 2017 through June 7, 2017

**ACTIVITY REPORT
PAGE NINE**

(FF&E) budget approved for Glass Hall via the blanket resolution approved at the May, 2017 Board of Governors meeting.

Note: Funding to be from furniture, fixtures, and equipment renovation and addition budget for Glass Hall.

Single purchase > \$100,000 from established cooperative contract

| | |
|----------------------------|---------------------|
| Video Wall | \$552,038.87 |
| College of Business | |

Pursuant to University policy, which allows for participation in contract agreements established by other public entities, the University has purchased audio and visual equipment for a video wall for Glass Hall utilizing the Educational and Institutional (E&I) Cooperative Services purchasing Contract CNR01317 with SKC Communications.

The University has approved the project budget for the renovation and addition to Glass Hall. The purchase is part of the \$3,000,000.00 furniture, fixtures, and equipment (FF&E) budget approved for Glass Hall via the blanket resolution approved at the May, 2017 Board of Governors meeting.

Note: Funding to be from the furniture, fixtures, and equipment renovation and addition budget for Glass Hall.

May 3, 2017 through June 7, 2017

VIII.B.

RECOMMENDED ACTION - Approval of consultant and authority to enter into an agreement for professional services in conjunction with the renovation of Woods House.

The following resolution was moved by _____ and seconded by _____:

BE IT RESOLVED by the Board of Governors of Missouri State University that the professional services of TreanorHL in conjunction with the renovation of Woods House be accepted, approved, and awarded.

BE IT FURTHER RESOLVED that TreanorHL perform this work for a fixed fee of Eight Hundred Fifty-five Thousand and 00/100ths dollars (\$855,000.00) plus reimbursable expenses.

BE IT FURTHER RESOLVED that this be paid from the Woods House Renovation budget funded from the Residence Life Reserve budget.

BE IT FURTHER RESOLVED that the Vice President for Administrative Services or the University Architect and Director of Planning, Design & Construction be authorized to sign the agreement with the firm selected, incorporated herein by reference, and perform those acts necessary to carry out and perform the terms of the agreement.

VOTE: **AYE** _____

NAY _____

COMMENTS:

Following a recent programming and conceptual study by TreanorHL on Woods House to determine priorities and costs, the University would like to proceed with the renovation. Work within the residence hall has to be completed during the summer break between the end of the Spring semester and the beginning of the Fall semester.

Work that must be completed in the summer of 2018 includes installing a new four-pipe heating ventilation and air conditioning system with new energy recovery units, removing the textured ceiling, and painting in all student rooms.

This project will be paid from the Woods House Renovation budget funded from the Residence Life Reserve (\$855,000.00) budget.

IX.

RECOMMENDED ACTION - Resolution authorizing closed meeting

The following resolution was moved by _____ and seconded
by _____:

BE IT RESOLVED by the Board of Governors for the Missouri State University that a closed meeting, with closed records and closed vote, be held during a recess of the Finance and Facilities Committee meeting of the Board of Governors to consider items pursuant to

- A. R.S.Mo. 610.021(1). "Legal actions, causes of action, or litigation involving a public governmental body..."
- B. R.S.Mo. 610.021(2). "Leasing, purchase or sale of real estate by a public governmental body..."
- C. R.S.Mo. 610.021(3). "Hiring, firing, disciplining or promoting of particular employees by a public governmental body..."
- D. R.S.Mo. 610.021(6). "Scholastic probation, expulsion, or graduation of identifiable individuals..."
- E. R.S.Mo. 610.021(9). "Preparation, including any discussions or work product, on behalf of a public governmental body or its representatives for negotiations with employee groups;"
- F. R.S. Mo. 610.021(11) and (12). "Specifications for competitive bidding..." and "Sealed bids and related documents..."
- G. R.S.Mo. 610.021(13). "Individually identifiable personnel records, performance ratings or records pertaining to employees or applicants for employment..."
- H. R.S.Mo. 610.021(14). "Records which are protected from disclosure by law;" and
- I. R.S.Mo. 610.021(17). "Confidential or privileged communications between a public governmental body and its auditor,..."

VOTE: ___ AYE

___ NAY